

SMITHVILLE



School District

Tradition of Excellence

SECURITY CAMERA SOFTWARE REQUEST FOR PROPOSAL

TECHNOLOGY OFFICE 816-532-0406

SECURITY CAMERA SOFTWARE RFP (2023 - 2024 SCHOOL YEAR)

Overview

1 Request for Proposal-Purpose and Scope

The purpose of this Request for Proposal (RFP) is to solicit information and proposals for resources, implementation support, and on-going maintenance for networking equipment in the Smithville School District (The District).

General information about the District can be found on the District's website at <https://www.smithvilleschooldistrict.net/o/ssd/page/request-for-proposals>

The District is seeking proposals security camera software with capabilities as described below in section 1.2. The District may purchase all or part of the listed components.

The District reserves the right to reject any and/or all proposals in response to this request. Force Majeure is in effect.

1.1 Timeline

The District anticipates equipment delivery and installation to occur within 30 days of vendor receiving purchase order. Vendor must specify in bid response if this timeline is not attainable.

1.2 Requested Types and Capacities

Security Camera Software Associated Licenses

Proposed quantities need to address the following capabilities:

Capability Description
Open Platform (System works with a variety of cameras and entry control systems)
Scalable for future growth
Virtualized and physical appliance options
Centralized storage to network storage
Bandwidth optimization (Dedupe)
Advanced mapping and alerting
AI Assisted searching of targets among assets
Signage/Security monitor display

Mobile, Web, and Desktop Client
500+ Camera Expansion
Audio Support
ONVIF Camera and profile support
Centralized user management
Active Directory (AD), Azure, or Google Integration
Recording Archiving
Interactive maps
Storage analytics
Investigation tools such as object tracking/location target through footage

1.3 Current Equipment and Background

Current Environment and Considerations:

Smithville currently utilizes several independent Exacqvision servers to host cameras from 7 different locations. Smithville is evaluating the implementation of new VMS software to be provisioned in a virtualized environment to host all current and future cameras with the addition of centralized storage. The current system consists of 127 cameras of mixed manufactures. Most cameras are Axis cameras. It is planned that all cameras will move to Axis. Smithville plans to double the number of cameras after migrating to a new VMS system.



2 Responding to Smithville School District Request

2.1 Deadline for Questions

Questions with regard to the RFP may be asked via e-mail. Questions may be submitted by e-mail to wallacer@smithville.k12.mo.us up to 11:59 PM CST on April 28th, 2023. Responses to submitted questions will be posted on District's web site at: <https://www.smithvilleschooldistrict.net/o/ssd/page/request-for-proposals>

2.2 Inclusion in Proposal

The following items are to be included with proposal submission:

- Proposed solution software and associated hardware if applicable (brand, make, model)
- Overview of system capabilities
- Costs to included hardware, maintenance and services for five years
 - If applicable identify different levels of services and maintenance offered
 - Items covered by warranty
 - Licensing breakdown (Per camera, Per server, Per user)

2.3 RFP Submission

Bids are due on or before May 5th, 2023 at 1:00 PM, CST. Please adhere to the requested format for response. Please use the subject of Bid: Security Camera Software RFP. Responses are to be mailed only.

Forms may be submitted in person or mailed to:

Attn: Bids- Security Camera Software
RFP Smithville School District
Attn. Randy Wallace
655 S. Commercial Ave., MO 64089

A copy of this Request for Proposal (RFP) may be obtained from the District's web site at <https://www.smithvilleschooldistrict.net/o/ssd/page/request-for-proposals>. It is the sole responsibility of the "proposer" to monitor the District website for any amendments to the RFP.

The Technology Department and / or Board of Education reserve the right to reject any and all offers, or any part thereof, and to waive informalities and to enter into such contract or contracts as shall be deemed in the best interest of the Smithville School District.

3 RFP Response Form

Provide the following overview for each proposed solution and include appropriate documentation regarding the systems capabilities. Do not include unnecessary marketing materials.

Proposed Networking Equipment Solution Brand	
Proposed Networking Equipment – specific line and model	
<ul style="list-style-type: none"> • Hardware cost as proposed 	
<ul style="list-style-type: none"> • Implementation Cost 	
<ul style="list-style-type: none"> • Five years hardware maintenance costs 	
<ul style="list-style-type: none"> • Five years services costs 	
<ul style="list-style-type: none"> • Training costs (on-site training for 3 people) 	
Total Proposed Cost for 5 years	

3.1 Weighted Factors

The contract will be awarded based on best-value to the District and its constituents, as well as evaluation criteria set forth in this document. Weighted factors contributing to the award are included in the following breakdown:

Weighted Factor Breakdown:

FACTOR	WEIGHT
Cost of Services	30
Capacity to achieve desired service levels	25
Company Experience	15
References	15
Project delivery methodologies	15

Upon selection, the company will work with district staff to begin project plan development and define deployment timelines. All products and services will be expected to be delivered at the price indicated in the RFP. All contracts and supporting documentation will be approved by both parties before any costs are incurred or work is performed. All contracts will be reviewed by district counsel, any contract terms that are not acceptable by the district may be grounds for dismissing the selected vendor. In the event the primary selection cannot provide the products or services, an alternate company will be selected. All companies will be notified within seven days of selection.

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Adopted: 11/7/2016

Revised: 04/2023

Smithville School District, Smithville, Missouri

