

# SMITHVILLE



School District

*Tradition of Excellence*

**AXIS SECURITY  
CAMERA  
REQUEST FOR  
PROPOSAL**

TECHNOLOGY OFFICE 816-532-0406

# AXIS SECURITY CAMERA RFP (2023 - 2024 SCHOOL YEAR)

## Overview

### 1 Request for Proposal-Purpose and Scope

The purpose of this Request for Proposal (RFP) is to solicit information and proposals for security equipment that will be installed within the Smithville School District (The District) consisting of 7 locations.

General information about the District can be found on the District's website at <https://www.smithvilleschooldistrict.net/o/ssd/page/request-for-proposals>

The District is seeking proposals security camera equipment with quantities as described below in section 1.2. The District may purchase all or part of the listed components.

The District reserves the right to reject any and/or all proposals in response to this request. Force Majeure is in effect.

#### 1.1 Timeline

The District anticipates equipment delivery to occur within 30 days of vendor receiving purchase order. Vendor must specify in bid response if this timeline is not attainable.

## 1.2 Requested Types and Capacities

Security Camera Hardware

**Proposed quantities need to address the following capabilities:**

QTY	Item	Description
37	Axis P3818-PVE	
37	Axis P3818 Pendant Kit	TQ3101-E
37	Axis P3818 Bracket Arm	T91G61
24	Axis Corner Bracket	T91A64
1	Axis A8207 Video Door Station	Black
1	Axis TA8601 Video Door Mount	91378802 Black
7	2N Indoor View Touch Screen	Axis: 02087-001, 2N 91378601 Black
7	2N Indoor View Desktop Mount	Axis: 02039-001, 2N 91378802 Black
5	Axis A8105-E Video Door Station	Black

## 1.3 Current Equipment and Background

### Current Environment and Considerations:

Smithville will be upgrading/installing new cameras at 7 locations to improve district security. The equipment listed in the RFP are the cameras proposed to be replaced/upgraded. The current VMS is also in process of being upgraded (Camera Software System RFP <https://www.smithvilleschooldistrict.net/o/ssd/page/request-for-proposals>)

## 2 Responding to Smithville School District Request

### 2.1 Deadline for Questions

Questions with regard to the RFP may be asked via e-mail. Questions may be submitted by e-mail to [wallacer@smithville.k12.mo.us](mailto:wallacer@smithville.k12.mo.us) up to 11:59 PM CST on April 28th, 2023. Responses to submitted questions will be posted on District's web site at: <https://www.smithvilleschooldistrict.net/o/ssd/page/request-for-proposals>

### 2.2 Inclusion in Proposal

The following items are to be included with proposal submission:

- Proposed solution software and associated hardware if applicable (brand, make, model)
- Overview of system capabilities
- Costs to included hardware, maintenance and services for five years
  - If applicable identify different levels of services and maintenance offered
  - Items covered by warranty
  - Licensing breakdown (Per camera, Per server, Per user)

### 2.3 RFP Submission

Bids are due on or before May 5th, 2023 at 1:00 PM, CST. Please adhere to the requested format for response. Please use the subject of Bid: Security Camera Software RFP. Responses are to be mailed only.

Forms may be submitted in person or mailed to:

Attn: Bids- Security Camera Software  
RFP Smithville School District  
Attn. Randy Wallace  
655 S. Commercial Ave., MO 64089

A copy of this Request for Proposal (RFP) may be obtained from the District's web site at <https://www.smithvilleschooldistrict.net/o/ssd/page/request-for-proposals>. It is the sole responsibility of the "proposer" to monitor the District website for any amendments to the RFP.

The Technology Department and / or Board of Education reserve the right to reject any and all offers, or any part thereof, and to waive informalities and to enter into such contract or contracts as shall be deemed in the best interest of the Smithville School District.

### 3 RFP Response Form

Provide the following overview for each proposed solution and include appropriate documentation regarding the systems capabilities. Do not include unnecessary marketing materials.

<b>Proposed Networking Equipment Solution Brand</b>	
<b>Proposed Networking Equipment – specific line and model</b>	
<ul style="list-style-type: none"> <li>• Hardware cost as proposed</li> </ul>	
<ul style="list-style-type: none"> <li>• Implementation Cost</li> </ul>	
<ul style="list-style-type: none"> <li>• Five years hardware maintenance costs</li> </ul>	
<ul style="list-style-type: none"> <li>• Five years services costs</li> </ul>	
<ul style="list-style-type: none"> <li>• Training costs (on-site training for 3 people)</li> </ul>	
<b>Total Proposed Cost for 5 years</b>	

#### 3.1 Weighted Factors

The contract will be awarded based on best-value to the District and its constituents, as well as evaluation criteria set forth in this document. Weighted factors contributing to the award are included in the following breakdown:

**Weighted Factor Breakdown:**

<b>FACTOR</b>	<b>WEIGHT</b>
Cost of Services	30
Capacity to achieve desired service levels	25
Company Experience	15
References	15
Project delivery methodologies	15

Upon selection, the company will work with district staff to begin project plan development and define deployment timelines. All products and services will be expected to be delivered at the price indicated in the RFP. All contracts and supporting documentation will be approved by both parties before any costs are incurred or work is performed. All contracts will be reviewed by district counsel, any contract terms that are not acceptable by the district may be grounds for dismissing the selected vendor. In the event the primary selection cannot provide the products or services, an alternate company will be selected. All companies will be notified within seven days of selection.

**This Page is Intentionally Left Blank**

Adopted: 11/7/2016

Revised: 04/2023

Smithville School District, Smithville, Missouri

