

ACADEMY OF FINANCE



Students have an opportunity to join one of only 650 such academies in the accredited states. This "school within a school" program is affiliated with the National Academy Foundation. Students enrolled in the Academy will receive a Regents diploma or Advanced Regents diploma with an expanded certificate from the National Academy Foundation.

Students will achieve universal business skills and knowledge focusing on the Financial Industry. Academy graduates will participate in a vast array of industry-sponsored activities including field trips, shadow days, classroom speakers, paid internships and college credit for courses.

This three year program will require students to take the following electives in addition to their Regents courses. Interested students will be required to apply during their freshmen year. The Academy of Finance is pending Board approval.

FINANCE ACADEMY COURSE SEQUENCE

****THREE-YEAR PROGRAM****

COURSE	CREDIT.....	LENGTH.....	TYPE OF EXAM
NINTH GRADE			
RECRUITMENT , APPLICATION AND SELECTION OF STUDENTS			
FRESHMEN SEMINAR	1/2	20 WEEKS	LOCAL
TENTH GRADE			
PRINCIPLES OF FINANCE	1/2	20 WEEKS	LOCAL
FINANCIAL PLANNING	1/2	20 WEEKS	LOCAL
ELEVENTH GRADE			
CUSTOMER SERVICE	1/2	20 WEEKS	LOCAL
CAREER QUEST (CEIP)	1/2	20 WEEKS	LOCAL
SUMMER INTERNSHIP (PAID)	1/2-1	20-40 WEEKS	LOCAL
TWELFTH GRADE			
INTERNATIONAL BUSINESS.....	1/2	20 WEEKS	LOCAL
BUSINESS ETHICS	1/2	20 WEEKS	LOCAL

ACADEMY OF FINANCE PROGRAMS OF STUDY

Academy of Finance students may choose to pursue a "Program of Study." Students must complete 3 credits in one of the following pathways, in addition to 1 credit in Leadership OR Entrepreneurship. Elective courses may be taken at any grade level. Courses taken in grade 9, prior to Academy acceptance are acceptable.

Business Management*	Marketing*	International Business**	Production Management*
Accounting (1 Credit) AP Government (1 Credit) AP English (1 Credit) Business Law (1 Credit) Communication Systems (1/2 Credit) Public Speaking (1/2 Credit)	Graphic Design (1Credit) Photography (1/2 to 1 Credit) Communication Systems (1/2 Credit) Sports Marketing (1/2 Credit) Fashion Marketing (1/2 Credit) Public Speaking (1/2 Credit)	Spanish 2,3,4,5 (1-4 Credits) French 2,3,4,5 (1-4 Credits)	Production Systems (1 Credit) DDP (1 Credit) DDP+ (1 Credit) Prin. of Engineering (1 Credit)

*All students working towards a "Program of Study," must complete one credit of either Leadership or Entrepreneurship.

**Students in the International Business program may take a combination of Spanish and French to meet the 3 credit requirements.

PRINCIPLES OF FINANCE

½ Credit

Prerequisite: Grade 10 and Enrolled in AOF

This one-semester course introduces students to the Financial Services industry with a goal of providing a basic foundation in financial literacy. The objective of this course is to help students learn about both the nature of the careers found in a particular sector, as well as the scope of work that comprises businesses such as insurance, real estate, public finance, accounting and the securities industry. This course incorporates the Junior Achievement Personal Finance program, delivering specific lessons that foster work-readiness, financial literacy skills, and the use of experiential learning to help students achieve success!

FINANCIAL PLANNING

½ Credit

Prerequisite: Grade 10 and Enrolled in AOF

This one-semester course introduces students to the financial planning process and the components of a comprehensive financial plan. Students learn how to prepare a financial plan that includes saving, investing, borrowing, risk management (insurance), and retirement and estate planning. A study of brokerage firms, the trading process, and government regulations, allows students to gain an understanding of how a securities firm services its customers and plays an important role in our economy. Students are given the opportunity to relate their knowledge of economics, accounting and data processing to the operations areas of various sectors of the financial planning and securities industries.

CUSTOMER SERVICE

½ Credit

Prerequisite: Grade 11 and Completion of 10th Grade AOF Courses

The Customer Service course introduces students to the concept of service as a critical component of business. This program will give students the knowledge and skills to deliver excellent customer service that will give their business a great reputation. Students are confronted with everyday business situations and are asked to use what they've learned from models of excellent customer service to make suggestions for resolving problems. They also study examples of businesses that depart from conventional practices by using cutting-edge customer service techniques to rise to the top of their fields.

CAREER QUEST (CEIP)

½ Credit

Prerequisite: Grade 11 and Completion of 10th Grade AOF Courses

The Career Quest program is designed to give students hands-on experience in a career of their choice. Students are placed in an unpaid 54-hour job shadow with an employer from a local company for a practical on-the-job experience. This course is in preparation of the students' paid summer internship experience as it includes classroom learning on important workplace topics, such as résumé preparation, effective interviewing techniques, teamwork, projecting a professional image, job motivation and employee benefits. **Academy students must meet eligibility requirements to take this course included in the full course description on page 34.**

INTERNATIONAL BUSINESS

½ Credit

Prerequisite: Grade 12 and Completion of 11th Grade AOF Courses

Business in a Global Economy provides students with an understanding of how and why businesses choose to expand their operations into other countries. This course exposes students to the unique challenges facing firms doing business internationally, and to the potential opportunities available to those businesses. Building on concepts introduced in Principles of Finance, International Business broadens students' understanding of how businesses operate, grow, and thrive in our ever-changing world.

BUSINESS ETHICS

½ Credit

Prerequisite: Grade 12 and Completion of 11th Grade AOF Courses

This course introduces the importance of ethics in business. Students focus on the significance of ethics to stakeholders; examine who bears responsibility for monitoring ethics; and explore ethical situations common in organizations. Students examine how ethics affects various business disciplines and consider the impact of organizational culture. Students also explore ethics as social responsibility, the evolution of ethics in international business, and how the free market and ethics can coexist.