



Small School Districts' Association

### BONDS



**Eastshore Consulting LLC**  
[eastshoreconsulting.com](http://eastshoreconsulting.com)  
[info@eastshoreconsulting.com](mailto:info@eastshoreconsulting.com)  
(707) 367-2606

Eastshore Consulting provides our clients with the successful fusion of their financial and political needs. We offer financial advisory and facilities planning services, bond and parcel tax election strategies, public relations assistance, and fiscal and policy consulting. Our responsible, prudent and honest approach is all-the-more relevant as districts reopen their schools and look to the future in the context of COVID, a recession, major budget cuts and a new political reality.

### CONSULTING



**BetterLesson**

**BetterLesson** supports teachers, coaches, and administrators to build the essential skills of student-centered, flexible, equitable learning – through virtual 1:1 coaching, immersive small group workshops, and self-paced online courses.

We build partnerships with districts and schools to design the right set of professional learning experiences to support you over time. Together we discuss your vision for student success, select the best-fit PD topics and timeline, and review data throughout the engagement. We want to ensure you and your staff feel supported and ready to take on the challenge of flexible learning.



**Gafcon**

**Gafcon, Inc.** is a leader in construction project management and technology with education projects throughout California. We can assist districts with Return to the Office strategies to help keep staff and students safe while social distancing in their learning environments. We are a true partner, here to support small districts with safe standard practices and the incorporation of necessary technology to help you prepare and plan for the “new normal,” both inside and outside of the classroom environment.

Gafcon delivers complex projects that power vibrant communities. For more information, visit [www.gafcon.com](http://www.gafcon.com) or contact Marty Glaske, SVP, Client Development [mglaske@gafcon.com](mailto:mglaske@gafcon.com).



**King Consulting** is here to help your small school district with all your facility planning and funding needs. As a small firm ourselves, we understand how important it is to get useful information and products from your consultants.

## Pismo 2020 Virtual Exhibit Hall

We want to help you plan by analyzing your community's impact from Covid-19, what it means for your enrollments, and what special funding opportunities you might be able to utilize right now.

Please contact us at [info@kinginc.com](mailto:info@kinginc.com) to let us know your needs and concerns, and we would be happy to find a way to help!

### CURRICULUM



**HMH** is proud to partner with small school districts in California. We offer the latest research on learning disruptions and concrete strategies address-

ing learning loss. You can read more about mitigating learning loss here. As you continue to adapt to the current environment, we are here to assist in your unique needs with [Virtual Professional Services](#), [Intervention Solutions](#), [Core Curriculum](#), and [Supplemental Solutions](#) to bridge gaps caused by COVID-19 and meeting the needs of all students and educators. We look forward to hearing about your educational goals, please connect with your Learning Partner at our [CA Small Schools Page](#).

### Pyjama Drama Learning



**Stand Up and Act Out** is a drama-based

“Upstander” curriculum that supports social and emotional learning. Through simple role play activities and games, even “drama-shy” teachers create a climate of acceptance and respect within social distancing constraints and/or distance learning.

Students learn to:

- Recognize and celebrate differences in their own school and the wider world
- Recognize when someone is being teased or bullied because of real or perceived differences
- Respectfully confront bullying/teasing and give comfort to the individual being targeted
- Manage emotions, show empathy, and make responsible decisions
- Develop and apply leadership skills

Contact Sarah Rijnen: [sarah@pyjamadramalearning.com](mailto:sarah@pyjamadramalearning.com) (805) 709-0761; [www.pyjamadramalearning.com](http://www.pyjamadramalearning.com)

### CURRICULUM/ASSESSMENT



**DTS** is dedicated to supporting our Small School District partners through this challenging time!

- DTS Templates -- The LCAP, COVID Written Report, School Reopening Checklist, IIPP templates and more.
- DTS Translations -- Ongoing translations for COVID communications, IEPs, forms, letters and templates in DTS.

- DTS Forms -- Online forms that automate submission, routing and logging of surveys and other forms.
- DTS Vault -- Document collection/storage for FPM, Charter Authorization, WASC and other programs.

Contact DTS at 858-784-0967 or [info@doc-tracking.com](mailto:info@doc-tracking.com) for more information. Thank you! The DTS Team



[edmentum](https://www.edmentum.com)

### SSDA and Edmentum Partnership

#### Discount Product Offerings

##### Base Offer\*

- 20% discount on core products
- Additional tiered discounts based on number of students (5%-45%)

##### 3+1 Option

- First three months free plus 1-year subscription based on discounted pricing above

##### 4+3 Option

- First four months free plus 3-year subscription based on discounted pricing above

For more information, please contact Sandy Cecere at 952-832-1305, or [Sandy.Cecere@Edmentum.com](mailto:Sandy.Cecere@Edmentum.com)  
<http://www.edmentum.com>

### DOCUMENT MANAGEMENT

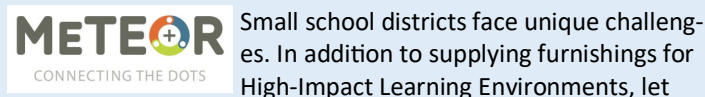


#### BoardDocs – a Diligent brand

[www.boarddocs.com](http://www.boarddocs.com)

BoardDocs is part of Diligent, the pioneer in modern governance. We empower district leadership by providing unparalleled insights and highly secure, collaborative paperless meeting software, positioning educational organizations to thrive in today's digital age. Our trusted system streamlines board management, enables collaboration and role-based information sharing across the community, and provides essential transparency for public education leaders. Designed with inclusivity and mobility first, our tools allow efficient public meeting preparation and execution whether in-person, remote, or hybrid situations. Diligent's next-generation 'Community' platform enables organizations to maintain continuity during times of uncertainty and unexpected change. *Exclusive pricing for SSDA members. Visit [learn.diligent.com/SSDA](http://learn.diligent.com/SSDA)*

### EDUCATION SOLUTIONS



Small school districts face unique challenges. In addition to supplying furnishings for High-Impact Learning Environments, let [MeTEOR Education](https://www.edmentum.com) help you with your short- and long-term learning environment projects through our High Equity Learning Planning program:

- Strategic Design Workshop: Collaborative and Experiential dis-

covery process to ensure common understanding about the project and desired outcomes

- Comprehensive Inventory Analysis: We catalog your existing Learning Environments
- Scope Budget Planning: Create a scalable budget plan over time that aligns to your vision
- Pre and Post Installation Services: Supervision of delivery, set up and effective deployment of your new environment

Contact [M3@meteoreducation.com](mailto:M3@meteoreducation.com) to schedule a one-on-one consult tailored to your needs.

### FACILITIES



**Jack Schreder & Associates**  
School Facilities

As founding members of the SSDA, [Jack Schreder](https://www.jackschreder.com)

[and Associates](https://www.jackschreder.com) has specialized in facility planning for small school districts for the past 34 years. Our staff offers a combined 80 years' experience working with State agencies, resulting in over \$3.5 Billion in project funding. We specialize in State School Facility Program (SFP) consulting services which include the following:

- Modernization and New Construction Eligibility
- Modernization and New Construction Funding Applications
- Facility Hardship
- Seismic
- Financial Hardship
- Expenditure Reports
- Audit Process

In addition to SFP consulting services, we also prepare developer fee studies (Level I and Level II) and assist with mitigation agreements.

### FINANCIAL SERVICES, INSURANCE & EMPLOYEE BENEFITS



California's  
**Valued Trust**  
Healthcare Benefits for the Education Community

Since 1984 [CVT](https://www.cvtrust.org) has been offering a variety of carefully crafted choices and options to meet the needs of our members. CVT is managed by a board of directors with equal representation of management and labor (CTA & CSEA) to assure the interests of all parties are considered.

During these uncertain times, one thing still holds true, CVT takes care of our members.

- Accessing Care from Home for \$0 Copay through MDLIVE or Telehealth programs
- Waiving member cost share for COVID-19 treatments

Interested in reviewing your health insurance options for your chapter? Contact Anthony Pulliam, Business Development Representative: [Anthonyyp@cvtrust.org](mailto:Anthonyyp@cvtrust.org) 800-288-9870



**PARS**  
TRUSTED SOLUTIONS. LASTING RESULTS.

For over 35 years, [PARS](https://www.parsretirement.com) has worked with California school districts to design and implement strategic retirement solutions that address their organizational and budgetary needs. In times of economic uncertainty, PARS has helped hundreds of school districts achieve budget savings and restructure their workforce, often avoiding or reducing the need for layoffs through the PARS Sup-

plementary Retirement Plan, a customized early retirement incentive program. PARS also offers: the Pension Rate Stabilization Program, an IRS-approved trust program to prefund pension and address rising STRS/PERS contribution rates; the OPEB Solutions Program in partnership with CSBA; and a cost-saving alternative to Social Security.



**Teacher's Pension** provides a comprehensive, multi-tier approach to retirement planning (Environment, Education & Management) at no cost to the district or employee that can reduce personnel costs and normalize the retirement cycle. As a consultant/broker, we work only with district-approved 403b/457 vendors. Since the average employee retires with only 56% of his/her final salary, our goal is help employees understand this Retirement Income Gap and provide unbiased financial education so employees can make informed retirement decisions at every stage of their career. We are SSDA Platinum Sponsors and a strategic partner of Capitol Advisors and will assist you on retirement issues.

**Contact Information**  
Jim Negri, Superintendent in Residence  
[jnegri@tpensions.com](mailto:jnegri@tpensions.com); 650.996.9173



#### HEATING, VENTILATING, AIR CONDITION & ENERGY SYSTEMS

COVID-19 has created a new normal. **SiteLogIQ** recognizes how quickly you had to strike a balance between addressing emergent challenges, while preparing safe, sustainable environments for post-crisis realities. Perhaps the last several weeks have left you stretched thin, and even feeling overwhelmed at times - we can help!

Contact our disaster recovery experts for clarity amidst the chaos of the pandemic. Hear about solutions and ideas to help restore a sense of order and preparedness to your operations, including FEMA public assistance grant program, facility cleaning and decontamination technologies, C.A.R.E.S. Act funding, and planning for the future of your facilities.

- [Disaster Recovery Funding](#)
- [Airborne Contamination Technologies](#)
- [Surface Contamination Technologies](#)
- [We're in This Together](#)



#### HIGHER EDUCATION

SSDA has partnered with **National University** to offer all members 15% off our degree and credential programs. Our unique four-week class fits into a busy lifestyle and makes earning your degree possible. Our programs include healthcare, business, education, engineering, criminal justice, and homeland security. Classes are available online or at satellite locations around California. As the top educator of educators in California, we have credentialed more teachers than any other California university. As one of the

largest private nonprofit universities in California, our mission is to provide accessible, achievable higher education to adult learners. A pioneer in the digital space, we have offered online classes for more than 20 years. Please email Denise Brandt with questions: [dbrandt@nu.edu](mailto:dbrandt@nu.edu).

#### LEGAL SERVICES



**Liebert Cassidy Whitmore** has proudly provided legal advice, representation, and support to California's school districts since 1980. To assist our clients during these unprecedented times, we have created a complimentary set of COVID-related template protocols designed specifically for California K-12 districts. You can access the template protocols and other critical bulletins and updates by visiting (<https://www.lcwlegal.com/complimentary-templates-for-coronavirus-covid-19-related-protocols-for-california-public-k-12-school-districts>).

In addition, we are creating a Return to Work Toolkit for K-12 districts that will be available soon. Please contact [newsletter@lcwlegal.com](mailto:newsletter@lcwlegal.com) for more information.



**Lozano Smith**, a full-service education law firm serving hundreds of California's K-12 school districts, is supporting clients through this unusual time. The firm has developed the following resources to assist school districts in preparation for the fall. Click to access:

webinar recordings, including [COVID-19 and the May Revise: Labor and Employment Considerations](#), and the special education series [Part 1: What Special Education Practitioners Need to Know During Coronavirus School Closures](#) and [Part 2: Preparing for the Post-COVID Future, Surplus Property Checklist, Client News Briefs](#) and the [COVID-19 Resource Hub](#). Learn more at [LozanoSmith.com](http://LozanoSmith.com).

#### TECHNOLOGY



**Alma** is the future-proof Student Information System that is enhancing traditional and progressive educational practices with its powerful & flexible technology, providing easier access to data, all while generating greater cost-effectiveness for school districts. We have a simple mission to create the greatest generation of educators so that they can create the greatest generation of students. Our powerful & flexible technology allows school operations to quickly pivot & embrace immediate opportunities for the entire learning community today and tomorrow.



**ClassLink** is the leading industry provider for securely managing online digital resources for remote learning, all with unlimited support. **Launchpad** enables instant, secure single sign-on access to any resource. **MyFiles** provides one point access for Network and cloud file storage locations

from any location. **RosterServer** ensures data security and privacy standards are met by streamlining data and sharing only necessary information. **Analytics** gives real-time utilization data of all tools, including total time spent in apps, ROI and goals.

**OneSync** streamlines account provisioning for IT teams.

ClassLink is in 12 languages and comes with a **Parent** and **Public Resources Portal** too.

*\*Special discount pricing for SSDA members*



The **San Joaquin County Office of Education's CodeStack** division works with educators developing cutting edge software that addresses the unique needs of students and the educators that support them.

With our fully integrated platforms, Beyond SST and SEIS, educators can ensure support is in place: from intervention to identification of special education.

Partnering SEIS (Special Education Information System) and Beyond SST (SST/Section 504): teachers, families, providers and administrators will experience a collaborative workflow process that begins with identifying needs to providing supportive programs and services. This integrated solution provides educators with the necessary tools to serve their special education students.



**GoGuardian** enables a safe and engaging K-12 online learning experience. Our technology reduces the overall complexity of your environment while streamlining procurement and deployment processes.

Introducing GoGuardian Suite, your all-in-one solution for filtering, classroom management, suicide prevention, and device monitoring. [www.goguardian.com](http://www.goguardian.com)

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**Piper** focuses on engaging students grades 3 - 8 in hands-on computer science for in school, after school or distance learning.

Instructions are part of the Piper student-led experience, where the teacher or facilitator does not need to be a computer science expert to run a successful program. Packaged with our program are 35 standards aligned lesson plans (CSTA, NGSS, CCSS, CSK12, ELD) complete with slide presentations, exit slips, assessments and Kahoot games! [www.PlayPiper.com](http://www.PlayPiper.com). Contact Chris Bouman [chris@playpiper.com](mailto:chris@playpiper.com). #Minecraft #BuildComputer #StartWithPiper



**PresenceLearning** is the leading provider of live online special education related services. Our services include speech-language pathology, occupational therapy, and psychoeducational services including assessments and behavioral and mental health therapy. We connect our network of more than 1,000 licensed clinicians to school districts who need support in meeting their students' IEPs.

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Now, for the first time ever, we are making our clinical expertise and our platform available to school-based special education teams so they can deliver great online services too. Learn how you can utilize teletherapy using our clinicians or yours as part of your reopening plans.



**School Pathways Personalized Learning Student Information System (PLSIS™)** supports multiple school models. Our core competency is supporting Independent Study (IS) &

Online programs as well as Traditional, Classroom-Based educational programs to meet critical state reporting requirements, manage class enrollments, and daily lessons plans. In fact, **School Pathways offers features that support Distance Learning along with improving processes when managing blended, online, & IS programs.**

**Learn about how School Pathways supports Distance Learning!**

<https://schoolpathways.com/distance-learning/>

- Two-way integrations with curriculum vendors: Agilix Buzz, Edgenuity, Odysseyware, SchoolsPLP, & Apex Learning
- Parent/Student Portal
- REG Online
- Much more!

**Contact us today for a personalized demo!**

866-200-6936

[customerservice@schoolpathways.com](mailto:customerservice@schoolpathways.com)



**STS Education**

We are the aspirin for your edtech headache.

STS Education has been providing customized solutions to schools for over a decade. Our team of educators, industry leaders and SuperTechs diagnose your edtech pain and prescribe only the best products and services.

Our most utilized solutions for the new school year include:

- Device Decontamination – Safer devices for peace-of-mind
- Remote Break/Fix – Flat fee computer tune ups
- EdTech Coaching - Better technology implementation
- Refurbished Computers – Better price and value\
- Buyback Program - Cash or trade-in credit for your computers

What are the challenges for your school?

Ask us. We have answers.