



PEST MANAGEMENT PROPOSAL

FOR

VANDALIA COMMUNITY UNIT SCHOOL DISTRICT #203

VANDALIA, ILLINOIS

Prepared by: Andy Wager
Branch Manager
(800) 759-7717

Derek Sanders
Service Technician

Branch Office: Presto-X-Company
11842 Dorsett Road
Maryland Heights, MO 63043
Telephone: (314) 298-7717
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September 9, 2003

presented 9-10-03
Call back 9-17-03



Pest Management Services
Established 1932

Home Office

4521 Leavenworth Street ◀ Omaha, NE 68106-1437
(402) 554-1942 ◀ Fax (402) 554-1544 ◀ (800) 759-1942

September 9, 2003

Mr. Mike Kapp, Maintenance Supervisor
Vandalia Community Unit School District #203
1109 N. Eighth Street
Vandalia, IL 62471

Dear Mr. Kapp:

Thank you for your courtesies and for the opportunity to make a pest management survey of the Vandalia Community Unit School Unit #203 facilities. This has been completed, and we submit our proposal for providing your operation with preventive pest management services.

Maintaining control of pests in and around your facility is an essential segment of your overall sanitation and maintenance programming. Rodents and insects carry diseases, destroy property and can be a source of product contamination. Additionally, pest sightings by regulatory officials, clients, employees or visitors damage the sanitary public image which you work so hard to create and reflect poorly on the overall standard of sanitation which is being maintained.

In order to sustain a preventive level of control, a routine inspection program must be carried out, followed by effective treatment as necessary. At this point in time, safe applications of pest management materials by qualified personnel are equally important as maintaining control of pests. These factors should be emphasized and documented in your programming.

Copesan
PEST SOLUTIONS PARTNER



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Our program as outlined for your operation is designed to:

- ◆ Initiate corrective programming to eliminate any present pest activity in your facility;
- ◆ Provide your operation with technical services which will maintain preventive control of pests using the most up-to-date procedures and materials, totally in compliance with current Federal, State and local regulations;
- ◆ Document pest management service programming, materials used, methods of application, etc.;
- ◆ Act as a technical resource for you and your staff on questions about pest management and related sanitation, housekeeping and maintenance programming.

The pertinent facts covering our services are detailed in the enclosed proposal. If you have any questions, please feel free to call us.

Sincerely,

PRESTO-X-COMPANY

Andy Wager
Branch Manager
(800) 759-7717
email: andyw@prestox.com

Derek Sanders
Service Technician

Branch Office:
11842 Dorsett Road
Maryland Heights, MO 63043
Telephone: (314) 298-7717
Fax: (314) 298-8763

/rgm



PEST MANAGEMENT PROPOSAL

INFORMATION ABOUT PRESTO-X-COMPANY

Presto-X-Company maintains its Home Office at 4521 Leavenworth Street and Main Warehouse facilities at 1225 South Saddle Creek Road in Omaha, Nebraska. Our operation was organized in 1932, and we are incorporated under the laws of the State of Nebraska. Presto-X-Company also maintains a web site (<http://www.prestox.com>) and e-mail capabilities (contactus@prestox.com) for your convenience.

Presto-X-Company is also affiliated internationally with Copesan Services Incorporated. Copesan is an alliance of regional pest management companies that are united as a single entity for the sole purpose of providing quality pest solutions to businesses with locations throughout North America. Presto-X-Company is the Copesan Partner for the Central United States.

OBJECTIVE

Our goal is To Be The Quality Leader In The Pest Management Industry. To do this, we will establish a long-term relationship with you and your personnel based on quality pest management service, open communication, trust and reliability. In order to maintain a preventive level of control in and around your operation, we must coordinate integrated pest management programming with good sanitation practices, proper storage procedures and structural soundness.

TECHNICAL EXPERTISE

Your operation will be serviced by one of our Service Technicians who currently resides in the local area. This will provide a trained individual near the facility who will render these services on the frequency required of a preventive program. We also have additional personnel available to give prompt action on calls for special services.

All Presto-X-Company Associates are required to attend monthly In-House Training Programs. In addition, our Associates participate in an in-depth Technical Conference held annually in Omaha, Nebraska.

Supervisory personnel attend annual Purdue University Short Courses, and all of our Service Technicians, Technical Sales Representatives and Branch Managers are required to complete the college course on Pest Control Technology from Purdue University. We also attend courses at Iowa State University, Kansas State University, University of Missouri, University of Nebraska, as well as technical conferences held by the National Pest Management Association and other related trade associations.

Our affiliation with Copesan Services provides us with another source of personnel training with special courses for Supervisory Personnel, Technical Sales Representatives and Service Technicians. All of our Service Technicians, Technical Sales Representatives and Branch Managers are required to become certified in Signature Care™. Copesan's Signature Care™ Program is a unique partnership developed exclusively to address the special pest management needs of the food industry and is designed to comply with regulations from all regulatory agencies.



SPECIFICATIONS

A) AREAS

The areas included in this program will be the Vandalia Community Unit School Unit #203 buildings and immediate grounds as follows:

1. Vandalia Community Unit District 203, Administration, Vandalia High School and Okaw Area Vocational all located at 1109 North Eighth in Vandalia, IL
2. Vandalia Elementary School, 1018 West Fletcher Street, Vandalia IL
3. Vandalia Junior High School, 1011 West Fletcher Street, Vandalia, IL
4. Jefferson Primary Center, 1500 West Jefferson Street, Vandalia, IL
5. Vandalia C.U.S.D. #203, 1109 North Eighth Street, Vandalia, IL

B) PESTS

Presto-X-Company will inspect and apply pest management materials in order to provide control of rats, mice and roaches. We will also assist in the control of spiders, flying insects, crickets and ground beetles.

SCOPE OF OPERATIONS

Rodent and Insect Management

A) Initial Service Program

In order to establish a preventive level of control, an initial service program will be provided. Rodent management programming will entail strategic placement of multi-catch traps and glue boards throughout the interior of the facility with emphasis on high activity areas, exterior source areas, etc. Multi-catch traps and tamper resistant rodent bait stations will be placed in exterior areas as required to gain control of present rodent activity. Exterior rodent bait stations will be secured to keep them in place and locked to ensure tamper resistance. Also, rodent burrows will be baited, and rodent tracking powder will be used in appropriate areas as necessary.

In order to provide complete documentation of the rodent management program, stickers will be affixed to the inside of multi-catch traps and bait stations to facilitate dating and initialing each time service is rendered. Also, all multi-catch traps and bait stations will be numbered and designated by number on a schematic diagram of the facility noting all locations.

A very thorough initial inspection will be performed of all service areas, and applications of approved insect management materials will be carried out as required to eliminate any current insect infestations. These materials will be applied to cracks, crevices, wall voids and other insect harborage areas.

B) Regular Service Program

Presto-X-Company will inspect all service portions of the facility once each calendar month, and application of pest management materials will be carried out as necessary to provide control of the above listed pests. Service areas will include: basement, locker room, break room, kitchen boiler room, shop area, cafeteria, vending machines, janitor room, restrooms, lounge area, food service area, entry points, etc. Also, classrooms will be inspected and treated upon request.



Rodent and Insect Management (continued)

Rodent management programming will consist of maintaining multi-catch traps and glue boards in interior areas previously noted, with emphasis on potential rodent entry points or harborage areas. Also, multi-catch traps and tamper resistant rodent bait stations will be maintained in appropriate exterior areas as required to maintain control. Exterior rodent bait stations will be secured to keep them in place and locked to ensure tamper resistance. Also, rodent burrows will be baited, and rodent tracking powder will be used in appropriate areas as necessary.

On each service visit, all traps and bait stations will be inspected and cleaned, traps will be wound, bait stations will be maintained with fresh bait and glue boards will be replaced as necessary.

In order to document the rodent management service schedule, all multi-catch traps and bait stations will be dated and initialed to provide written confirmation of each service being rendered. A map which designates location of all multi-catch traps and bait stations by number will be maintained in the Pest Management Log Book.

Insect management procedures will include the use of insect monitoring traps, strategic placement of insect management bait, applications of insect management dust material to wall voids, and/or crack and crevice application of insect management materials and insect growth regulators.

PEST MANAGEMENT LOG BOOK

A Pest Management Log Book will be furnished and maintained by Presto-X-Company. The Log Book will consist of the following information: 1) Description of Pest Management Program; 2) Labels and Material Safety Data Sheets for materials used; 3) Service Technician's Log Reports; and 4) Map of multi-catch trap and bait station locations.

SERVICE TECHNICIAN'S REPORTS

Presto-X-Company's Service Technician will make written reports which will be maintained in the pest management logbook at the conclusion of each service. These reports will note any pest activity in and around the facility, needed improvements in sanitation practices as they relate to the Pest Management Program, materials used and services rendered during the reporting period.

TOTAL QUALITY ASSURANCE

Regularly scheduled contact will be maintained between our personnel and your staff to ensure that programming being carried out is providing preventive control. Along with personal visits, we will randomly select clients to contact by phone to ensure they are satisfied with our service. Comments during these calls will be recorded and included in the report submitted each month to our Quality Assurance Manager for review and follow-up.



TRAINING AND ORIENTATION

Presto-X-Company will provide the following training assistance:

- ◆ On-site training with each service call that will effectively communicate structural and sanitation concerns related to controlling pests.
- ◆ Attendance at meetings to educate on pest management and sanitation concerns related to controlling pests.
- ◆ Presto-X-Company would be willing to supply generic videos on pest management and safety practices.

Some of these services may require an additional cost.

MATERIALS

All labor, materials and equipment required to render these services will be furnished by and remain the property of Presto-X-Company. Any damaged or missing equipment will be replaced and Vandalia Community Unit School District #203 will be charged accordingly. Materials used and methods of application will be in accordance with regularly established practices and in compliance with Federal, State and local regulatory agencies.

SANITATION OR STRUCTURAL DEFICIENCIES

Proper storage practices, prompt clean up of product spillage, and pest proofing of the facility are factors which will affect the level of control which can be maintained. We will point out situations which we feel need your attention. Correcting these deficiencies will enhance the level of control which can be maintained.

SERVICE HOURS

Services will be rendered Monday through Friday, 8:00 a.m. to 5:00 p.m. Our Service Technician will check in with your personnel prior to initiating any work and will check out prior to leaving your premises. A service work order will be left with your personnel upon completion of each service.

ADDITIONAL CALLS

In the event additional services are necessary in between our regularly scheduled visits, such services will be rendered promptly without additional charge. It is our policy to respond to requests for additional services within 24 hours.

CERTIFICATION OF APPLICATORS

In accordance with the amended Federal Insecticide Fungicide and Rodenticide Act (FIFRA), and in compliance with State Law (where required), pest management materials will be applied by a Certified Applicator or an individual working under the direct supervision of a Certified Applicator. It is our policy that all of our service and supervisory personnel be certified in all states where pest management materials are applied.



INSURANCE

The following insurance is in effect at this time:

Worker's Compensation	Statutory
General Liability	1,000,000/1,000,000
Automobile Liability	1,000,000

Upon approval of this Agreement, a Certificate of Insurance will be provided and maintained in the Pest Management Log Book.

REFERENCES

Purina Mills located in Vandalia, IL, Krispy Kreme Doughnuts located in Effingham, IL, Aurora Foods located in St. Elmo, IL; Anheuser Busch, New World Pasta located in St. Louis, MO; and many more.

ANCILLARY SERVICES

We can also supply the following services, materials and equipment.

- ◆ Industrial Vegetation Management Services
- ◆ Pest Bird Management Services
- ◆ Exterior Perimeter Treatments
- ◆ Automatic Insect Management Systems
- ◆ Flying Insect Management Materials
- ◆ Automatic Dispensers for Insect Management Materials
- ◆ Flying Insect Light Traps
- ◆ Termite Control Services

Additional information is available upon request.

BILLING

Our terms of sale are "Net 30 Days" upon receipt of invoice. Should your account become 60 days delinquent, service will be discontinued until the account is brought current or continued on a pay on service basis. A 1 ½ % per month (18% per annum) fee will be charged on all invoices past due. For your convenience, Presto-X-Company will accept MasterCard or Visa. We are a Nebraska Corporation. Federal ID Number: 47-0438071.

NOTICE

The contents of this proposal, including specifications, description of the services to be rendered, materials to be used, and methods of application are for the information of Vandalia Community Unit School District #203 and are not to be reproduced or used in any manner without the explicit permission of Presto-X-Company.

VANDALIA COMMUNITY UNIT SCHOOL DISTRICT #203
VANDALIA, ILLINOIS



AGREEMENT

For your convenience, we have enclosed our standard Pest Management Service Agreement form for you to complete as indicated.



PEST MANAGEMENT SERVICE AGREEMENT
FOR
VANDALIA COMMUNITY UNIT SCHOOL DISTRICT #203
1109 North Eighth
Vandalia, Illinois 62471

SERVICE FEE SCHEDULE

Presto-X-Company will furnish the services as described in the attached proposal dated September 9, 2003 as follows:

<u>APPROVAL</u>	<u>DESCRIPTION</u>
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_____	Vandalia High School <u>Rodent and Insect Management</u> for the sum of \$145.00 per service.
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_____	Okaw Area Vocational School <u>Rodent and Insect Management</u> for the sum of \$45.00 per service.
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_____	Jefferson Primary Center <u>Rodent and Insect Management</u> for the sum of \$75.00 per service.
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_____	Vandalia Junior High School <u>Rodent and Insect Management</u> for the sum of \$155.00 per service.
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_____	Vandalia Elementary School <u>Rodent and Insect Management</u> for the sum of \$80.00 per service.
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Vandalia Community Unit School District #203
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SERVICE AGREEMENT

For your convenience you may countersign this page of our proposal and it shall become our working agreement. Said agreement is subject to termination by either party with a 30-day notice.

APPROVED FOR
VANDALIA COMMUNITY UNIT SCHOOL
DISTRICT #203:

Date Approved: 9/12/03

Date Effective: _____

By: [Signature]

Title: Superintendent

Telephone: (618) 283-0749 283-4525

E-Mail: gkrutsnr@fayette.k12.il.us

Fax: (618) 283-4107

/rgm

APPROVED FOR
PRESTO-X-COMPANY:

Date Approved: 9-12-03

Date Effective: _____

By: [Signature]

Andy Wager
Branch Manager
E-Mail: andyw@prestox.com

By: _____

Derek Sanders
Service Technician

Branch Office:
11842 Dorsett Road
Maryland Heights, MO 63043
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