

# UNIVERSITY PROGRAMS

## *Lakeland Regional High School*

### Finance and Business Studies



The **UPAL** programs at Lakeland are a specially designed set of curricula for highly-motivated students that seek academic challenges, a specific focus of study and a dedicated faculty that engage students with not only enlightenment, but also real-world relevance.



The **UPAL** curricula are devised around a set of common themes, which are:

- ☐ Collaboration
- ☐ Problem-solving
- ☐ Critical-thinking
- ☐ Research
- ☐ Technology

These themes represent the hallmarks of a modern, 21st. Century education preparing students not just for college, but for life beyond college.

### **UPAL Finance and Business Studies**

Lakeland's Finance and Business Studies program aims to provide students with the opportunity to expand their knowledge of finance and business practices. Finance and business are the foundation of the national and global economies and this sequence of studies offers insights into the many careers in these fields. Four designated courses in this sequence have the opportunity for students to earn college credit through College Board's CLEP testing program, along with Finance & Economics offered for Seton Hall credits and Entrepreneurship Dual Enrollment offered through University of Delaware. Throughout this program, projects and idea development play an integral role in the development of the students' talents. The department also hosts chapters of F.B.L.A. and D.E.C.A. both of which compete locally and nationally. *"DECA prepares emerging leaders and entrepreneurs in marketing, finance, hospitality and management in high schools and colleges around the globe."* *"FBLA helps high school students prepare for careers in business through academic competitions, leadership development, and educational programs."* Additionally available to juniors and seniors is Lakeland's Business Honor Society.

<i>Grade 9</i>
English 9
Physical Education/Health
Mathematics
Science
World History
World Language
Lunch
Study Hall
<b>Intro. To Business (required)</b>
Business - or - other Elective

<i>Grade 10</i>
English 10
Physical Education/Driver's Education
Mathematics
Science
U.S. History 1
World Language
Lunch
Study Hall
<b>Business Management* (required)</b>
Business - or - other Elective

#### Admissions Criteria

- ☐ Student interest and commitment to program
- ☐ Academic grades of "B" or better in middle school

#### Admissions Process

- ☐ Applications available online at **[www.Lakeland.K12.nj.us](http://www.Lakeland.K12.nj.us)**  
**UPAL Application link**
- ☐ Same application for all UPAL Programs
- ☐ Indicate first and second choice on application
- ☐ Parent endorsement paperwork must be completed

#### Submit application via e-mail:

[UPAL@Lakeland.k12.nj.us](mailto:UPAL@Lakeland.k12.nj.us)

#### Deadline for Application:

LAST Friday in January@ 4:00 PM

Grade 11	
English 11	
Physical Education/Health	
Mathematics	
Science	
U.S. History 2	
World Language or Elective	
Lunch	
Study Hall	
Computer Applications / Personal Financial Literacy	
Select one from the following (required)	
<b>Marketing /Management Concentration</b> Marketing or Entrepreneurship**	<b>Finance Concentration</b> Accounting 1 or Accounting 2 or Finance & Economics***
Or	
Business - or - other Elective	

Grade 12	
English 12	
Physical Education/Health	
Mathematics or Elective	
Science or Elective	
World Language or Elective	
Lunch (if applicable)	
Study Hall (if applicable)	
Select one from the following (preferred)	
<b>Marketing /Management Concentration</b> Marketing or Entrepreneurship**	<b>Finance Concentration</b> Accounting 1 or Accounting 2 or Finance & Economics***
Senior Options	
Capstone: Business Practice Firm (required)	

\*College Board CLEP Test credits (\$90)

\*\*Dual Enrollment – Univ. of Delaware (\$500)

\*\*\*Seton Hall Credit (\$315)

#### Business Electives

- ☐ Accounting 1 and Accounting 2
- ☐ Keyboarding and Computer Essentials
- ☐ Multimedia 1 or Multimedia 2
- ☐ Print Media Productions (Yearbook)
- ☐ Intro. To Business/Marketing/Business Mgmt.