



Fremont County School District #25

Request For Proposal – All-Flash Enterprise Storage Array RFP# District Enterprise Storage Array 2023

Date: Wednesday, March 22, 2023

To: All Prospective Vendors

Notice is hereby given that the Board of Trustees of Fremont County School District #25, Riverton, Wyoming is accepting sealed bids for an Enterprise Storage Array.

Specifications may be obtained from the Technology Department, 121 North 5th Street West, Riverton, Wyoming 82501; 307-856-9407 or from our website at www.fremont25.org. All equipment specifications in the bid documents are to be included in the bidder's proposal.

All Flash Enterprise Storage Array or Equivalent

Instructions to Bidders: Bidders must submit their response to this RFP by the date specified below. Packages should be labeled as “**District Enterprise Storage Array 2023**”

The RFP can be found on the FCSD#25 webpage:
<https://www.fremont25.org>

ALL PROPOSALS MUST BE SENT TO:

Fremont County School District #25
121 N 5th St. W. Riverton WY 82501

Timeline:

Wednesday , March 22, 2023	RFP Available : https://www.fremont25.org
Friday , March 31, 2023	Questions Due:
Thursday, April 6, 2023 by 10:00 am MST	Proposals Due:
Tuesday, April 11, 2023	Board Approval:
Friday, July 7, 2023	Required delivery of product

District Contact Regarding this RFP:

Myron Peabody | Technology Coordinator

Fremont County School District #25

121 N 5th St. W. Riverton WY 82501

307-856-9407

mpeabody@fremont25.org



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District Enterprise Storage Array 2023

1 GENERAL TERMS AND CONDITIONS

Fremont County School District #25 is a K12 Public School in Riverton, Wyoming. The district is a K12 public education provider and serves 2500 students across eight schools. FCSD#25 employs approximately 500 employees.

1.1 *Intent*

The district seeks proposals for a **34TB Enterprise All-Flash Storage Array** or equivalent to be used as a storage array within its VMware virtual server environment with the following minimum required specifications:

- All NVMe Flash storage w/ minimum 11TB raw / 34.35TB effective storage.
- 10/25 Gb/s iSCSI
- All cabling required for iSCSI and management.
- Must offer non-disruptive upgrades/maintenance of hardware and software.
- Must include VMWare based analytics engine to help map virtual storage and assist with troubleshooting.
- Must include variable block deduplication for efficiency.
- Must include a 30-day money-back guarantee.
- Must include snapshot lockdown mechanism protecting against compromised credential attack.
- Cloud support management for monitoring.
- 24/7 Support (maintenance agreement) for minimum of (3) years that covers all hardware and software.
- Must include all software and features in the proposed maintenance agreement.
- Preferred to have predictable and non-escalating maintenance guarantee that is part of the EULA (End User Licensing Agreement)
- Prefer a 10 + year anticipated lifecycle.
- Prefer flexibility in controller and capacity upgrades with trade-in credits.
- All mounting hardware to be included.

*Any deviation in the required specifications must be noted. If the requirement can only be met by a future release, you must specify the expected release date.

1.2 *Pricing*

Pricing is for the benefit of Fremont County School District #25. Prices are to be without the State of Wyoming or Federal Excise Tax. In case of error in the extension of pricing on the proposal, the unit price will prevail.

1.3 *Timeline (Subject to Change)*

Wednesday, February 22, 2023	RFP Available : https://www.fremont25.org
Friday, March 31, 2023	Questions Due:
Thursday, April 6, 2023 by 10:00 am MST	Proposals Due:
Tuesday , April 11, 2023	Board Approval:
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1.4 Confidentiality Statement

Any information, including materials, drawings, designs, documentation, and other property or data, disclosed within this Request for Proposal shall not be used, reproduced, appropriated, or otherwise disseminated to anyone other than the District. Unless subject to release under the State of Wyoming Freedom of Information Act.

1.5 Submission Instructions and Conditions

Proposals must be submitted according to the conditions detailed on the cover page of this RFP. The following conditions will also apply:

- 1) Proposals will be mailed and must arrive at district by
 - a. Thursday, April 6, by 10:00 am MST.
- 2) No Proposals will be considered after the due date identified on the cover page or as amended.
 - a. by addenda to this RFP.
- 3) By submitting its Proposal, the bidder represents that an authorized representative has read and
 - a. acknowledged the RFP and that the bidder can satisfy the requirements of the RFP.
- 4) Proposals must be signed by an individual authorized to contractually bind the bidder's firm. Failure to provide a signature on all required forms (Appendix A) will be considered as a "mistake".
 - a. in Proposal," and the Proposal will be rejected as "non-responsive."
- 5) Should errors in multiplication or addition of a unit price against a total price occur, the unit price.
 - a. shall govern. All pricing proposed for products and/or services shall constitute entire consideration due and the dollar amount proposed shall include all estimated costs, including shipping – the District will not accept proposals that indicate the possibility of additional incurred costs due to travel or lodging.
- 6) Except as expressly and specifically permitted in these instructions to proponents, no proponent.
 - a. shall have any claim for any compensation of any kind whatsoever as a result of participation in the RFP and by submitting a proposal each proponent shall be deemed to have agreed that it has no claim against Fremont County School District #25.
- 7) Non-Debarment Certificate must be included with the proposal.
- 8) Noncompliance with any of the foregoing may justify rejection of the proposal.



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1.6 Selection Criteria

The vendors and associated solutions shall be evaluated based on the following criteria:

CRITERIA FOR EVALUATION OF PROPOSALS	Percent of Score
COST BENEFIT TO AGENCY	40%
1. Complete pricing related to specifications required in 1.1	0-40points
SPECIFICATIONS	25%
2. Are all specifications on requests met?	0-25 points
DURABILITY & EASE OF USE	20%
3. Durability	0-10 points
4. Ease of Use	0-10 points
HISTORY W/VENDOR	15%
5. History	0-15 points

1.7 Award/Evaluation of Proposals

- 1) The District reserves the right to accept or reject all or any part of any proposal, waive minor proposal formalities/technicalities and award the proposal deemed to be most advantageous to the district.
- 2) The Vendor shall be deemed as having been awarded a contract when the formal notice of acceptance of the Vendor's proposal has been duly served upon the intended awardee by an authorized agent of the district.
- 3) The District will use Federal Funds for this award consistent with Federal requirements, the District will take necessary affirmative steps to assure that small, minority and women's business enterprises and labor surplus firms are used whenever possible, per 2 CFR 200.321. Please supply any supporting documentation.

4) Bid Protest Procedures:

Any bidder, person, or entity may file a protest with the district relating to a bid, contractual or administrative issue. The protest shall specify the reasons and facts upon which the protest is based and shall be filed, in writing, to the Business Manager - Matthew Gonzales mgonzales@fremont25.org no later than three (3) business days after the date of the bid award or notice of unsuccessful bid or for contract or administration protests, within three (3) days of the incident giving rise to the protest.

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The district will investigate the basis for the protest and analyze all facts. The District will notify the bidder/contractor of the evidence found as a result of the investigation and afford the bidder/contractor an opportunity to rebut such evidence and permit the bidder/contractor to present any evidence that the bid and/or contract award, or the administration of the contract, was done in an unfair or biased manner. If necessary, the District will then hold an informal hearing before the School Board, which will include the Superintendent and Coordinator of Business Services/Business Manager, who will present information in response to the protest. The district will issue a written decision within fifteen (14) business days following receipt of the protest, unless factors beyond the district's reasonable control prevent such a resolution, in which event such decision will be issued as expeditiously as circumstances reasonably permit.

The decision will state the reasons for the action taken by the district. A copy of this decision will be furnished to the protestor and any other parties affected.

2 PREPARATION COST OF PROPOSAL

The District will not reimburse any bidder for any costs associated with the preparation and submission of any proposal or for any travel and per diem costs that are incurred by any bidder.



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APPENDIX A (Required Form to be Submitted with Proposal)

By virtue of submittal of a proposal, Vendor acknowledges:

- That all the requirements of this RFP have been read and understood.
- That the Agreement has been read and understood.
- That Vendor is not delinquent on the repayment of any Federal debt.
- That Vendor is presently not debarred, suspended, proposed for debarment, declared ineligible, nor voluntarily excluded from covered transactions by any Federal department or agency.
- If your business is a small, minority owned, or women owned business, please supply supporting documentation.
- Any responses, materials, correspondence, or documents provided to the district are subject to the State of Wyoming Freedom of Information Act and may be released to third parties in compliance with the Act.
- The individual signing below has authority to enter into this on behalf of Vendor.

Vendor Name: _____ Date: _____

Authorized Signature: _____

Print Name: _____

Title: _____

Address:

Email: _____

The Internal Revenue Code requires recipients of payments which must be reported on Form 1099 to provide their taxpayer identification number (TIN).

NOTE: If the address to submit purchase orders, remit payment or send additional request for proposal is different from the above address, please indicate those addresses on a separate sheet and include them with your response.