

## Foreign Economic Cooperation

Economic and technological cooperation with foreign countries has been maintaining steady growth. Project contracting and labor service cooperation witness a rapid development. Turnover of foreign economic cooperation in 2011 hits US\$ 3.03 billion, including turnover of overseas contracting projects of US\$ 2.91 billion. Newly signed contract reaches US\$ 2.89 billion. There are 9,835 person times of dispatched labor, and 17,836 workers staying overseas by the end of the year.

## Commercial Circulation

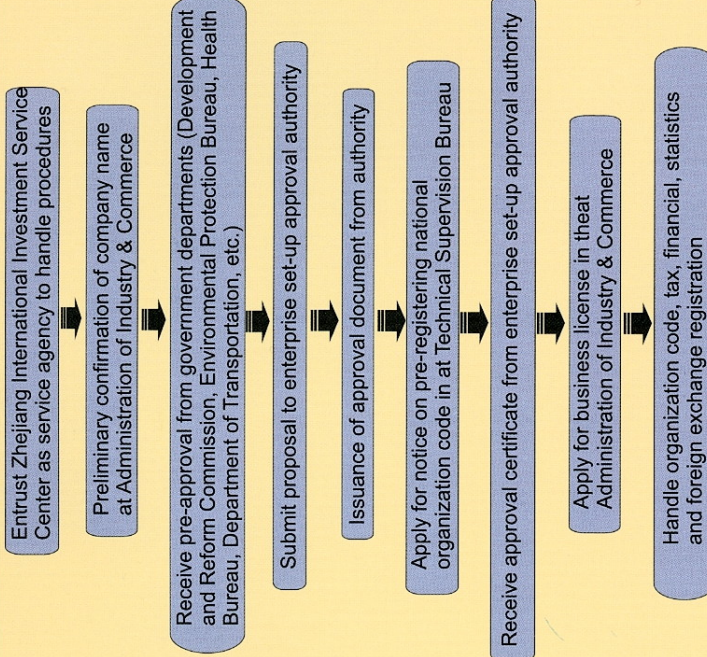
Zhejiang has fast growing commercial circulation. In 2011, the total retail sales of consumer goods surged to 1193.06 billion yuan, or US\$ 184.72 billion for the first time, increasing by 17.4% year on year. Modern circulation method has developed quickly. Chain-store operations get comprehensive promotion from traditional business to service industry and extend from urban to rural areas and the rate of chain in province reaches 30%. Zhejiang's electronic commerce ranks first in China, it possesses the world's largest e-commerce platform such as Alibaba, Taobao and so on. Taobao has around 420 million registered users, more than 6 million business operators and realizes the volume of business transaction nearly 700 billion yuan in 2011. With commercial brands gradually formed, Zhejiang province possesses two model cities of state-level e-commerce, 5 model cities of renewable resources, 4 agricultural integrated pilot cities, 91 China time-honored brand enterprises, 8 e-commerce model enterprises, 2 e-commerce model bases, respectively stand in the leading position among the country.

At present, according to the target of the Twelfth Five-Year Plan of Zhejiang's commercial circulation industry, Zhejiang province has been promoting the construction of modern commercial circulation with three systems, one engineering projects and two mechanisms. Zhejiang strives to be a strong province in modern commercial circulation at the end of the twelfth five-year plan.

## INVESTMENT GUIDE

### How to Set up a Foreign-invested Enterprise in Zhejiang

For joint venture, cooperative venture, wholly foreign owned enterprise



Tel: 86-571-28939318

### How to Set up a Permanent Representative Office in Zhejiang

Handle dispatch procedures of Chinese employees

Handle organization code, tax registration, bank account opening, etc.

Submit application to the approval authority, obtain approval and representative license

Acquire address approval from public security bureau.

Entrust Zhejiang International Investment Service Center as service contractor

Handle organization code, tax registration, bank account opening, etc.

Submit application to the approval authority, obtain business license

Entrust Zhejiang International Investment Service Center as service contractor

Zhejiang International Investment Service Center  
www.zjifesco.com

Tel: 86-571-28065058  
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### How to Set up a Foreign-invested partnership enterprises in Zhejiang

### Approval Power for Foreign-funded Enterprise

According to the national law, approval system is established for foreign-funded enterprises. The investment amount and project category as specified in Foreign Investment Guidance Catalogue serve as the primary base for determining the approval power of central and local government.

Except for those specified in the laws and regulations that should be approved by commerce authorities above provincial level, for enterprise with total investment of US\$100 million (including capital increase) and below and engages in the encouraged or / permitted sectors, its establishment and change is approved by commerce authorities at municipality and county level (including Xiaoshan and Yuhang district of Hangzhou).

For enterprise with total investment of US\$ 50 million and below and engages in the restricted sectors, or enterprise with total investment between US\$ 100 million and 300 million and engages in the encouraged/ permitted sectors, and those as delegated by the Ministry of Commerce, its establishment and change is approved by commerce authority at provincial level;

For enterprise with total investment of over US\$ 50 million and engages in the restricted sectors or enterprise with total investment over US\$ 300 million and engages in the encouraged/ permitted sectors, and or those as specified in the law, its establishment and change is approved by the Ministry of Commerce.

Ningbo as the city with independent planning has the approval power at the provincial level, Hangzhou and the state-level economic and technological development zones has have the same approval power with the commerce authority at provincial level given by Ministry of Commerce.

## Information

### Provincial Government Body

Department of Commerce of Zhejiang Province	www.zcom.gov.cn
Zhejiang Provincial Development and Reform Commission	www.zjdpcc.gov.cn
Economy and Information Commission of Zhejiang Province	www.zjixw.gov.cn
Zhejiang Provincial Human Resources and Social Security Bureau	www.zjhrss.gov.cn
Zhejiang Provincial Department of Land Resources	www.zjldr.gov.cn
Zhejiang Environmental Protection Bureau	www.zjepb.gov.cn
Department of Housing and Urban-Rural Construction of Zhejiang Province	www.zjhs.com.cn
Department of Foreign Affairs, People's Government of Zhejiang Province	www.zjswb.gov.cn
Zhejiang Local Taxation Bureau	www.zjtds.gov.cn
Administration of Industry and Commerce of Zhejiang Province	www.zjatic.gov.cn
Zhejiang Quality and Technical Supervision Bureau	www.zjzts.gov.cn
Department of Overseas Chinese Affairs, People's Government of Zhejiang Province	www.zjqb.gov.cn
Department of Taiwan Affairs, People's Government of Zhejiang Province	www.huaxia.com
Zhejiang Provincial Office, State Administration of Taxation	www.zjtax.gov.cn
Zhejiang Entry-Exit Inspection and Quarantine Bureau	www.zjzq.gov.cn
Hangzhou Customs	http://hangzhou.customs.gov.cn
Zhejiang Branch, State Administration of Foreign Exchange	www.saf.gov.cn