



# St. George Municipal School Unit

*Excellence. Community. Engagement.*

## Proposed FY23 Budget Overview:

*St. George Select Board*

Monday, April 25, 2022

*St. George MSU is a **community school district** and the **heart and strength** of our district is the **community of St. George.***



## *Excellence*

We have a **clear mission** – to do whatever it takes to ensure that every single student thrives and, as a school-community, to give back and contribute to the Town of St. George.

## *Community*

We focus on students' **academic growth, character development, and health/wellness.** We recognize that health/wellness – which we define as students' physical & mental health, social-emotional well-being, and food security – is a prerequisite for academic growth and character development.

## *Engagement*

We believe that for a student to thrive – to demonstrate mastery and find meaning in education – they must share their learning in ways that **positively impact their community.**



Through the budget development process, we seek to allocate resources to programs that:

- (1) *improve students' education, experience, and outcomes;*
- (2) *increase the district's fiscal sustainability and resilience; and*
- (3) *contribute to the vitality of the Town of St. George.*

# Proposed FY23 Budget

## Expenditures

- Expenditures are up 7.10% (about \$448,000)
- Largest increases are in
  - Article 1 – Regular Instruction: \$124,000
  - Article 2 – Special Education: \$127,000
  - Article 9 – Facilities: \$121,000

## Revenues

- Total Revenues must = Total Expenditures
- Total **non-local revenues** = \$966,000
- Largest **non-local revenues sources** include:
  - State Subsidy – *Special Education*: \$490,000
    - This subsidy has increased each year as our special education costs have increased.
  - State Subsidy – *Econ. Disadv. Students*: \$244,000
    - We will probably lost this money next year due to our low % of students qualifying for Free & Reduced Meals
  - Fund Balance: \$215,000
    - Down from the \$300,00 we used this year (FY22)
  - Federal Funds: \$175,000 used for special education tuition costs, Title I staff, software & technology
    - Federal revenues and the expenditures they cover are accounted for separately from other revenues & expenditures.

Local Revenues = Assessment

**Local Assessment is up 4.47%**



# Revenues

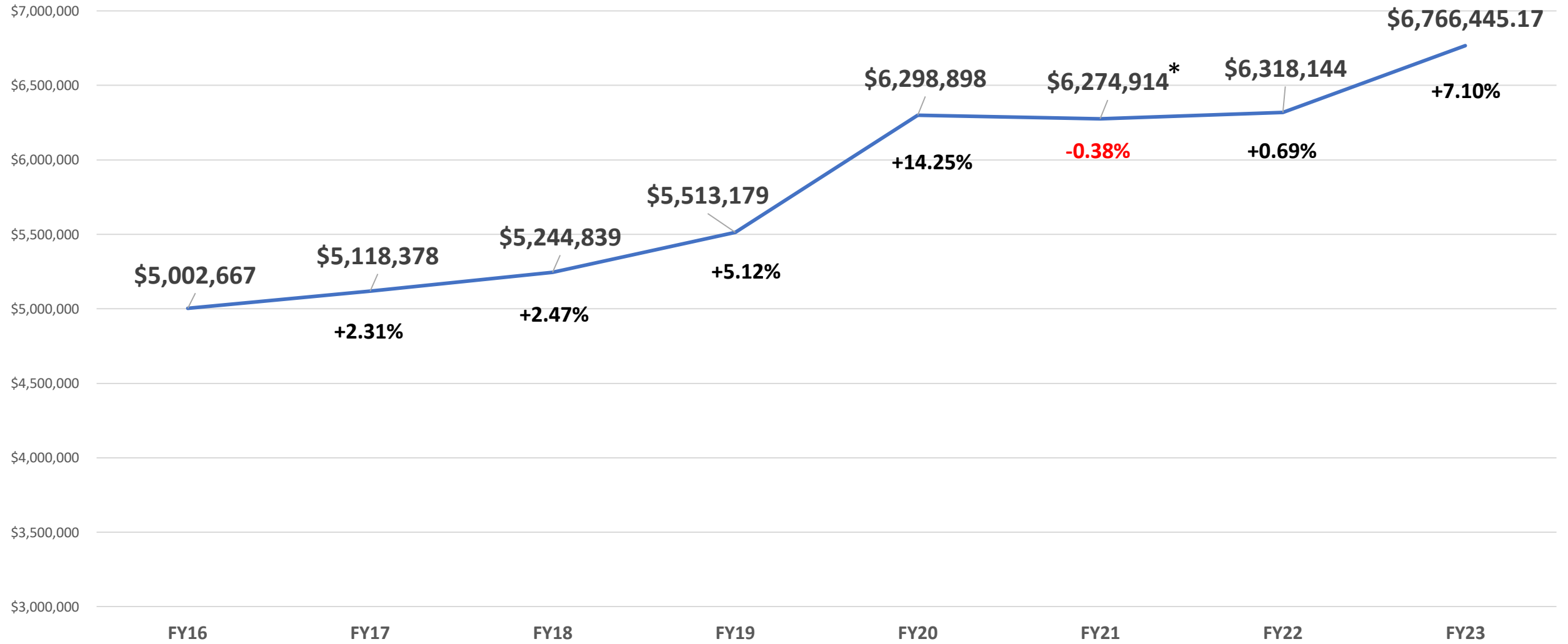
REVENUES		Proposed 2022-2023 Budget	FY2022	2020-2021 Approved Budget
ACCOUNT NUMBER				
1000-0000-0000-41510-000	Interest Revenues	\$ 6,000.00	\$ 7,000.00	\$ 7,000
				\$ 10,150
1000-0000-0000-41991-000	Miscellaneous Revenues	\$ -	\$ -	\$ -
				\$ 4,283
1000-0000-0000-37300-000	Fund Balance	\$ 215,000.00	\$ 300,000.00	\$ 286,804
	Committed Fund Balance to Establish Reserve Accounts	\$ -	\$ -	\$ 230,000
1000-0000-0000-41322-000	Tuition from Other LEA's (K-7 Tuition from RSU13)	\$ -	\$ -	\$ -
1000-0000-0000-43113-000	Add'l Subsidy from Maine DOE	\$ -	\$ -	\$ -
2470-0000-0000-44562-000	IDEA Local Entitlement (Federal \$ for Special Education)	\$ -	\$ -	\$ 60,000
	<i>Budget Separate fr Fund 1000</i>			\$ 79,709
2300-0000-0000-44517-000	ESEA (Title IA)	\$ -	\$ -	\$ 60,000
	<i>Budget Separate fr Fund 1000</i>			\$ 70,813
1000-0000-0000-43111-000	Anticipated State Subsidy: Economically Disadvantaged Student Adjustment	\$ 243,849.78	\$ -	\$ 148,468
1000-0000-0000-43111-000	Anticipated State Subsidy: Adjustment for 50% of Special Ed. Costs	\$ 490,155.99	\$ 447,796.04	\$ 310,288
1000-0000-0000-44585-000	MaineCare Reimbursement	\$ 11,000.00	\$ 11,000.00	\$ 11,000
	<b>Revenues Sub-total (Not Locally Raised)</b>	\$ 966,005.77	\$ 765,796.04	\$ 1,113,560
1000-0000-0000-41211-000	Local Share EPS	\$ 3,283,664.87	\$ 3,217,223.22	\$ 2,889,869.56
1000-0000-0000-41212-000	Local Only Debt	\$ 108,309.57	\$ 134,127.92	\$ 133,743.61
1000-0000-0000-41213-000	Additional Local Share (incl. School Nutrition & CTE (Adult Ed.))	\$ 2,408,464.96	\$ 2,200,996.50	\$ 2,367,741.59
	<b>Revenues Sub-total (Locally Raised)</b>	\$ 5,800,439.40	\$ 5,552,347.64	\$ 5,391,354.76
	<b>Total Revenues</b>	\$ 6,766,445.17	\$ 6,318,144	\$ 6,504,914
				\$ Increase from FY22
	<b>Total FY23 Expenditures</b>	\$ 6,766,445.17	7.10%	\$448,301
	<b>Total Raised Locally</b>	\$ 5,800,439.40	4.47%	\$248,092



# Expenditures

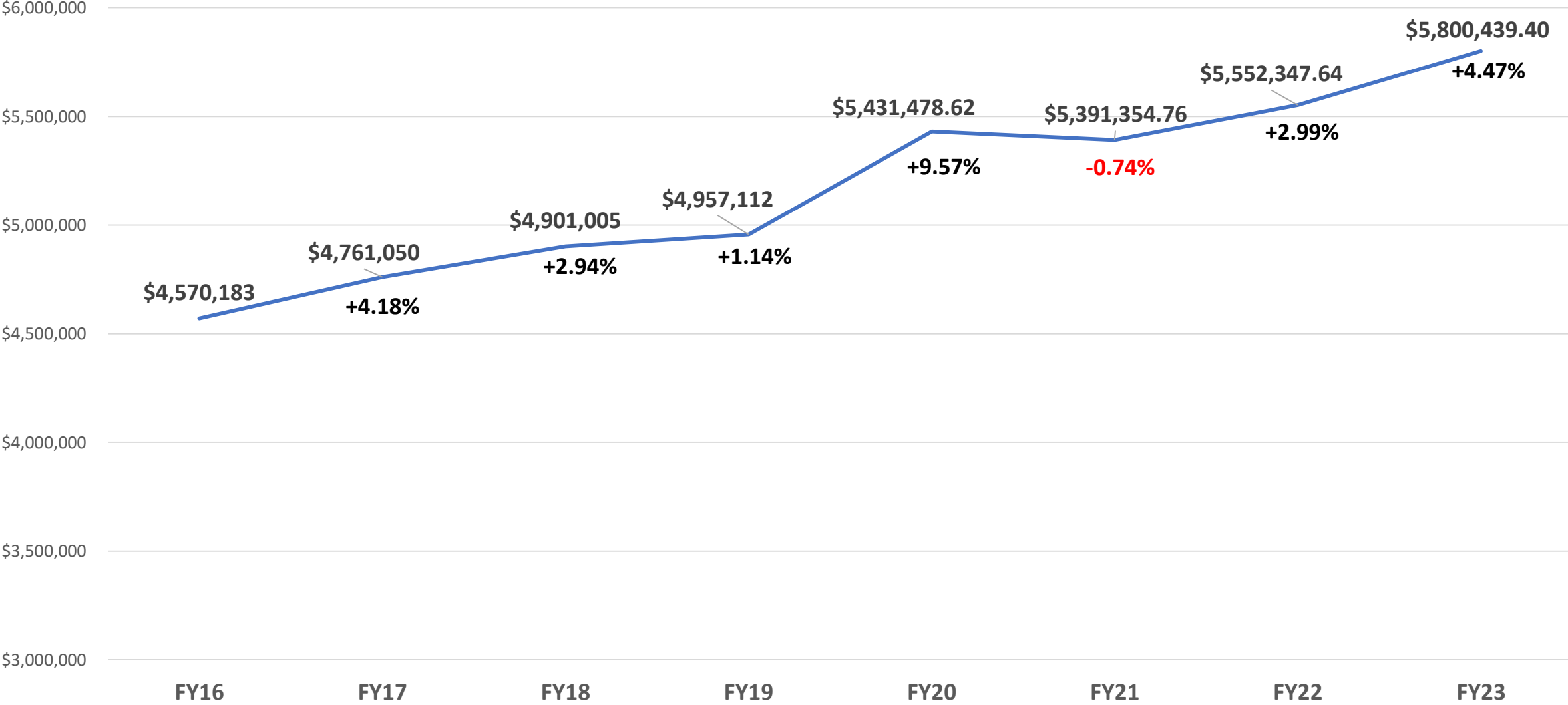
EXPENDITURES	FY2023	FY2022	VARIANCE		% of Budget
	DRAFT 2022-2023 Budget	Approved 2021-2022 Budget	FY22 to FY23	Variance % (FY22 to FY23)	
Article 1 - Instruction	\$ 3,072,740.13	\$ 2,948,899.60	\$ 123,840.53	4.20%	45.41%
Article 2 - Special Education	\$ 1,395,485.85	\$ 1,268,480.15	\$ 127,005.70	10.01%	20.62%
Article 3 - Career & Technical Education	\$ 7,809.92	\$ 7,152.24	\$ 657.68	9.20%	0.12%
Article 4 - Other Instruction	\$ 43,991.08	\$ 48,243.31	\$ (4,252.23)	-8.81%	0.65%
Article 5 - Student & Staff Support	\$ 377,800.08	\$ 391,695.04	\$ (13,894.96)	-3.55%	5.58%
Article 6 - System Administration	\$ 442,745.50	\$ 363,692.68	\$ 79,052.82	21.74%	6.54%
Article 7 - School Administration	\$ 167,656.79	\$ 168,400.85	\$ (744.06)	-0.44%	2.48%
Article 8 - Transportation	\$ 466,119.46	\$ 439,666.09	\$ 26,453.37	6.02%	6.89%
Article 9 - Facilities	\$ 542,577.73	\$ 421,571.70	\$ 121,006.03	28.70%	8.02%
Article 10 - Debt Service	\$ 108,309.57	\$ 134,127.92	\$ (25,818.35)	-19.25%	1.60%
Article 11 - All Other Expenditures	\$ -				
Article 16 - Food Service Transfer	\$ 136,879.43	\$ 122,120.52	\$ 14,758.91	12.09%	2.02%
Article 19 - Career & Technical Education (Adult Ed)	\$ 4,329.63	\$ 4,093.59	\$ 236.04	5.77%	0.06%
<b>General Fund Budget</b>	<b>\$ 6,766,445.17</b>	<b>\$ 6,318,143.69</b>	<b>\$ 448,301.48</b>		
<b>% change</b>	<b>7.10%</b>				

# Total Budget



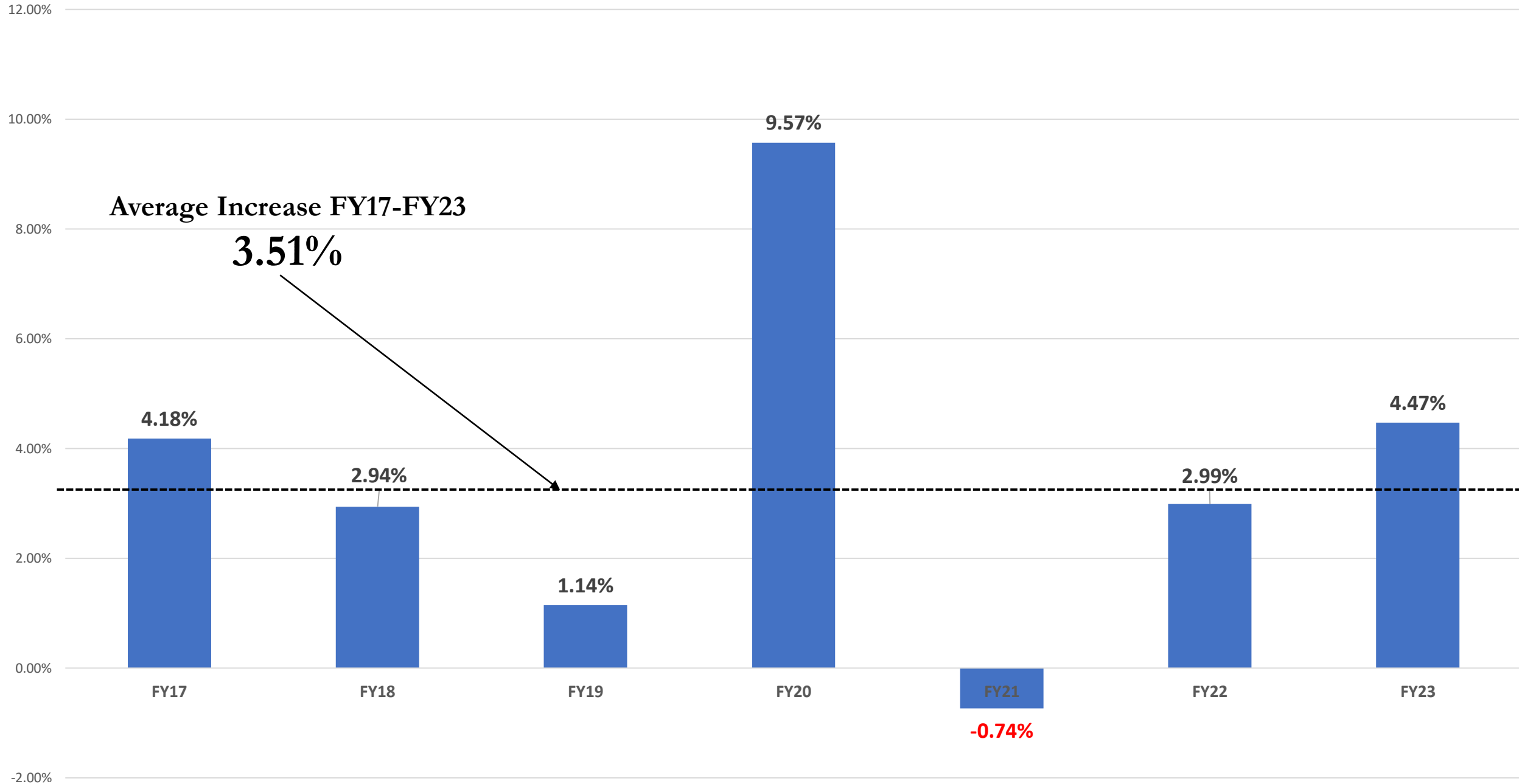
\*FY21 total budget amount does NOT include \$230,000 we used from fund balance to establish reserves

# Local Assessment





# Local Assessment: Annual % Change

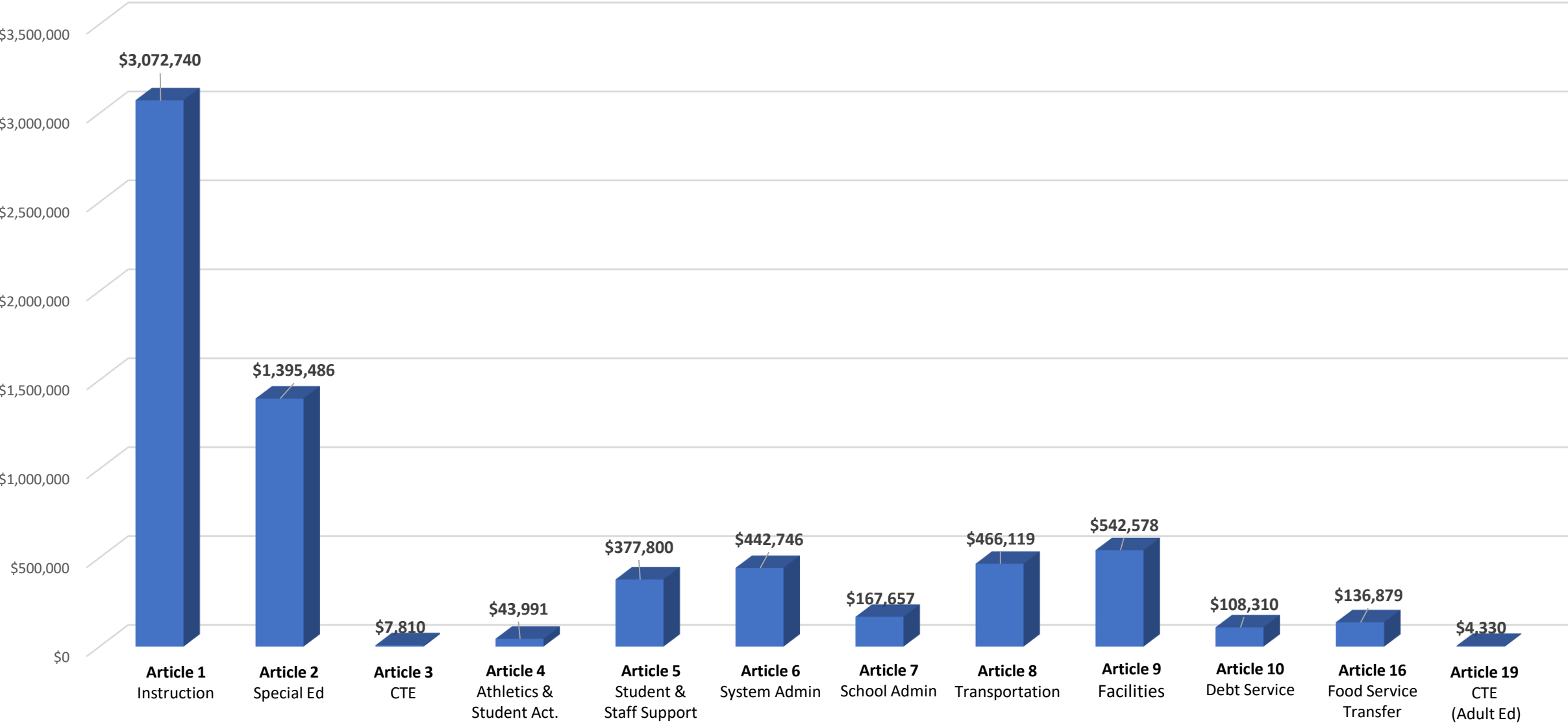


# Annual Use of Fund Balance as Revenue



**Note:** In FY21 we used \$230,000 from our Fund Balance to create the following **reserves**: Minor Capital (\$100K), Transportation (\$50,000), Food Service (\$30,000), and Instructional Reserve (\$50,000). In FY22, we used money from those funds to repair the roof (\$70K), purchase laptops and curriculum (\$50K), and for the final lease payment on a bus (\$17K).

# FY23 Budget Allocation



# FY21 Per Pupil Expenditures

*Comparisons to small school districts & larger, neighboring districts*

School District	Resident Per Pupil Cost	Students
North Haven	\$40,593.04	50
Islesboro	\$30,867.78	75
Greenville	\$23,475.09	124
Vinalhaven	\$23,069.04	168
Georgetown	\$22,686.55	99
South Bristol	\$22,165.13	87
<b>St. George</b>	<b>\$20,102.56</b>	<b>277</b>
Northport	\$19,489.17	161
RSU 13	\$19,462.38	1,536
Deer Isle-Stonington CSD	\$19,444.94	291
Appleton	\$18,959.75	129
Jefferson	\$18,721.24	299
Five Town CSD	\$18,606.72	640

School District	Resident Per Pupil Cost	Students
Wiscasset	\$18,472.43	381
Bristol	\$17,129.70	276
Veazie	\$16,765.39	228
West Bath	\$16,427.88	214
Lincolntonville	\$16,421.75	209
RSU 40	\$16,373.67	1,743
Hope	\$15,810.90	173
Great Salt Bay	\$13,780.52	367

Source: <https://www.maine.gov/doe/funding/reports/expenditures>

Note: It's interesting to consider the amount RSU 13 towns pay on a per pupil basis. For example, Owl's Head FY22 assessment was about \$3.6 million in FY22. The town had 149 resident students that year. Therefore, the per pupil cost for Owls Head in FY22 (town assessment divided by # of resident students) was about \$24,000.



# Article 1

## *Instruction*

*Includes, among other things:*

- Regular Education Teacher Salary & Benefits
- Regular Education Ed Tech Salary & Benefits
- Contracted Professional Services
  - *Herring Gut, Camp Kieve, EL Education, Apprenticeshop, Blueberry Cove, etc.*
- Instructional Supplies, Books, & Equipment
- Field Trips
- High School Tuition
- Gifted & Talented





# Article 2

## *Special Education*

*Includes, among other things:*

- Special Education Teacher Salary & Benefits
- Special Education Ed Tech Salary & Benefits
- Training & Professional Development
- Special Education Tuition
  - *In addition to regular education tuition costs in Article 1*
- Related Services
  - *Occupational Therapy, Physical Therapy, School-wide Behavior Interventionist, etc.*
- Evaluators
- Special Education Administration





**Articles 1 + 2**

**=**

**66%**

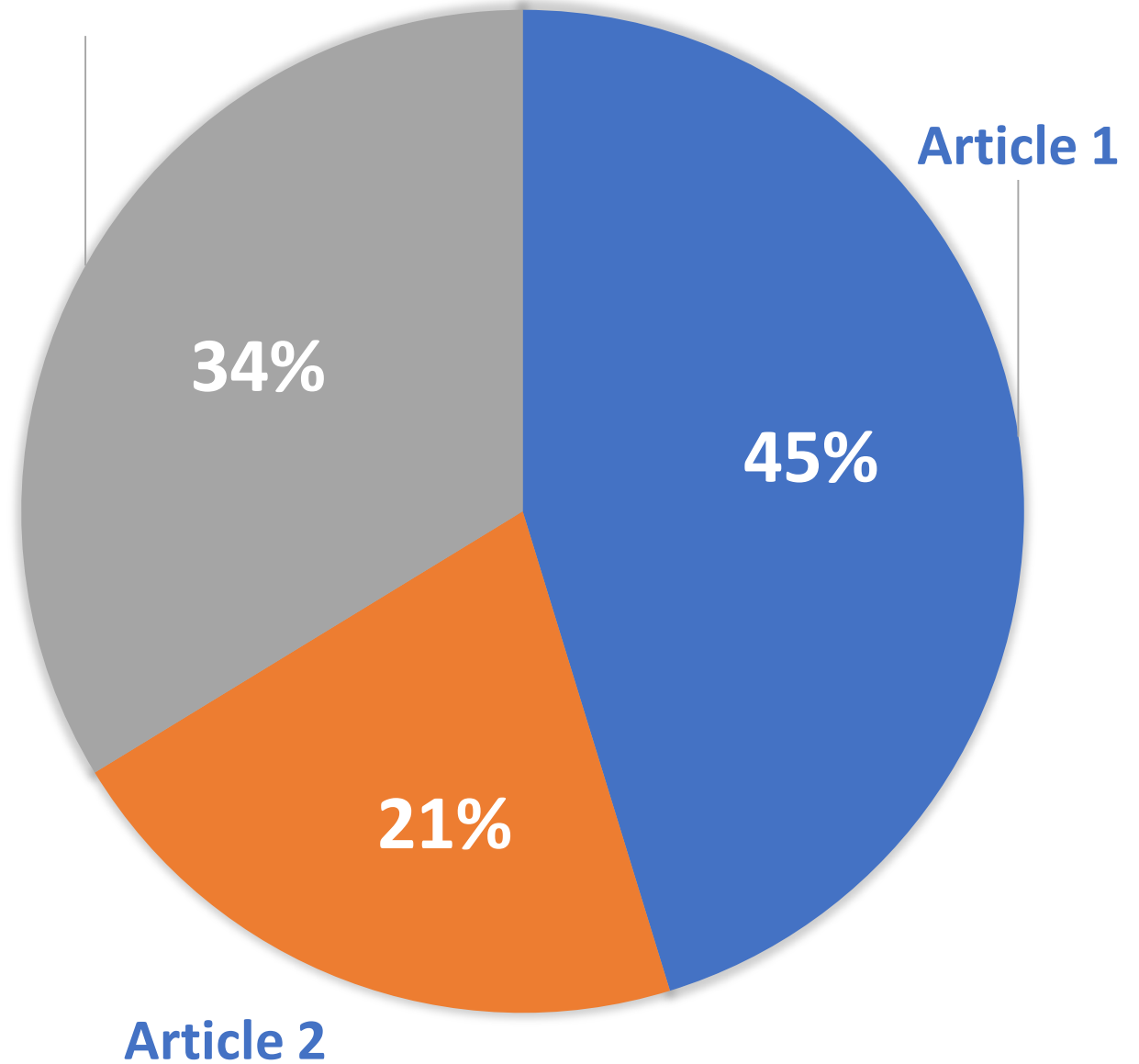
of the total proposed FY23  
budget

*or*

**\$4.5 million**

of proposed  
\$6.8 million FY23 budget

All other articles





# Article 1

## *Instruction*

### Key budget items & notes:

- 8% *increase* in **health insurance** costs for FY23
- \$65,000 *increase* in **high school tuition**
- **Adding PreK** next year
  - PreK Ed Tech, curriculum, supplies, equip., & playground covered by \$187,000 grant for FY23 *only*
  - Cost of **PreK Ed Teacher** covered by St. George MSU – additional cost in FY23 budget
- Community Partner Programs
  - Herring Gut Learning Center (3-8), Apprenticeshop (*covered by School Fund*), Blueberry Cove (*covered by federal funds*), etc.





# Article 2

## *Special Education*

### **Key budget items & notes:**

- New Special Education Teacher for Upper ARC Program
- New Ed Tech for Day Treatment Program
- Special Education Dir.
  - Salary increased to be closer to regional average
  - Overseeing Resource Room, Life Skills, and Day Treatment Programs (5 teachers and 9 ed techs)
  - Also works directly with students
- Increase in Evaluation Costs
  - Increase in # of students w/ complex needs requiring more intensive evaluations
- BHP Training & Certification
  - Training for Ed Techs to receive Behavior Health Professional (BHP) certification that allows for MaineCare reimbursement

# Life Skills and Day Treatment Programs

## *Cost Analysis*

### FY23 Costs Attributable to Day Treatment & Life Skills Programs

Teacher and Ed Tech Salary & Benefits	\$397,000
Training & Prof'l Development	\$7,600
Instructional Supplies	\$8,600
Field Trips	\$750
Extended School Year Services	\$5,000
Evaluator & Consulting	\$20,000
School Wide Behavior Interventionist – Salary & Benefits (60%)	\$54,000
Occupational Therapy ( <i>still providing some OT services – used FY20 contracted cost</i> )	\$31,000
Physical Therapy	\$9,000
Special Education Dir.	\$47,000
<b>TOTAL</b>	<b>\$580,000</b>



# FY23 Cost Comparison

## St. George School Life Skills & Day Treatment Programs

\$580,000

### Out of District Placements

*(estimated cost for 9 students assuming placements are available)*

\$935,000

## Amount Saved by Operating Our Own Programs

**\$355,000**

**AND . . .**

*We now have a student from another district paying tuition to attend our day treatment program*

AND . . .

*We kept our kids in their community school*

AND . . .

*Students who struggled in programs at other districts  
are  
thriving in our programs*

AND . . .

*These programs **benefit everyone** who is part of  
our school community*



**From 2020 Budget Presentation**

- One student may be **dismantled** from Day Treatment at the end of the year because of academic and emotional gains. This student has been accompanied by academic gains.
- One student will probably move from spending most of his time in the Life Skills classroom to spending **the majority of the day in the mainstream classroom with 1:1 support.**

*We're all in this together — that's what makes a community school and that's what makes a community.*





# Article 6

## *System Administration*

*Includes, among other things:*

- *Superintendent's Office*
- *Business Office*
- *Legal Services*
- *Audit Services*
- *Accounting & Payroll Software*



# Article 6

## *System Administration*

- School Board spent last summer and this school year looking at building a **more sustainable administrative structure**
  - *Sufficient administrative support to meet needs of district w/ larger staff and more programs & projects*
  - *Cross-training so administrators can cover for one another if someone is out*
  - *Shared knowledge of job responsibilities & processes so district can adapt if administrator leaves*
  - *Salaries more competitive with region so we can attract and retain strong administrators*
- FY23 budget:
  - Adds a Bookkeeper/Payroll & HR Specialist
  - Special Education Dir. will also act as part-time Assistant Superintendent
  - Superintendent and Business Manager salaries closer to regional average
- Most of the increase in Article 6 is due to the new Bookkeeper position
  - Budgeted about \$67,000 for salary and benefits



# Article 9

## *Facilities*

*Includes, among other things:*

- *Facilities Dir. (50%) & Custodial Staff*
- *Facility Services (e.g., trash removal, snow plowing, lawn care, etc.)*
- *Service Contracts (HVAC, electrical, plumbing, roofing, rental & storage)*
- *Custodial Equipment and Repair Supplies*
- *Major Projects*
- *Property & Casualty Insurance*
- *Electricity*
- *Propane for Heating*





# Article 9

## *Facilities*

- **Major Projects: \$60,000**
  - Refinish Gym Floor: \$20,000
  - Replace Exterior Doors by Art Room: \$25,000
  - Replace Water Heaters: \$10,000
  - New Intercom System: \$5,000
    - *Received \$17,000 grant with help of Knox County EMA. May be enough to cover entire project so we may not need to use the \$5,000 we budgeted*
- **Electricity: ↑ \$23,000**
- **Propane: ↑ \$9,000**



# Other Articles

## *Important Items & Notes*

### **Article 5** (*Student & Staff Support*)

- Software

- Social Emotional Learning assessments, surveys, and supports: \$8,000
  - *Some covered w/ federal COVID money in current budget (FY22)*
- Cyber Security: \$5,000
  - *Increase threat detection and data back-up capability*

- Technology Hardware

- **Reduced** *these costs* by using money from the current budget (FY22) and School Fund
- Total budget *reduction* of \$18,500

### **Article 8** (*Transportation*)

- 1<sup>st</sup> payment on new bus to replace our oldest vehicle: \$19,000
- Added money to cover additional driver time on PreK bus runs: \$8,000

### **Multiple Articles**

- Funds to cover anticipated increases resulting from a renegotiated teachers contract



# *This budget . . .*

## **Keeps the assessment below a 4.5% increase**

- Even though
  - **we're adding positions:** *PreK teacher, Special Education Teacher, Special Education Ed Tech, Pre-K Before Care & Instructional Support Ed Tech, and Bookkeeper & Payroll/Benefits Specialist*
  - **health insurance** costs increased by about 8%
  - **utility and fuel costs** are up about \$60,000: *electricity, propane, & fuel for buses/vans*
  - **investing in facility:** *gym floor, exterior doors, intercom, water heaters*
  - **addressing transportation needs:** *additional driver time for PreK runs & purchasing new bus to replace older bus with high annual maintenance costs*
  - using **less fund balance** to protect **long-term fiscal sustainability of district**



# *This budget . . .*

**Invests in students' academic success, character development, and health/wellness needs:**

- Adding PreK
- Additional staffing for intensive special education programs that keep students in their community school *and* cost less than expensive out-of-district placements
- Community partnerships with Blueberry Cove, Herring Gut, Apprenticeshop, Camp Kieve Leadership Program, etc.
- Research-based curriculum and interventions for special education programs
- Social Emotional Learning (SEL) software – assessments and interventions



# Grants & Fundraising

## Governor Mills Announces Maine Jobs & Recovery Plan Grants to 14 School Administrative Units to Expand Access to Pre-K Programs

January 24, 2022

School Administrative Units will receive a total of \$2.7 million in grants to create or expand Pre-K programs beginning this fall

### • PreK DOE Grant

- Received **\$187,000** grant from the Maine Department of Education to start a PreK program in FY23

### • St. George School Fund

- **Raised \$124,000** since the School Fund began in 2018
- **Disbursed \$41,000** to fund innovative projects and reduce the fiscal impact of education programming on the budget

### • St. George School CTE/Makerspace Building

- Raised over **\$655,000** through grants and private donations
- <https://www.stgeorgemsu.org/page/cte-makerspace-building>



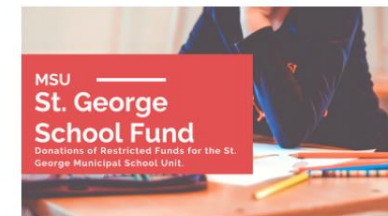
### Maine DOE Announces Over \$2M in First Round of Innovative RREV Pilot Awards

WATCH LIVE HERE: <https://www.youtube.com/watch?v=jTPvZFJn1HM>

Augusta -  
The  
Maine



Innovative Pilots  
Round One



### Buy A Brick, Build A Makerspace

St. George School is partnering with the Mid-Coast School of Technology to construct a K-8 Career Technical Education/Makerspace Building behind the school. Help us bring the trades, technology, and innovation back to the heart of public education and provide all students, grades K-8, with access to hands-on/ minds-on projects.

You can support this project and leave a visible legacy of your commitment to the future of education in our community via our "Buy-a-Brick" fundraiser. With an investment of \$100 (or more, if you'd like) you can have your name or a short message engraved on a brick that will be forever seen on the approach to the new building.

100% Secure Donation

### St. George School Fund

\$ 1

Amount

I'd like to help cover the transaction fees of \$0.33 for my donation.

**Dedicate this Donation**

Yes, please  No, thank you

**Select Payment Method**

Offline Donation  PayPal





# CTE/Makerspace Building Project

## *Operations Budget Notes*

*April 2022*

- St. George MSU currently has a full-time Technology/ Makerspace Director and full-time STEAM (Science Technology Engineering Art & Math) Educator on staff. Both of these positions will provide programming in the new building.
- We have a boatbuilding program with the [Apprenticeshop](#) in Rockland that costs about \$10,000 per year. We've funded this program through federal grants and the [St. George School Fund](#). The Apprenticeshop will provide their boatbuilding program in the CTE/Makerspace Building when it's completed. We will continue to fund this program through grants or add it to the school's budget; \$10,000 is less than 0.2% of the school's budget.
- MidCoast School of Technology (MCST) is working to fund and hire a middle-level CTE Teacher to work in middle schools in our region. This person would spend some time at St. George School working in the CTE/Makerspace Building
- Based on input from Bobby Deetjen, the MCST Director, we anticipate annual costs of \$15,000 for supplies and \$5,000 for equipment for CTE/Makerspace Programs.
- We're working with the architect to determine additional electricity and propane heating costs. Although difficult to predict, we estimate up to a 15% (\$7,800) annual increase in electricity and 10% (\$5,100) in heating costs.
- MCST will cover the cost to provide Adult Education classes in the new building.
- If we decide to hire a Career Technical Education (CTE) Teacher for the building, that would be the largest annual cost. The total cost would depend on whether the person was part or full-time, number of years of experience, and health insurance coverage.
- We will continue to focus on fundraising and grants to support these programs after the building is completed. We're working to build a cohort of donors who will give to the CTE/Makerspace Building each year (either directly or through the [St. George School Fund](#)) to help cover costs.