

Date: November 8, 2021

To: Superintendent Matt Nelson, Sanford School Committee, and Member of the Public

From: Cheryl Fournier, Business Administrator

Re: Purchase of a Facilities Truck with Plow and Sander

During the budgeting process, we included a new truck to be purchased using the CIP program. The school has not kept up on their vehicles, and keeping with our CIP program we would like to not delay the purchase of a much-needed vehicle.

The finance policy DJ – Bidding/Purchasing Requirements requires that we go out to bid for items greater than \$15,000. The economy has created an interesting dynamic that has created a shortage of trucks. Don Nichols has called multiple dealerships in the southern Maine area, and they are only taking presale orders. That will delay the purchasing a much-needed truck. If we go the normal bidding process it will delay the truck multiple months. The bidding process takes between four to six months, to create a bid, wait for bidding replies, and getting approval by the School Committee. The delay could be anywhere between four and eighteen months for the vehicle to be built and delivered after the bid is awarded. Adding this amount of time will mean that we will go another winter season without a reliable vehicle. Many neighboring communities are still waiting for vehicles that they bid and are waiting for the vehicle to be built.

We looked at trying to find a good used vehicle that was a couple years old and that would fit our needs. We were unable to find one that would fit our criteria. While looking around for both used and new vehicles on the lot and eligible for purchase, it was determined that one dealership has a vehicle awaiting transportation to Maine as we speak. We were given a quote, and would like to use the Exception clause of policy DJ.

E. Exceptions

The Superintendent may forego the competitive bid or RFP process only when he/she determines that quality, expertise, time factors, sole source, or other important considerations outweigh the possible benefits of bidding or requesting proposals. In each such case, the Committee shall be informed of the Superintendent's decision and the reasons for it in advance of entering into a contract

We are asking you to approve the attached quote for a vehicle. Under the circumstances, we feel this is the best option for us to get the truck that is needed.

Weirs GMC in Arundel has a 2022 GMC 3500 White truck. It is currently sitting in Michigan awaiting transportation to Weirs. The amount of the bid is \$65,959.90 to replace a 17 year old truck which is a 2004 Ford F350. The plow and sander will be installed upon arrival.

Weirs Motor Sales Inc
 1513 Portland Rd
 Arundel
 ME, 04046
<https://www.weirsgmc.com>
 /

Deal #
65971

Joshua Laverriere
 Contact Sales: (877) 586-0440



Sanford School Department
 | dnichols@sanford.org
 917 Main St Ste 200, Sanford, ME, 04073

2022 GMC Sierra 3500HD
 SLE

Stock # : G21485
 Color : SUMMIT WHITE

Finance	Cash	60 Mo	72 Mo
\$0.00 Customer Cash	\$66,448.90	\$1,287-\$1,300	\$1,103-\$1,116

Payment Detail

OnStar Remote Access Plan 1 Year	\$149.90
9'6" XV2 Stainless Plow	\$7,400.00
	\$6,100.00
MSRP	\$52,310.00
Trade Difference	\$65,959.90
Amount Financed	\$66,448.90
Unpaid Cash Balance	\$66,448.90
Your Price	\$65,959.90
Fees	\$489.00

X

Customer Signature & Date

X 
 Ryan Martin | Manager Signature & Date

Payments offered here are all subject to final credit approval from the lending institution. Vehicle Price does not include accessories and is before Taxes and/or applicable fees. Leases in some cases require additional cash for Security Deposit, and at Lease's End, Lessee is responsible for \$0.25 per mile over 12000 miles per year and a Disposition Fee of \$495.00. Wear and tear guidelines apply. All prices, specifications, and availability subject to change without notice.