



Virtual Desktop Refresh



# Virtual Desktop Hardware

- Current Server Hardware Outdated
- Reviewed 10+ options from various hardware vendors
- Chose the HPE Synergy solution due to superior performance, cost, physical attributes and future upgradability
- Enables remaining campuses (2-HS, 3-MS, 2-ES) to be upgraded from antiquated staff laptops and supports the move to Windows 10
- Provides increased performance and speed across the district
- Total cost for hardware and 5 years maintenance support - \$2.7M

# VMware Enterprise Software

- Software that supports the virtual server and desktop environments
- Allows for anywhere, anytime access from any device to all district resources
- Current Enterprise License Agreement (ELA) ending
- “Buy as you go” pricing increases substantially each year
- “Buy as you go” payments would total **\$4.1M** over the next 5 years
- Unprotected 6<sup>th</sup> year would cost \$711,888

# VMware Enterprise Software

- A new ELA reduces the cost over 5 years to \$1.7M, saving \$2.4M
- Protects the 6<sup>th</sup> year at pre-negotiated cost of \$214K, saving \$497K
- Total savings of **\$2.9M** over 6 year period

	<u>Total</u>
"Buy As You Go"	\$4,108,695
5 Year Strategic Purchasing Agreement - ELA	\$1,705,184

# Summary

- HPE Synergy Server Infrastructure - \$2,768,000.09
- Vmware ELA (5 years) - \$1,700,116.85
- Total Expenditure - \$4,468,116.94
- Total Savings over 6 years - \$2.9M