



PRICE AGREEMENT NO. 00003  
AMENDMENT NO.

BERNALILLO PUBLIC SCHOOLS  
560 SOUTH CAMINO DEL PUEBLO  
BERNALILLO, NEW MEXICO 87004  
PHONE (505) 404-5750

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Solution Tree, Inc.  
555 N. Morton Street  
Bloomington, IN 47404

SHIP TO

Bernalillo Public Schools  
560 S. Camino del Pueblo  
Bernalillo, NM 87004

ATTENTION  
OF

See Purchase Order

The Procurement Code, Sections 13-1-28 through 13-1-199 NMSA 1978, imposes civil and criminal penalties for its violation.  
In addition, the New Mexico Criminal statutes impose felony penalties for illegal bribes, gratuities and kickbacks.

**PLEASE SHOW PRICE AGREEMENT NUMBER ON ALL INVOICES, SHIPPING PAPERS, PACKAGES,  
CORRESPONDENCE, ETC.**

### ITEMS, TERMS, & CONDITIONS

#### PRICE AGREEMENT

Professional Development

Contract Term: April 18, 2019 – April 17, 2023

Per terms and conditions of: RFP #2019-069-003

Board Approved: 04/17/2019

Pricing Attached

**SERVICES AND/OR GOODS TO BE PROVIDED:** The Contractor shall provide the good(s) and/or service(s), as defined in this agreement, on an "as ordered" basis. This is not an order and no funds are obligated under this Pricing Agreement. Funds are obligated by approved purchase orders on an "as needed" basis. Contractor shall receive separate individual Purchase Orders for each individual requests.

**MINIMUM AMOUNT:** Bernalillo Public Schools does not guarantee a minimum amount of purchases in conjunction with this pricing agreement.

**QUOTES AND PAYMENT:** The Contractor shall include the BPS Pricing Agreement Number on each quote and reflect the price as awarded. The invoice submitted for payment shall match the quote and shall note the purchase order number.

**PRICING ESCALATION:** Price escalation will be considered only at yearly observance of award and only upon receipt of written request from contractor stating reason for escalation and the amount being requested. Justifying documentation must accompany price escalation request.

**TERMS & CONDITIONS:** BPS Purchase Order terms and conditions as well as terms and conditions stated in the BID/RFP document apply to this pricing agreement.

**Amendments:** This Pricing Agreement shall not be altered, changed, or amended except by written agreement signed by both parties.


**Reason for Amendment:**

Contact: Jim Watson

Phone: 800/733-6786

Email: bids@solutiontree.com

CHIEF PROCUREMENT OFFICER SIGNATURE

  
Date 4-29-19

VENDOR AUTHORIZED SIGNATURE

  
Date

# COST FORM

**OFFEROR:** Solution Tree, Inc.

**DATE:** 3/27/2019

Category	Description	Length of PD	Cost
D & E	Resources		Varies
D & E	Customized, Onsite Professional Development	Cost per day	\$6,500-\$8,000/day
D & E	Embedded Coaching	Cost per day	\$6,500-\$8,000/day
D & E	Events	Varies	Varies – see website for specific event costs. \$569-\$669/person– workshop \$659-\$689/person– institute \$659-\$759/person– summit
E	Online Courses	Varies based on length	CEU Courses: \$125/person Graduate Credit Courses: \$286/person
D & E	Interactive Web Conferences (IWCs)	75 minute session	\$1,500-\$2,500 per session
E	PLC at Work Coaching Academy	6 days total	50-100 participants: \$1,500/person 101-150 participants (2 coaches): \$1,350/person 150+ participants (2 academies): \$1,200/person
D & E	Virtual Coaching for Principals	10, one hour sessions	Team Option: \$3,995 per principal Individual Option: \$4,995 per principal
D & E	Global PD	Varies	Varies
	Please see our comprehensive catalog for more services, as these are just a sample. The link is: <a href="https://www.solutiontree.com/customer-service/catalogs">https://www.solutiontree.com/customer-service/catalogs</a>		

*Please feel free to provide a brief description on this form and a more in depth description on an additional page.*