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SCHOOL COMMITTEE:

Don Jamison, Chair Paula Cote, Vice-Chair
Jonathan Mapes John Roux Amy Sevigny

June 16, 2021

To: School Board Committee Members

From: Cheryl Fournier, Business Administrator

Re: Photography RFQ

There were 6 responses to the RFQ. They range from local small businesses to very large photography businesses.

Our free and reduced lunch being close to 50% for the district, which means cost is the number one factor. After looking through the extensive packages, the pricing for our parents is really #1. The current providers have been top notch and are the most reasonably priced out of all the responses. The current providers have discounts for additional family members.

After looking through the remaining portion of the RFQ, there was no real differences that outweighed the additional costs. The following was the criteria that the bids were based on are: Package pricing, large school experience, longevity of business, candid shot availability, photographers full time or part time, family plans, hardship plans, and donation to Sanford community.

My recommendation is extended the contracts to **Don Twombly Photography** for the sports photography and **Studio by the Pond** for the student & staff photography.