



**AGREEMENT BETWEEN
DISTRICT AND CONTRACTOR FOR
COOPERATIVE CATALOGUE DISCOUNT FOR
EARLY CHILDHOOD SUPPLIES**

This agreement is made on the 1st day of July, 2014, by and between Beaufort County School District (BCSD) and Lake Shore Equipment Company dba as Lakeshore Learning Materials (Contractor).

The Project is to establish a cooperative catalogue discount applicable to early childhood supplies for BCSD.

The parties hereto do agree as follows in consideration of the mutual promises, covenants and agreements as hereinafter set forth.

1. **TERMS AND CONDITIONS.** Contractor certifies that the scope of work/specifications and all terms and conditions within the BCSD Request for Proposals (RFP) #14-018 solicitation shall be made part of the Contract as if incorporated therein.
2. **SCOPE OF WORK.** The contractor shall provide all materials, services and equipment for a cooperative catalogue discount applicable to early childhood supplies.
3. **TERM.** This Agreement shall commence on date of the agreement and the base term of the agreement shall be for three (3) years. BCSD has the option to renew the agreement for two (2) one-year extensions, for a total of five (5) years. Extensions beyond the five (5) year period require approval of the BCSD Superintendent.

4. **COMPENSATION.** BCSD shall pay the Contractor per the catalogue discounts shown in Exhibit A.
5. **INDEPENDENT CONTRACTOR.** The relationship of the Parties hereto shall at all times be that of independent contractor. Nothing in this relationship will create an employer-employee relationship, association, joint venture, partnership, or other form of legal entity or business enterprise between the Parties, their agents, employees or affiliates.
6. **DISPUTE RESOLUTION.** All disputes between the parties hereto under this Agreement must be resolved pursuant to the procedures of the Procurement Code of BCSD.
7. **NOTICES.** All notices, consents, approvals and the like required to be given hereunder shall be given in writing to BCSD at P.O. Drawer 309, Beaufort, S.C. 29901-0309 or to such other address as BCSD shall designate. All notices to the Contractor shall be given to Lake Shore Equipment Company dba as Lakeshore Learning Materials, Attn: Bid Department, 2695 East Dominguez Street, Carson, CA 90895.
8. **WHOLE AGREEMENT.** This document, together with all subordinate and other documents incorporated by reference herein, will constitute the entire agreement between the parties with respect to the subject contained herein, supersedes all prior agreements and understandings, whether written or oral, and may only be modified by an amendment executed in writing by both parties.

The Parties hereto have duly executed this Agreement on the date first set forth above.

AGREED:

Lake Shore Equipment Company
dba as Lakeshore Learning Materials

By: 
Ashley Bicanek,
Bid Coordinator

Beaufort County School District

By: 
Jeffrey C. Moss,
Superintendent 

Exhibit A

Contractor shall offer a 5% discount off catalogue list price for early childhood materials, including furniture and free shipping on all orders with total amounts (not including shipping costs) of \$100.00 or more.

Orders with total amounts that are less than \$100.00 must pay the catalogue list price. Shipping charges will apply to the orders under \$100.00. Shipping costs are estimated to be 15% of the order subtotal, with a minimum charge of \$5.00.

Orders over \$10,000.00 shipped to one location qualify for "White Glove Service". White Glove Service includes free classroom setup and free debris removal.