

HIDALGO INDEPENDENT SCHOOL DISTRICT

BID CATEGORY: Instructional and Office Supplies

BID NUMBER: 15-16-13

| Participating Vendors | | Buffalo Business Products, LLC | Renaissance Learning | School Specialty | No Tears Learning, Inc. | Primer Agendas |
|-----------------------|--|---|--|---|---|---|
| 1 | Discount Description | Discount Proposed Please see attached sheet. | Discount Proposed 0% - Volume discounts may apply to your order. See attached addendum for details. | Discount Proposed 33% discount off supply items 9/8 prefix items and Premier Discount offering 5% of all current premier Agendas | Discount Proposed None...Current prices are valid until 12-13-16. Prices change annually on January 1st. | Discount Proposed List Prices less 10% off current prices at the time of order. Valid on Premier Agendas LLC catalogs- Premier K-12 (Traditional) Order Guide; Premier Versatile Order Guide. Exceptions: Discounts does not apply to items in the "Executive Functions" or "Other" categories. Freight terms: 10-12% of order total depending on Product. |
| 2 | Discount off catalog - Furniture and Equipment | Please see attached sheet. | N/A | 25 % discount off Furniture items 6/7 prefix items | N/A | Not Applicable |
| 3 | Additional discount provided if your catalog is already discounted | N/A | Items already discounted do not qualify for volume discounts | 0% | N/A | None |
| 4 | Offer for non-catalog Items | Please call office for quote on speial order items. | N/A | N/A | N/A | Not Applicable |

RECOMMENDATION

It is recommended that all vendors be awarded a primary vendor status designation, giving campus personnel the flexibility to shop for best value.

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| Participating Vendors | | NASCO | Frey Scientific, A Division of Delta Education LLC | Follet School Solutions, Inc. | Kaplan Early Learning Company | Oriental Trading Company |
|-----------------------|--|---------------------|--|---|--|--------------------------|
| 1 | Discount off catalog - General Supplies | Please See Attached | List Price 29% on Supply items from the current Frey Scientific catalog and Frey On-line Elementary (unless catalog bears notation: no other discount apply). List price less 10% off Delta Education Pre K Science and math catalog. Exclusions: No discount on SSI, Delta, CPO or Frey Scientific Exclusive Products with a prefix "N" or "LN" Discount does not apply to any other School Specialty Catalogs of Flyers. | 0% - Additional Discount: Online catalog is already discounted up to 45% off publisher price. List price for trade paperback, folletbound books, and ebooks, up to 30% for library binding, and up to 40% for general reference. Additional quantity discounts are available for 25+ copies of the same Folletbound title and a select group of dictionaries and thesauri. See enclosed for more details. | 15% Exclusions apply - Please see enclosed statement "Exclusions from our Offer" | 5% |
| 2 | Discount off catalog - Furniture and Equipment | N/A | List 25 % on Furniture items from the current Frey Scientific catalog and Freym On-line Elementary (unless catalog bears notation: no other discount apply). Exclusions: No discount on SSI, Delta, CPO or Frey Scientific Exclusive Products with a prefix "N" or "LN" Discount does not apply to any other School Specialty Catalogs of Flyers. | N/A | 15% Exclusions apply - Please see enclosed statement "Exclusions from our Offer" | N/A |
| 3 | Additional discount provided if your catalog is already discounted | N/A | N/A | See the enclosed discount summary. | N/A | N/A |
| 4 | Offer for non-catalog Items | N/A | Not Applicable | N/A | 15% Exclusions apply - Please see enclosed statement "Exclusions from our Offer" | N/A |

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| Participating Vendors | | Maxi-Aids. INC. | Music in Motion | S & S Worldwide | Copy Plus LLC | Cerebelum Corporation |
|-----------------------|--|----------------------------------|--|--|---------------|--|
| 1 | Discount off catalog - General Supplies | 12% | 0% * Free Shipping + Handling * Heavy or oversized items do not qualify for free S+H | 18% off of the Current List Price at time of order placement. Not to be combined with the sale prices, offer codes, internet specials, or quantity breaks. Items labeled FOB/Dropship are not eligible for free freight shipping will be charged prepaid & added to the invoice. Dropship items or Orders shipping by truck are also ineligible for free inside delivery & liftgate service. If required please contact our customer service dept. at 800-243-9232 or cservice@ssww.com for a quote. S&S Worldwide does not provide assembly or installation. please reference bid 15-16-13 on all correspondence for special pricing | 5% - 80% | Instructional, educational, DVDs/ Videos, 20% off Proprietary Titles (see attached), 10% off Schlessinger Media Titles. Free shipping over \$200.00/ order |
| 2 | Discount off catalog - Furniture and Equipment | 12% | 0% * Free Shipping + Handling * Heavy or oversized items do not qualify for free S+H | 18% off of the Current List Price at time of order placement. Not to be combined with the sale prices, offer codes, internet specials, or quantity breaks. Items labeled FOB/Dropship are not eligible for free freight shipping will be charged prepaid & added to the invoice. Dropship items or Orders shipping by truck are also ineligible for free inside delivery & liftgate service. If required please contact our customer service dept. at 800-243-9232 or cservice@ssww.com for a quote. S&S Worldwide does not provide assembly or installation. please reference bid 15-16-13 on all correspondence for special pricing | 5% - 55% | N/A |
| 3 | Additional discount provided if your catalog is already discounted | 12% | N/A | N/A | N/A | N/A |
| 4 | Offer for non-catalog Items | 12% Drop Ship chargers may apply | 0% Free *Shipping + Handling *Heavy or Oversized items do not qualify for Free S+H | N/A | 5%-20% | N/A |

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| Participating Vendors | | Ray's Business Products | QEP Professional Books | ACE Educational Supplies | Kamico Instructional Media, Inc. | Gateway Printing & Office Supply Inc. |
|-----------------------|--|--|------------------------|--|--|---|
| | | Discount Proposed | Discount Proposed | Discount Proposed | Discount Proposed | Discount Proposed |
| 1 | Discount off catalog - General Supplies | 0-45% See exception sheet. | 0-30% | Anything in our 2015 catalog or website that does not have any shipping notations. Orders over \$ 50 AFTER DISCOUNT RECEIVE FREE SHIPPING 33% DISCOUNT Add 20% to items with shipping notations. Www.ACEDucational.com-website | 0% All KAMICO products are pre-discounted. | Please see attachment A for details : up to 85% discount off Gateway 2015 office supply catalog (Included ww/Bid) up to 27% Discount Off Gateway 2015 /2016 Instructional Catalog. (online catalog) |
| 2 | Discount off catalog - Furniture and Equipment | 40% Off Hom - 20% Off other furniture Hon- desk, chairs, file cabinets. Equipment 10 - 20% See exception sheet | N/A | Any items with shipping notations orders over \$50 after discount from our 2015 catalog or website receive free shipping and 33% discount. Add 20% to the items with shipping notations | N/A | up to 85% Discount Off Gateway 2015 off ice supply catalog (Included w/ Bid) |
| 3 | Additional discount provided if your catalog is already discounted | Yes | See Expectations page | N/A | 0% | |
| 4 | Offer for non-catalog Items | Yes | See Expectations page | 33 % -website www.ACEDucational.com | 0% | call for quote |

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| Participating Vendors | | Carolina Biological Supply Co. | Textbook Warehouse | Lakeshore Learning Materials | Blick Art Materials, LLC | ETA Hand2Mind |
|-----------------------|--|---|--|------------------------------|---|--|
| 1 | Discount off catalog - General Supplies | 5% Discount: See attached Carolina Proposal letter for discount exclusions and freight terms. | 37% off pub. List price novels reference and test prep. 10% off catalog used textbooks, TE's, AP title & Like new workbooks | 5% | 20% off 2016-Blick Materials for Art Education "each" price. See attached cover letter for exclusions and clarifications. | 15% Professional Development, ETA hand2mind custom kits including National Geographic, NCSS Kits, Discovery Education STEM Camp kits, National and North Carolina 4-h kits, and kits for the use with Great Minds' Eureka math curriculum are excluded from catalog discount. Special promotions, sale items, quotes, brochures and bid prices (prefixed by BD) are excluded from further discounts. |
| 2 | Discount off catalog - Furniture and Equipment | 5% Discount: See attached Carolina Proposal letter for discount exclusions and freight terms. | NB | 5% | N/A | 15% Professional Development, ETA hand2mind custom kits including National Geographic, NCSS Kits, Discovery Education STEM Camp kits, National and North Carolina 4-h kits, and kits for the use with Great Minds' Eureka math curriculum are excluded from catalog discount. Special promotions, sale items, quotes, brochures and bid prices (prefixed by BD) are excluded from further discounts. |
| 3 | Additional discount provided if your catalog is already discounted | N/A | None | N/A | N/A | N/A |
| 4 | Offer for non-catalog Items | N/A | N/A | 5% Off Items at Retail Store | N/A | N/A |

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| Participating Vendors | | The Master Teacher Inc. | Really Good Stuff | Curriculum Associates, LLC | Dyna Study, Inc. | Fisher Scientific Company LLC |
|-----------------------|--|--|---|--|---|---|
| 1 | Discount off catalog - General Supplies | <p>Discount Proposed</p> <p>5 % Discount: Must reference discount code 30014 prior to placing order Awards Apples& Bells , Crystal Awards Plaques, Clocks, Bookends&Paper weights, Pens & Cases Lapel Pins, Notepads & Cards , Drinkingware ,Totebags, Students Ribbons Extensive Print Resources Professional Development and Training Books DVDs, Publications Turn-Key Workshops our PDXPERT Collection contains everything you need to conduct successful affordable workshops in your school or district.</p> | <p>Discount Proposed</p> <p>0% See attached</p> | <p>Discount Proposed</p> <p>Curriculum Associates LLC. Offers a 0% discount on all products listed</p> | <p>Discount Proposed</p> <p>0 % in General Supplies</p> | <p>Discount Proposed</p> <p>30%</p> |
| 2 | Discount off catalog - Furniture and Equipment | N/A | 0% See attached | Curriculum Associated ,LLC. Does not supply furniture or Equipment | N/A | 30% |
| 5 | | | | | | |
| 3 | Additional discount provided if your catalog is already discounted | N/A | Large order shipping Discount see attached | 0% | 0% | N/A |
| 4 | Offer for non-catalog Items | N/A | 0% See attached | 0 | N/A | Discount excluded non- catalog special order sale/clearance items and items that end with "ND". |

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| Participating Vendors | | School Outfitters | EAI Education | McGraw-Hill School Education, LLC | Mentoring Minds | Cielo Office Products |
|-----------------------|--|---|--|-----------------------------------|--|--|
| 1 | Discount off catalog - General Supplies | 2% off of our already discounted prices on our website. Crayola, Pacon, primary colors, elmers, melissa & doug, rosette, guidecraft. | 15% with exceptions - manipulatives, games and books for the classroom which include but are not limited to: smart pal sleeves and guide books, gomodels, geared for time clocks, I have who has? Games, ten frame products, slideN'Measure compass, grade level math kits, and much more. | 0% | 0% discount- some bulk pricing is available based on quantities purchased. Mentoring minds provides TEKS-based math, reading, writing and science supplementary materials (print, online, app, wheels, STAAR flip charts, compact guides) RTL tools, intervention and instructional strategies and critical thinking materials. Some teacher and student resources are available. Some materials are available in spanish. Our instructional resources provide flexible instructional support to meet the needs of all students. | 10 % up to 70% |
| 2 | Discount off catalog - Furniture and Equipment | 2% off of our already discounted prices on our website. | Minimum order/shipping - EAI has no minimum shipping on orders over \$100. is free under \$ 100. Add \$7.00 for shipping - Actual shipping charges do apply to storage products oversize & drop shipped items from factory BID # 14-15-14 MUST BE REFERENCED ON ALL PURCHASE ORDERS | N/A | N/A | Hon Brand 45 % Mayline Brand 45 % Vico Brand 40% fireking Brand 35% all other Brands 30% |
| 3 | Additional discount provided if your catalog is already discounted | Call for volume discounts | N/A | N/A | N/A | N/A |
| 4 | Offer for non-catalog Items | 2% | N/A | N/A | N/A | 15 % up to 50 % |

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| Participating Vendors | | Demco, Inc. | Capstone |
|-----------------------|--|--------------------------|--|
| 1 | Discount off catalog - General Supplies | Discount Proposed | Discount Proposed |
| | | 0-15% | All Capstone hardcover books have reinforced library bindings. Capstone offers digital library/media products that include PebbleGo and PebbleGo Next Databases and Capstone Interactive (eBooks) and myOn reader. |
| 2 | Discount off catalog - Furniture and Equipment | 0-15% | N/A |
| 3 | Additional discount provided if your catalog is already discounted | 0-5 | 0% -No additional Discount Note: Classroom various programs are discounted 5%-10%. Catalog and website pricing reflects discount. Note: Shipping 10% on orders 2,499.99 and under 8% on orders over 2,500 Capstone Reward Members receive free shipping on all orders enrollment is free |
| | | 0-15% | All items available in the catalog or at www.capstoneclassroom.com call for quote on library digital products, multi-site, multi-year discounts are available. Seasonal promotions are offered by the sales representative |

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