# Ratcheting Up the Three R's All Subjects Instructional Unit Plan

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Subject:	Estimated Length of	Beginning	Projected
Social Studies	Unit:	Date:	Ending Date:
	12 days	August 2015	September
			2015
Course		Grade	
Economics: Unit: Introduction to Economics		Nine	

Unit Theme, Big Idea, or **Essential Question**:

Economics touches each of our lives

Knowledge of basic terms is essential to everyday understanding of economics

#### **UBD Stage One-Desired Results (A is Optional)**

- A. Students will be able to independently use their leaning to... (Transfer Goals)
- 1. analyze cartoon for its message about supply and demand
- 2. use a timeline to understand the effects of supply and demand on gas prices
- 3. explain the effects of supply and demand on a product, either visually or in writing
- B. Students will understand that...
- 1.
- 2.
- 3.
- C. Students will know...
- 1. the effects of supply and demand on an economic market
- 2. how prices aid consumers
- 3.
- D. Students will be Skilled at...
- 1. analyze a chart that shows marginal revenue
- 2. define the terms trade off, opportunity cost, marginal cost, marginal analysis, benefit cost analysis
- 3. write a short essay summarizing daily costs of a business
- 4. discuss fixed costs and variable costs

Frameworks and	Common	CoreState	Standards

Frameworks	CCSS Reading	CCSS Writing	CCSS Speaking and Listening
EDM.1.E.1 Evaluate the roles of scarcity, incentives, trade-offs, and opportunity cost in decision making (e.g., PACED decision making model, cost/benefit analysis)	CCRA.R 1,2,3,4,6,8,9,10	CCRA.W 2,8,9	CCRA.SL 1,4,5,6
EM.2.E.1 Identify various allocation methods used in different circumstances, countries, and economies (e.g., price, auction, lottery, fiat)			

EM.2.E.2			
Demonstrate changes in supply and			
demand (e.g., shifts, shortages, surpluses,			
availability) that influence equilibrium			
price and quantity using a supply and			
demand model			
EM.3.E.1			
Analyze the role of consumers in a market			
economy			
EM.4.E.1			
Compare and contrast various degrees of			
competition in markets			
(e.g., perfect competition, monopolistic			
competition, oligopoly, monopoly)			
Unit Specific Vocabulary			
scarcity, incentives, trade-offs, and opportun	=		
auction, lottery, fiat, shifts, shortages, surplu	ses, availability, perfect	competition, monopolistic	c competition,
oligopoly, monopoly			
TH	BD Stage Two-Evid	ongo	
Pre Assessment	ob Stage Two-Evid	CHCC	
	This		
• Attach Copy at the End of the	Unit		
<b>Traditional Assessment</b> Each unit of	study should have a	traditional aggaggment	with at least 1/2
	•		will at least 1/3
of the points possible coming from co	-	questions.	
Proposed Date for Traditional			
• Attach a copy to the end of the		TT ' CT	1 .
B. Project-Based Assessment Choose		s Unit of Instruction tr	iat students can
choose from for their project-based A			
• Create a handout that lists t	he four options and	d includes instruction	is and a rubric
for each choice.			
Proposed Date for Project-E			**
Attach a copy of the handou		oices for the project	and how to
obtain the rubric to the end		****	0 di xx io
Alternative Assessment or Big Finale		_	for this Unit?
☐ Comic Strip		Diary	
☐ Interview		Letter to the Editor	
□ Newspaper Story		Radio Program	
□ Newscast		Monologue	
□ Poem or Song		Slideshow	
□ Brochure			
		Model	
□ Press Conference		Play	
<ul><li>□ Press Conference</li><li>□ Soundtrack</li></ul>		Play Essay	
□ Press Conference		Play	
<ul><li>□ Press Conference</li><li>□ Soundtrack</li><li>□ Rewrite</li><li>□</li></ul>		Play Essay Oral Interpretation	

Anchoring Activity This activity should engage the students and establish the relevance of the entire unit of study.		
Anchoring Activity	Description of Anchoring	
Video Clip, Song, Poem, Current Event Brainstorming Activity Socratic Seminar Other	Activity	

Now that you have established what the students need to know and be able to do at the end of this unit of study, now plan the day-to-day learning experiences.

	<b>UBD Stage Three-Lea</b>	rning Plan
Lesson # Date/Day	Teaching/ Delivery Method (What I will say or do)	Check for Understanding (What will the students say or do)
DAY 1	<ul> <li>10 questions multiple choice preassessment of vocabulary and economics. Review answers on powerpoint.</li> <li>Book walk of Chapters 16 – 24. Predict what will be studied by chapter titles and pictorials</li> </ul>	<ul> <li>Take pre-assessment (10 M/C questions)</li> <li>Review pre-assessment</li> <li>Participate in book walk to review set up and identification of meanings of book parts</li> </ul>
DAY 2	Read and discuss pages 437-439	Participate in discussion
DAY 3 - 4	<ul> <li>Use of Cornell notes for copy and organization</li> <li>Read and give Cornell notes on pages 440 – 445. Homework: Lesson Review, page 445</li> </ul>	<ul> <li>Copy notes given into notebooks on Cornell styled paper</li> <li>Homework: Lesson Review, page 44</li> </ul>
DAY 5 -6	<ul> <li>Collect homework; review answers</li> <li>Read and give Cornell notes on pages 446 – 451</li> </ul>	Copy notes given into notebooks on Cornell styled paper
DAY 7	• Read and give Cornell notes on pages 446 – 451.	Copy notes given into notebooks on Cornell styled paper
DAY 8	• Lesson Review, page 451. Work in groups of 2-3 for separate answer sheets for 30 minutes.	<ul> <li>Work in groups to complete Lesson Review on page 451. Turn in work and review answers in class.</li> </ul>
DAY 9	• Read and give Cornell notes on pages 452 – 459.	Copy notes given into notebooks on Cornell styled paper

DAY 10	• Read and give Cornell notes on pages 452 – 459.	Copy notes given into notebooks on Cornell styled paper
		Homework: Lesson Review, page 459
DAY 11	Review homework     Socratic seminar on Introduction to Economics using Cornell notes and specific, teacher generated questions/applications.	<ul> <li>Review of homework</li> <li>Socratic circles (teacher directedstudents may not understand.</li> <li>Assessment on Introduction to Economics, pages 437 – 462 on Day 12</li> </ul>
DAY 12	Assessment on Chapter 16: Introduction to Economics	<ul> <li>Take test</li> <li>Last question to read: Is there anything I did not ask you to discuss that you think it is important that I should know?</li> </ul>