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#### PRICE AGREEMENT NO. 00001 AMENDMENT NO.

#### **BERNALILLO PUBLIC SCHOOLS** 560 SOUTH CAMINO DEL PUEBLO **BERNALILLO, NEW MEXICO 87004** PHONE (505) 404-5750

The Achievement Network, LTD.

1 Beacon St., 2<sup>nd</sup> Floor Boston, MA 02108

SHIP TO

Bernalillo Public Schools 560 S. Camino del Pueblo Bernalillo, NM 87004

ATTENTION OF

See Purchase Order

The Procurement Code, Sections 13-1-28 through 13-1-199 NMSA 1978, imposes civil and criminal penalties for its violation. In addition, the New Mexico Criminal statutes impose felony penalties for illegal bribes, gratuities and kickbacks.

PLEASE SHOW PRICE AGREEMENT NUMBER ON ALL INVOICES, SHIPPING PAPERS, PACKAGES. CORRESPONDENCE, ETC.

## ITEMS, TERMS, & CONDITIONS

## PRICE AGREEMENT

Professional Development Contract Term: April 18, 2019 - April 17, 2023 Per terms and conditions of: RFP #2019-069-003 Board Approved: 04/17/2019 Pricing Attached

SERVICES AND/OR GOODS TO BE PROVIDED: The Contractor shall provide the good(s) and/or service(s), as defined in this agreement, on an "as ordered "basis. This is not an order and no funds are obligated under this Pricing Agreement. Funds are obligated by approved purchase orders on an "as needed" basis. Contractor shall receive separate individual Purchase Orders for each individual requests.

MINIMUM AMOUNT: Bernalillo Public Schools does not guarantee a minimum amount of purchases in conjunction with this pricing agreement.

QUOTES AND PAYMENT: The Contractor shall include the BPS Pricing Agreement Number on each quote and reflect the price as awarded. The invoice submitted for payment shall match the quote and shall note the purchase order number.

PRICING ESCALATION: Price escalation will be considered only at yearly observance of award and only upon receipt of written request from contractor stating reason for escalation and the amount being requested. Justifying documentation must accompany price escalation request.

TERMS & CONDITIONS: BPS Purchase Order terms and conditions as well as terms and conditions stated in the BID/RFP document apply to this pricing agreement.

Amendments: This Pricing Agreement shall not be altered, changed, or amended except by written agreement signed by both parties.

Reason for Amendment:

Contact: Mora Segal

Phone: 617/725-0000

Email: msegal@achievementnetwork.org

JUTHORIZED SIGNATURE

CHIEF PROCUREMENT OFFICER SIGNATURE



## TAB 9 - PRICE PROPOSAL

ANet is a mission-driven nonprofit organization focused on students. The price that partners pay for ANet's service model covers only a portion of the total cost of our services, and ANet raises money at the national level to help keep our work affordable for our partners. Our average cost per school for Full Partnership is \$43,000 while the price we charge that school is \$33,000. The cost of ANet's services includes all overhead expenses and indirect costs. Our standard approach to pricing is to charge on a per school basis for our Full Partnership.

### Full Partnership: \$33,000 per school, per year

- Roughly 20 job-embedded coaching interactions
- Quarterly ANet interim assessments in math and ELA for grades 2-11, transadapted Spanish math assessments in grades 2-8, and Spanish Language Arts (SLA) assessments with authentic Spanish texts in Grades 2-5.
- Unlimited access to myANet reports and instructional resources
- Invitations to group professional learning events.
- Additional fees may apply for:
  - Grade 2-8 enrollment between 301 and 500: \$3,300
  - Grade 2-8 enrollment > 500: \$6,600
  - Support of High Schools (regardless of enrollment): \$5,000

#### System Alignment: \$33,000

- Roughly 20 job-embedded coaching and professional development interactions that that
  include: system-level progress monitoring, professional learning, thought-partnership, and
  planning to implement ANet's partnership in support of the district priorities.
- Unlimited access to myANet reports and instructional resources
- Invitations to group professional learning events.

ANet will work alongside Bernalillo Public Schools to determine which schools should receive our school-based Full Partnership. ANet will also provide our System Alignment partnership to support the district in advancing system-wide priorities and ensure that professional development is aligned across all schools.

# **COST FORM**

OFFEROR: The Achievement Network, LTD DATE: 3/28/2019

Category	Description	Length of PD	Price
A	School-based, job-embedded coaching and professional development	Yearlong partnership (see details below)	\$33,000 per school per year
D	Interim assessments in ELA and math; online data reporting platform	Yearlong partnership (see details below)	Included in price listed in Category A.
Е	School-based, job-embedded coaching and professional development	Yearlong partnership (see details below)	Included in price listed in Category A.
F	School-based, job-embedded coaching and professional development	Yearlong partnership (see details below)	Included in price listed in Category A.
G	District-level coaching and professional development	Yearlong partnership (see details below)	\$33,000 per year for the entire district
Н	School-based, job-embedded coaching and professional development	Yearlong partnership (see details below)	Included in price listed in Category A.
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Please feel free to provide a brief description on this form and a more in depth description on an additional page.