

Discount Matrix

Applicants use the discount matrix to determine the correct discount level for a school district or library system.

To receive discounts on eligible equipment and services, an applicant must calculate the percentage discount that it (and the entities it represents) is eligible to receive. See the [Calculating Discounts](#) page for more information.

INCOME Measured by % of students eligible for the National School Lunch Program (NSLP)	CATEGORY ONE (C1)		CATEGORY TWO (C2)	
	URBAN Discount	RURAL Discount	URBAN Discount	RURAL Discount
Less than 1%	20%	25%	20%	25%
1% to 19%	40%	50%	40%	50%
20% to 34%	50%	60%	50%	60%
35% to 49%	60%	70%	60%	70%
50% to 74%	80%	80%	80%	80%
75% to 100%	90%	90%	85%	85%

Voice Service Discount

Since Funding Year (FY) 2015, C1 voice services have been subject to a phasedown of 20 percentage points per year. The following table illustrates the amount of support an entity may receive given its discount level and the funding year. Note that rates for consortia and statewide applicants – that may have non-matrix discounts – will follow the same pattern.

Discount % for Other Category One Services	Voice Phase Down Discount %				
	FY2015	FY2016	FY2017	FY2018	FY2019
90%	70%	50%	30%	10%	0
80%	60%	40%	20%	0	0
70%	50%	30%	10%	0	0
60%	40%	20%	0	0	0
50%	30%	10%	0	0	0
40%	20%	0	0	0	0
30%	10%	0	0	0	0
25%	5%	0	0	0	0
20%	0	0	0	0	0