# RICHMOND HEIGHTS LOCAL BOARD OF EDUCATION REGULAR MEETING MINUTES APRIL 12, 2021 7:00 P.M.

### Video conference via ZOOM:

https://zoom.us/j/92382848068?pwd=N01aalBhNjRweEFQN0J1ODEzU0c3QT09

Meeting ID: 923 8284 8068 Passcode: 030123

Mission: Prepare individual learners to navigate an evolving global community using 21st century competencies

The Regular Meeting of the Richmond Heights Board of Education was called to order at 7:04 p.m. on Monday, March 8, 2021, virtually by President, Nneka Slade Jackson.

The following members answered the roll: Nneka Slade Jackson, Frank Barber, Linda Pliodzinskas, and Dr. Hugh Turner.

Bobby Jordan entered at 7:17pm

### **RESOLUTION NO 04-51-2021**

Moved by Mr. Barber, seconded by Dr. Turner, to adopt the agenda as amended to add Item #3 under the Recommendations of the Treasurer, including the CONSENT AGENDA. (Consent agenda items are highlighted in gray)

Roll Call: Ayes – Mr. Barber, Dr. Turner, Mrs. Pliodzinskas, and Ms. Slade Jackson. Nays – None.

Motion Carried 4-0.

### **RESOLUTION NO 04-52-2021**

Moved by Mrs. Pliodzinskas, seconded by Mr. Barber, to approve the minutes of the Regular Session Meeting March 8, 2021; pursuant to Board policy 0169.

Roll Call: Ayes – Mrs. Pliodzinskas, Mr. Barber, Ms. Slade Jackson, and Dr. Turner. Nays – None.

Motion Carried 4-0.

### **BOARD'S REPORT**

### School House Burning by Derek Black, Book Discussion Update:

A special thank you to the RH BOE for co-sponsoring the book discussion event alongside the Heights Coalition and many other organizations. The event was a huge success with approximately 50-80 attendees from across the state. Special recognition to the following:

- Dr. Renee Willis, Superintendent
- Cooper Martin, Treasurer
- Linda Pliodzinskas, Board Member
- Dr. Patricia Ackerman, Concerned Taxpayers of Richmond Heights (President)
- Jacky Brown, Concerned Taxpayers of Richmond Heights
- Sheena Levy, Parent & Concerned Taxpayers of Richmond Heights
- Betty Smith, Concerned Taxpayers of Richmond Heights & Richmond Heights Education Foundation
- Jackie Tinsley, Richmond Heights Education Foundation (President)
- Rhonda Lowe, Richmond Heights Education Foundation (Vice President)

### Bobby Jordan entered at 7:17pm

### SUPERINTENDENT'S REPORT

- Back to School Update Marnisha Brown, Assistant Superintendent
- Recognitions Dr. Renée Willis, Superintendent

### Bobby Jordan entered at 7:17pm

### TREASURER'S REPORT

- Audit Release
- Solar Energy Research
- Enrollment/Policy Discussion
- Revenue/Expense compared to prior year
- HB1 Status

### RECOMMENDATIONS OF THE TREASURER

### **RESOLUTION NO 04-53-2021**

Moved by Mr. Jordan, seconded by Dr. Turner, to approve the Financial Reports for the month ending March 31, 2021, and further approve the check register for March 2021.

Roll Call: Ayes – Mr. Jordan, Dr. Turner, Mr. Barber, Mrs. Pliodzinskas, and Ms. Slade Jackson. Nays – None.

Motion Carried 5-0.

### **RESOLUTION NO 04-54-2021**

Moved by Mrs. Pliodzinskas, seconded by Mr. Barber, to approve the transfer of \$170,100 from the General Fund To the Foodservice Fund to set a baseline for reporting out monthly as operations move toward normal operations.

\$170,100 General Fund 001 to Food Service Fund 006

Roll Call: Ayes – Mrs. Pliodzinskas, Mr. Barber, Mr. Jordan, Ms. Slade Jackson, and Dr. Turner. Nays – None.

Motion Carried 5-0.

### **RESOLUTION NO 04-55-2021**

Moved by Mrs. Pliodzinskas, seconded by Mr. Barber, to introduce the following resolution and move its passage:

# TO APPROVE A RESOLUTION TO ENDORSE THE FAIR SCHOOL FUNDING PLAN, AS CONTAINED IN HOUSE BILL 1, AND TO ENCOURAGE THE 134TH GENERAL ASSEMBLY TO EXPEDITE THE PASSAGE OF THE BILL.

WHEREAS, the Ohio Supreme Court ruled in *DeRolph v. State of Ohio* (1997) that Ohio's method for funding schools through the state's school foundation program was unconstitutional under Article VI, Section 2 of the Ohio Constitution; and

WHEREAS, in *DeRolph*, the Ohio Supreme Court declared that Ohio's school funding system was over-reliant on local property taxes, and as such, was inherently discriminatory to children based on where they reside for disparities exist between communities of affluence and impoverishment; and

WHEREAS, since the *DeRolph* decision, the Ohio General Assembly has failed to create a funding system that meets Ohio's constitutional standard of securing "... a thorough and efficient system of common schools throughout the state"; and

WHEREAS, Ohio's solution to satisfy the Ohio Supreme Court's order has been to pass a series of biennial budgets containing politically expedient remedies that have not eliminated the over-reliance on local property tax or mitigated the discriminatory nature inherent in the series of "funding fixes" legislated over the last 23 years; and

WHEREAS, Ohio's previous biennial budget crafted by the 132<sup>nd</sup> Ohio General Assembly, and effective July 1, 2018, through June 30, 2019, created a funding system with "capped" districts, and districts receiving a minimum level of funding referred to as the "guarantee"; and

WHEREAS, the previous biennial budget identified 503 school districts out of 610, or 82%, either "capped" in their funding, or on the "guarantee," which is a testament that Ohio's funding model is not effective; and

WHEREAS, Ohio's current biennial budget crafted by the 133<sup>rd</sup> General Assembly, froze foundation funding for Ohio schools at 2019 fiscal year levels (effectively placing all districts on "the guarantee"), which funding levels have subsequently been cut due to the economic impact of the Coronavirus pandemic; and

WHEREAS, the current school funding system in Ohio lacks a rational basis for determining both the cost of educating students and how the funding of education is shared between the state and local taxpayers; and

WHEREAS, Representative Robert Cupp (R) and Representative John Patterson (D) convened a statewide workgroup, made up of eight practicing school district CFO/Treasurers and eight practicing Superintendents (the "Cupp-Patterson Workgroup"), to devise a new formula, and recognizing that Ohio needs an

overhaul to its school funding system, have spent the last three years determining the inputs necessary to fund a "thorough and efficient system of common schools" that reduces the over-reliance on local property tax and creates equity in the state foundation system; and

WHEREAS, the Cupp-Patterson Workgroup carefully analyzed national research, best practices, actual Ohio school district spending data, and drew on their own extensive experience in educating students and operating school districts to make recommendations for a school funding system that meets the needs of all Ohio's students in the 21<sup>st</sup> century; and

WHEREAS, the Cupp-Patterson Workgroup developed recommendations that laid out a rational, transparent, comprehensive and – most of all – fair system for funding schools based on the actual cost of providing a basic education for all students in Ohio (the "Base Cost"); and

WHEREAS, the Cupp-Patterson Workgroup developed a method of sharing the funding of the Base Cost between the state and local taxpayers that is easy to understand and based on a fair, defensible measure of the capacity to generate funds locally; and

WHEREAS, the Cupp-Patterson Workgroup identified and provided a framework for providing additional resources to meet needs beyond those of basic education, including the areas of the social, emotional, safety, and mental health of students, the additional challenges driven by students living in poverty, with special needs, with limited English proficiency, and who are academically gifted; and

WHEREAS, the Cupp-Patterson Workgroup developed recommendations for properly funding Career Technology Centers, Educational Service Centers, and Charter and Community schools; and

WHEREAS, based on the research and work outlined above, the Cupp-Patterson Workgroup produced and recommended the Fair School Funding Plan, which was introduced in House Bill 1; and

WHEREAS, the Ohio General Assembly and the Governor of Ohio have an opportunity to devise a funding formula, as outlined in the Fair School Funding Plan, that is an investment in Ohio's children and Ohio's future.

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Education of the Richmond Heights Local School District, that:

Section 1. It is necessary to formally endorse the Fair School Funding Plan, as introduced in House Bill 1 of the 134th General Assembly to ensure that K-12 schools in Ohio are funded using a rational school funding system that meets the needs of all Ohio's students in the 21<sup>st</sup> century.

<u>Section 2</u>. The Treasurer is authorized to deliver or cause to be delivered a certified copy of this Resolution to community leaders; to members of the Ohio House of Representatives and the Ohio Senate, including Representative Kent Smith and Senator Kenny Yuko; and to the office of Governor Michael DeWine.

Roll Call: Ayes – Mrs. Pliodzinskas, Mr. Barber, Mr. Jordan, Ms. Slade Jackson, and Dr. Turner. Nays – None.

Motion Carried 5-0.

### **RESOLUTION NO 04-56-2020**

Moved by Mr. Jordan, seconded by Mrs. Pliodzinskas to approve the **CONSENT AGENDA** (Consent agenda items are highlighted in gray).

- A. Certified Item #1 (Employ Long Term Substitute)
- B. Classified Item #1 (Approve intermittent FMLA)
- C. Classified Item #2 (Employ part-time cleaner)
- D. New Business Item #1 (Renew HPC agreement)
- E. New Business Item #2 (Approve school calendar)

Roll Call: Ayes – Mr. Jordan, Mrs. Pliodzinskas, Mr. Barber, Ms. Slade Jackson, and Dr. Turner. Nays – None

Motion Carried 5-0.

### RECOMMENDATIONS OF THE SUPERINTENDENT

### **CERTIFIED:**

To employ the following certified personnel as substitute teachers at the Board-approved rate of compensation, effective for the 2020-2021 school year, pursuant to Board Policy 3120.04, upon completion of personnel file and total licensure.

**Dr. David Thomas,** Long Term SS Vocal Music Teacher, effective March 29, 2021 (for open vocal music position)

### **CLASSIFIED:**

To approve FMLA for the following personnel. She is eligible for intermittent FMLA leave and meets the compliance as set forth in the Negotiated Agreement between the Richmond Heights Board of Education and the Richmond Heights Education Association.

Janet Kuznik, Bus Driver, intermittent FMLA up to 12 weeks, effective March 19, 2021, through March 19, 2022.

Item #2 To employ the following classified employees, pending completion of their personnel file.

**Shawn Letman,** Part-Time Cleaner, Step 5, \$13.27/hr., effective 4/13/2021 (Replaces Antoinette Clinton)

### **NEW BUSINESS**

To renew the agreement between **Healthcare Process Consulting, Inc.** (HPC) and the RHLSD for the purpose of managing the district's Ohio Medicaid School Reimbursement Program from July 1, 2021, to June 30, 2022, in the amount of \$7,000.00. **(ATTACHMENT #1)** 

Item #2 To approve that the 2021/2022 school calendar be formally adopted. (ATTACHMENT #2)

### **RESOLUTION NO 04-57-2021**

Moved by Dr. Turner, seconded by Mr. Jordan, to approve the Consulting Agreement between Dr. Kershini Naidu, **Educational Consulting & School Psychological Services** and the Richmond Heights Local Schools, at a rate of \$120/hr., not to exceed \$10,000.00. The work scope of services will include multifactored evaluations, psychoeducational testing, consultations, including behavioral assessments, meetings, data review and analysis, Functional Behavioral Assessments (FBA's), Behavioral Intervention Plans (BIP's), written reports, and written/electronic communication. (Paid for from IDEA and ESSER Funds) (ATTACHMENT #3)

Roll Call: Ayes – Dr. Turner, Mr. Jordan, Mr. Barber, Mrs. Pliodzinskas, and Ms. Slade Jackson. Nays – None.

Motion Carried 5-0.

### **RESOLUTION NO 04-58-2021**

Moved by Mr. Jordan, seconded by Mr. Barber, to approve the contract between the Richmond Heights Local School District and **Handle With Care Behavioral Management System, Inc.** for their Instructor Certification Program for up to 20 participants at a total cost of \$8,000.00. (Paid for from ESSER Funds) (ATTACHMENT #4)

Roll Call: Ayes – Mr. Jordan, Mr. Barber, Mrs. Pliodzinskas, Ms. Slade Jackson, and Dr. Turner. Nays – None.

Motion Carried 5-0.

### **RESOLUTION NO 04-59-2021**

Moved by Mr. Jordan, seconded by Dr. Turner, to approve a performance bonus of \$3,500 for Athletic Director, Quentin Rogers, for the exceptional athletic program of the 2020-21 school year. Richmond Heights represented in the Final Four of the OHSAA Boys Basketball Tournament in Dayton, OH. Richmond Heights received Coach of the Year for the fourth straight year in the Chagrin Valley Conference; Co-Coach of the Year for the State of Ohio as awarded by the Ohio High School Athletic Association and the Ohio Prep Sportswriters Association; and Northeast Lakes All-District Coach of the Year. Richmond Heights had one player to make All Ohio 2<sup>nd</sup> Team and one player to make All Ohio 3<sup>rd</sup> Team. RHLSD had a junior to commit to West Virginia University to play basketball after having received 15 Division I offers, as well as that same junior will receive his Associates Degree from Lakeland Community College on May 8th.

Roll Call: Ayes – Mr. Jordan, Dr. Turner, Mr. Barber, Mrs. Pliodzinskas, and Ms. Slade Jackson. Nays – None.

Motion Carried 5-0.

### **RESOLUTION NO 04-60-2021**

Moved by Mrs. Pliodzinskas, seconded by Mr. Jordan, to approve the service agreement between the Richmond Heights Local School District and **Better Together Learning Pods** to provide eight weeks of after school enrichment and social emotional programming for 90 students in grades K-6 beginning on Monday, March 29, 2021, and ending May 21, 2021, in the amount of \$24,000.00. (Paid from the RemotEd Grant from Philanthropic Ohio) (ATTACHMENT #5)

Roll Call: Ayes – Mrs. Pliodzinskas, Mr. Jordan, Mr. Barber, Ms. Slade Jackson, and Dr. Turner. Nays – None.

Motion Carried 5-0.

### **RESOLUTION NO 04-61-2021**

Moved by Mrs. Pliodzinskas, seconded by Mr. Jordan, to approve payment to teacher, Joshua Patty, who received his CPT Certification (Certified Production Technician) and serves as our manufacturing certification coach that will enable students to receive their CPT through our Aviation & Manufacturing Pathways for the 2020-2021 school year. \$1,500.00 (Paid from the Expanding Opportunity Grant)

Roll Call: Ayes – Mrs. Pliodzinskas, Mr. Jordan, Mr. Barber, Ms. Slade Jackson, and Dr. Turner. Nays – None.

Motion Carried 5-0.

### **RESOLUTION NO 04-62-2021**

Moved by Mrs. Pliodzinskas, seconded by Dr. Turner, to approve the agreement between the Richmond Heights Local School District and NWEA for a math and reading assessment program to replace STAR testing in the amount of \$13,875.00 (Paid from ESSER II Funds) (ATTACHMENT #6)

Roll Call: Ayes – Mrs. Pliodzinskas, Dr. Turner, Mr. Barber, Mr. Jordan, and Ms. Slade Jackson. Nays – None.

Motion Carried 5-0.

### **EXECUTIVE SESSION**

### **RESOLUTION NO 04-63-2021**

**(A)** 

Moved by Dr. Turner, seconded by Mr. Jordan, to enter into executive session at 8:57 p.m., pursuant to ORC §121.22, for the purpose of:

	employee or official:
	1 Appointment;
	2.
	3 Dismissal; 4 Discipline; 5 Promotion;
	4 Discipline;
	5. Promotion;
	6. Demotion;
	7✓_ Compensation of a public employee or official; or
	8 Investigation of charges/complaints against a public employee, official, licensee, or regulated individual (unless public hearing requested).
B.	To consider the purchase of property for public purposes, or for the sale of property at competitive bidding, if premature disclosure of information would give an unfair competitive or bargaining advantage to a person whose personal, private interest is adverse to the public interest.
©	Conferences with an attorney for the public body concerning disputes involving the public body that are the subject of pending or imminent court action.
D	Preparing for, conducting, or reviewing negotiations or bargaining sessions with public employees concerning their compensation or other terms and conditions of their employment.
Е.	Matters required to be kept confidential by federal law or regulations or state statutes.
F.	Details relative to security arrangements and emergency response protocols for a public body or a public office, if disclosure of the matters discussed could reasonably be expected to jeopardize the security of the public body or public office.
NOW, THER Education, by	EFORE, BE IT RESOLVED, that the Richmond Heights Local School District Board of a majority of the quorum present at this meeting, does hereby declare its intention to hold

To consider one or more, as applicable, of the check marked items with respect to a public

The Board reconvened from executive session at 10:31 p.m

Nays - None

Motion Carried 5-0.

an executive session on items A.2&7;C; & D. as listed above.

Roll Call: Ayes - Dr. Turner, Mr. Jordan, Mr. Barber, Mrs. Pliodzinskas, and Ms. Slade Jackson.

### **ADJOURNMENT**

### **RESOLUTION NO 04-64-2021**

Moved by Mr. Jordan, seconded by Mr. Barber to adjourn the meeting at 10:32 p.m.

Roll Call: Ayes - Mr. Jordan, Mr. Barber, Mrs. Pliodzinskas, Ms. Slade Jackson, and Dr. Turner.

Nays - None.

Motion Carried 5-0.

Nneka Slade Jackson, President

Cooper Martin, Treasurer



### MEDICAID SCHOOL PROGRAM SERVICE AGREEMENT

This Agreement is made between Healthcare Process Consulting, Inc. (HPC) and <u>Richmond Heights Local SD</u> (known as DISTRICT) for the purpose of HPC assisting DISTRICT in managing DISTRICT's Ohio Medicaid School Program ("OMSP"), to procure Federal Medicaid reimbursement for Medicaid eligible services provided by DISTRICT. Such reimbursement is received through the State of Ohio Medicaid Agency via the OMSP, contingent upon the DISTRICT obtaining and maintaining its OMSP Provider status from the STATE OF OHIO MEDICAID AGENCY. In assisting the DISTRICT in procuring reimbursements for these services, HPC shall provide the services outlined below:

### I. MEDICAID PROGRAM DEFINITIONS

- a) Agreed upon Procedures (AUPE): A Medicaid cost report "AUPE" is an annual accounting review process developed by ODE, and required by OMSP regulations, as a component of the Medicaid cost report process. The DISTRICT is required to contract with an independent accounting firm to review the cost report for compliance with the AUPE procedures, and prior to submission to ODE.
- b) Claim Record: An OMSP Service Record of eligible services documented by a licensed provider and delivered to a Medicaid eligible student that is converted into a HIPAA-compliant medical claim record.
- c) EDU-DOC<sup>o</sup>: The HPC proprietary automated, web-based service documentation system offered to HPC clients to use while under an OMSP service contract with HPC.
- d) Electronic Signature (e-signature): The legal signature of the service providers utilized to comply with program documentation requirements, in lieu of hard copy signatures on paper. E-signature is obtained from the DISTRICT's Medicaid program providers during the service documentation process.
- e) Indirect Cost Report: ODE's indirect cost recovery plan allows local school districts to calculate the unrestricted rate to be used only in conjunction with the OMSP. The approved unrestricted rate will be applied on the Cost Report as a mechanism that will allow partial recovery of fiscal costs associated with the Treasurer and Human Resources Offices. It is the ratio of total allowable indirect costs to direct costs. This is an annual, but optional report.
- f) Medicaid Cost Report: An OMSP required financial report completed annually by all participating Medicaid Providers. The report documents the actual costs the OMSP Provider incurs for their Medicaid eligible services. This report serves as the basis for THE STATE OF OHIO MEDICAID AGENCY to settle the cost of eligible services, as compared to the reimbursements already paid by THE STATE OF OHIO MEDICAID AGENCY. Determinations are made by the state and reported to participating OMSP providers to comply with the findings (payback or positive settlement/reimbursement).
- g) Medicaid Eligibility Rate (MER): The MER identifies the number of students that are Medicaid Eligible compared to total students within the provider's district. The MER matches all students regardless of if they have an IEP. This is an annual process overseen by the STATE OF OHIO MEDICAID AGENCY.
- h) ODE: The Ohio Department of Education. ODE is responsible for administering OMSP.
- i) Ohio Department of Medicaid (ODM): The state Agency responsible directly for the overall OMSP and are responsible for paying OMSP service claims to the OMSP participants.
- j) OMSP Audit: The OMSP audit is one that would be conducted by either the State or Federal Medicaid agency to evaluate the DISTRICT's compliance with all OMSP regulations. These audits are randomly performed by either Medicaid agency, compliance with the process is mandatory if the DISTRICT should be selected. This type of audit should not be confused with the annual AUPE as referenced in section V Q below.
- k) OMSP Service Documentation Records: Data records created by the DISTRICT's providers on HPC's EDU-DOC© service documentation system that store the eligible OMSP services that the providers delivered to students.
- l) OMSP: The Ohio Medicald School Program

- m) Random Moment Time Study (RMTS): A CMS approved time study allocation methodology process that identifies the portion of time a staff from the participant list spends on performing Medicaid reimbursable activities under OMSP.
- n) Therapy and Evaluation Referral: Physical Therapists, Occupational Therapists, Speech-Language Pathologists and Audiologists with an active Medicaid provider agreement (with ODM) are authorized to refer students for evaluations and therapy for special education related services, delineated on the student's IEP (individualized education plan), per ORC (Ohio Revised Code) section 5162.366.
- o) Trading Partner: A trading partner, as defined in the Ohio <u>Administrative Code (OAC) 5101:3-1-20</u> Electronic data interchange (EDI) trading partner definitions and criteria to enroll as an EDI trading partner, is a covered entity (CE) that submits/receives electronic transactions in its role as an eligible provider for purposes related to the administration or provision of medical assistance provided under a public assistance program.

### **II. HPC MEDICAID PROGRAM OPERATIONS SERVICES**

- A. Coordination of District's OMSP Billing Operations
  - HPC will coordinate all activities required to manage the operations of the OMSP for DISTRICT to secure Medicaid reimbursements from STATE OF OHIO MEDICAID AGENCY, including the following:
    - Trading Partner:
       HPC will serve as the official STATE OF OHIO MEDICAID AGENCY Trading Partner on behalf of the DISTRICT, to permit the processing of DISTRICT electronic medical claims.
    - 2. HPC Proprietary Documentation System:
      - a) HPC will make available for use by DISTRICT providers the HPC proprietary web-based service documentation system known as EDU-DOC<sup>®</sup> at the address of <u>www.hpcohio.com</u> to document eligible services provided to DISTRICT students;
      - b) DISTRICT providers will be assigned unique access credentials by HPC and must maintain their own security passwords for access to the system.
    - Documentation, Collection and Review:
       Collection, review, and analysis of service documentation maintained on EDU-DOC® for compliance with OMSP rules and for the purposes of claims submission and reimbursement from ODM.
    - 4. Eligible Student Medicaid Recipient Number: HPC will coordinate the process of obtaining and maintaining student Medicaid recipient numbers. The DISTRICT will provide to HPC the required student demographic data for this purpose as requested. After receipt of the newly identified Medicaid-eligible students, HPC will identify all eligible services delivered within the past 365 days and submit those claims to STATE OF OHIO MEDICAID AGENCY for payment.
    - 5. Claims Submission Process:
      - HPC will convert the Provider's eligible service documentation records that passed the audit process (defined under Section III Audit Services of this contract) from the EDU-DOC® system, where they are stored, into the Medicaid required EDI 837 data format. The OMSP claims will be electronically submitted for payment monthly, except in the event of extenuating circumstances out of HPC's control such as: modifications of the state Medicaid software system, new Federal Medicaid requirements, power outages effecting internet access, or DISTRICT providers not submitting OMSP service documentation records by the established deadlines. OMSP service documentation records received after the established deadline date will be processed in the next available processing cycle unless the claims are expired (over 365 days). HPC shall submit OMSP claims in accordance with the STATE OF OHIO MEDICAID AGENCY claim processing procedures, and subject to HPC maintaining the status of a "Trading Partner" with the STATE OF OHIO MEDICAID AGENCY on behalf of the district.
    - Claims Reconcilement Process:
       HPC will review rejected claims for errors, and shall resubmit eligible erred, or denied claims, in accordance with the EDI (Electronic Data Interchange) 835 reconcilement process outlined by the STATE OF OHIO MEDICAID AGENCY for OMSP.

### **B.** Medicaid Cost Report

HPC will annually assist the DISTRICT in the completion of the required Federal Medicaid Cost Report in accordance with all state and federal requirements and procedures within ODM/ODE established deadlines.

- 1. Cost Report Excel Workbook
  - a) Collection of financial data to determine allowable OMSP costs.
  - b) Collection and submission of required data to obtain the district's Medicaid Eligibility Rate (MER).
  - c) Reconcilement of RMTS participant data.
  - d) Completion of OMSP required Excel Workbook.
  - e) Assist DISTRICT Treasurer with ODM upload/certification process.
- 2. Agreed Upon Procedures Engagement (AUPE)
  - a) Submission of paid claims to DISTRICT's accounting firm.
  - b) Generate and provide auditor selected billing documentation forms.
  - c) Reconcile/confirm auditor identified adjustments.

### C. Indirect Cost Report

HPC will assist the DISTRICT annually in the completion of the optional ODE Indirect Cost report to obtain the unrestricted rate to be used solely on the OMSP Cost Report (as described in Section i definitions).

### III. AUDITING OF OMSP SERVICE RECORDS

- A. OMSP service documentation records will be continually audited utilizing comprehensive software system edits and prompts to significantly reduce errors and service documentation returns to providers.
- B. OMSP service documentation records identified as erred or incomplete during the audit process, referenced in "A" above, will be returned electronically to the DISTRICT's providers daily for correction and resubmission. HPC's Auditing staff will problem solve with providers as needed to accomplish this task via the phone or e-mall communication. DISTRICT providers are responsible for correcting and returning erred or incomplete service documentation records upon receipt for final processing by HPC. On a monthly basis HPC will provide a summary report identifying those providers who continue to have outstanding erred or incomplete service documentation. The DISTRICT is responsible for obtaining compliance from these providers to submit the outstanding service documentation for claims processing.

### IV. ADMINISTRATIVE/CONSULTING/ADVISORY SERVICES

- A. HPC will offer provider support regarding the utilization of the EDU-DOC© software and OMSP questions. The following support services are included:
  - Call center service is available Monday through Friday from 8:30 AM to 4:00 PM.
  - 2. HPC provides an e-mail address (<a href="edudoc@hpcoh.com">edudoc@hpcoh.com</a>) for the submission of provider questions with a 24-hour response time during normal business hours, except for all legal holidays and school vacations/breaks. All communication received after hours will be responded to on the next business day.
  - 3. HPC's EDU-DOC© system provides 24/7 access to web-based training videos for step-by-step guidance regarding use of the software.
- B. HPC will provide the following OMSP rules/regulations and EDU-DOC® software training to its clients regarding:
  - 1. Medicaid eligible services

- 2. OMSP rules/regulations and requirements
- 3. The EDU-DOC® documentation software
- C. Training formats include:
  - 1. Phone training with individuals or groups
  - 2. PowerPoint training presentation utilizing virtual platform
  - 3. HPC staff gulded virtual webinars to unique service provider groups
  - 4. In-person training as requested by the DISTRICT, contingent upon county established pandemic risk levels at the time scheduled.
- D. HPC provides a DISTRICT OMSP monitoring system as a component of EDU-DOC® to assess and enhance the current performance of the DISTRICT'S Medicaid program. The following data is available 24/7 to view and print reports:
  - 1. Provider compliance and activity with DISTRICT established documentation deadlines
  - Provider outstanding tasks related to documentation deadlines. Examples include returned service
    documentation records requiring corrections, incomplete evaluations, pending supervisor cosignatures, incomplete therapy, and evaluation referrals
  - 3. DISTRICT'S outstanding parent consent forms to authorize billing for Medicaid eligible students
  - 4. Financial monthly voucher revenue report and annual fiscal revenue summary
- E. HPC provides OMSP training videos, OMSP policy and procedures, and all program training and notifications, and State OAC rules to be accessible to all participating OMSP providers under documents and links in the Edu-Doc© system.
- F. HPC will assist the DISTRICT with any OMSP audits as needed.
- G. HPC will verify the current professional/medical licensure for all DISTRICT staff that participate in the DISTRICT'S Medicaid program on an ongoing basis. DISTRICT retains ultimate responsibility for assuring that their providers hold the requisite credentials mandated by state law and OMSP, initially upon hire, on an ongoing basis, in accordance with state licensing boards' expiration schedules. HPC will not knowingly submit claims for DISTRICT providers not complying with OMSP licensing requirements and will notify the DISTRICT of any non-compliant providers.
- H. HPC serves as the DISTRICT'S RMTS Coordinator for OMSP. In that capacity, HPC will comply with all RMTS requirements as established by ODE and ODM including:
  - Obtain and maintain required DISTRICT data on a quarterly basis (i.e., participant lists, district calendar and provider schedules)
  - 2. Coordinate compliance issues with DISTRICT management
- I. HPC provides the DISTRICT with a student roster upload capability for required student demographic information for those students receiving Medicaid eligible services.

### V. DUTIES AND OBLIGATIONS OF DISTRICT

DISTRICT shall perform the following duties and obligations during the term of this Agreement and any renewal thereof:

- A. DISTRICT is responsible for initially obtaining and maintaining (5-year revalidation process) its Ohio Medicaid Provider Agreement with STATE MEDICAID AGENCY, in accordance with the OMSP Regulations, necessary to receive federal Medicaid reimbursements for eligible services through the state Medicaid Agency.
- B. DISTRICT shall provide, or cause to be provided, certain Medicaid eligible services to eligible individuals to participate in the OMSP program.
- C. DISTRICT shall provide such services (section B above), or cause such services to be provided, in accordance with all federal, state, and local statutes, ordinances, laws, rules, regulations and orders, applicable to providing certain Medicaid services to eligible individuals. Such federal, state and local statutes, ordinances, laws, rules, regulations and orders, shall include, without limitation, federal laws and regulations concerning discrimination in providing such services; Medicaid, third party payers or other funding bodies' rules and regulations; compliance with state licensure laws; ODE, and the STATE OF OHIO MEDICAID AGENCY and DISTRICT policy; and specific OMSP rules and regulations concerning accreditation, provider licensure, and program certification. Please note: DISTRICT completion of individual background checks for all Medicaid program participants, both DISTRICT employees and contracted staff, is required by federal and state Medicaid program rules.
- D. DISTRICT service providers shall document eligible services into EDU-DOC® for services delivered to their assigned students within the established documentation deadlines. The service documentation deadline for DISTRICT providers is the first Monday of each month during the school year. OMSP documentation received at HPC after the deadline will be processed in order of receipt. However, HPC cannot guarantee that the late submission of services will be processed during the current billing cycle. If late documentation cannot be processed during the current monthly billing cycle, it will be processed during the next scheduled billing cycle.
- E. DISTRICT is responsible for ensuring that only qualified Ohio Medicaid enrolled provider(s) complete the ANNUALLY required therapy and evaluation referrals <u>prior to student service delivery</u>, to ensure all eligible services can be submitted for reimbursement. This requirement must be followed in accordance with the Ohio Medicaid referral policy (ORC 5162.366), to seek and accept Medicaid reimbursements for occupational therapy, physical therapy, speech/language therapy and audiology services. Non-compliance with this responsibility will decrease the interim reimbursements to the DISTRICT because claims are not eligible for Medicaid reimbursement until the day the referral is provided.
- F. DISTRICT is solely responsible to maintain compliance with the FERPA laws governing parental consent requirements for billing the Medicaid program for eligible medical services. DISTRICT must:
  - 1. Obtain the "once per lifetime" consent required and maintain/store this written documentation to be made available for the annual AUPE review, and/or any state or Federal audit that may occur.
  - 2. Update EDU-DOC©, on an ongoing basis with the parent consent status of students to permit HPC to accurately submit claims to the Medicaid Agency for payment.
  - 3. Provide the FERPA required "annual parent notification" of parents' rights regarding billing school Medicaid services directly to all parents of children receiving Medicaid eligible services. The notice can be provided to parents of special education students directly during IEP meetings, via email (with read receipt), or U.S. mail.

Non-compliance with these responsibilities will decrease the interim reimbursement to the DISTRICT, as HPC cannot submit claims for payment without the required parental consent regulations having been met first.

- G. DISTRICT is responsible for providing and maintaining all computer hardware and software with current technology compatible with EDU-DOC® which their provider staff will utilize when documenting OMSP services.
- H. DISTRICT is solely responsible for obtaining their service provider's compliance with all documentation responsibilities on a timely basis, to permit the billing of eligible claims to secure OMSP reimbursements as expected by the DISTRICT.
- Mandatory 90 Day Progress Notes during the school service year are required by OMSP. If preferred, the
  DISTRICT can elect to sign an ANNUAL WAIVER to decline participation in HPC 's system compliance feature
  (EDU-DOC©) that ensures the required documentation is obtained/maintained by the DISTRICT. However, if
  the DISTRICT declines this method of documenting the mandatory 90-day notes, the DISTRICT must adopt
  another method to ensure this requirement is met.
- J. DISTRICT shall maintain and store their electronic OMSP service documentation records, and all supporting back-up documentation required, (i.E., IEP, ETR, Case Notes and IEP plan of care signatures, and related documents), in accordance with OMSP and Federal Medicaid regulations, which is for a period of seven years from the date of receipt of payment, or for six years after any initiated audit is completed and adjudicated, whichever is longer. DISTRICT must ensure that their providers officially sign in handwriting with their appropriate title (in lieu of an electronic signature policy) all Special Education supporting documentation reports to comply with state and federal requirements (IEP signature page, ETR, and all evaluation summary reports).
- K. DISTRICT is responsible for uploading to EDU-DOC® an excel file of mandatory (see below) student directory information for special education students at the beginning of the school year. This information will be solely utilized to set up and maintain the student service documentation and Billing database that includes the following:
  - 1. Names, birth dates, addresses, student identification number, grade, and school building
  - 2. The data file can also include the provider assigned to deliver services to the student to create a caseload that will be available automatically for the provider in EDU-DOC©.
- L. DISTRICT will be required to adhere to file specifications provided by HPC. Student information may be uploaded, or additions/edits entered directly through EDU-DOC© as needed. This procedure must be completed to permit HPC to process any eligible claims for the DISTRICT.
- M. DISTRICT is responsible for providing and updating HPC with a current and complete list of their OMSP providers on an ongoing basis, including:
  - 1. Full legal names (as it appears on professional license)
  - 2. Change of legal name during the year.
  - 3. Title/position credentials (RN, OT, SLP, etc.)
  - 4. Employment hire date
  - 5. Email address
  - 6. Employment Status (District Employee or Contracted Service)
  - 7. For district employee, include DAYS OF WEEK SCHEDULED TO WORK AND START/END TIME (for RMTS purposes).
  - 8. Provide ongoing updates to HPC of any provider who has a change of status (i.e., leave of absence, no longer working at district, etc.) to allow HPC to promptly inactivate the provider's access to EDU-DOC© and remove the provider from the RMTS participant list.

- N. DISTRICT is responsible for complying with all RMTS requirements for OMSP, as specified by the "RMTS Guidelines" established by ODE/ODM and published on the ODE website. Compliance with the RMTS vendor established deadlines to submit the participant list, participant work schedule and district calendar is a critical component of ensuring eligibility for each time study quarter. Non-compliance with this responsibility may result in lower allowable costs applied to the annual OMSP Cost Report.
- O. DISTRICT will ensure provider compliance with the quarterly RMTS moment responses and state mandated deadlines. Non-compliance of this responsibility may result in a lower RMTS percentage applied to OMSP Cost Report.
- P. DISTRICT is responsible for scheduling and providing the facilities (if held in-person) for OMSP and computer training sessions with HPC and must ensure that the DISTRICT providers attend the training sessions as scheduled. DISTRICT must record provider attendance at all training sessions conducted by HPC and maintain those records for future audit.
- Q. DISTRICT is responsible for contracting with an outside professional accounting firm to conduct their required annual AUPE. The DISTRICT must contract with an accounting firm to complete this independent audit process. All data collection requirements for the AUPE audit will be communicated and obtained by the accounting firm from the DISTRICT.

### VI. DISCLAIMERS and HOLD HARMLESS

- A. The DISTRICT retains all responsibility for the <u>accuracy of all cost report data</u> provided to HPC to complete the OMSP Cost Report, and as such, holds HPC harmless for any audit consequences (financial or other) to the DISTRICT for data that was incomplete, inaccurate, not collected or reported within the cost report guidelines, and thus could result in audit findings and/or related financial paybacks of previously paid reimbursements. Furthermore, the DISTRICT is responsible for assuring that if other federal funds (i.e., Title funds, VI-B funds, etc.) are utilized to directly pay for Medicaid eligible services, that they report the use of those funds on the OMSP Medicaid Cost Report, to prevent double payments through federal funding sources. The DISTRICT is solely responsible for compliance with federal fund reporting, in accordance with the OMSP Cost Report guidelines, and any federal requirements for acceptance of federal funds, including any reimbursement paybacks requested from the Federal Medicaid Program if DISTRICT is found to have been overpaid.
- B. The DISTRICT assumes all responsibility for any state/federal financial paybacks of Medicaid reimbursements received by DISTRICT for <a href="state-or-federal program audit findings">state-or-federal program audit findings</a> due to program documentation non-compliance; inaccurate, incomplete, or non-disclosed financial information necessary to complete the Medicaid Cost Report on a timely basis; or other reason specified by the Federal Medicaid Program related to the performance of district required functions/duties. DISTRICT holds HPC harmless for any reimbursement paybacks, fines or program suspension imposed on DISTRICT by the Federal or State Medicaid Agency.
- C. DISTRICT is responsible for ensuring that its providers document only eligible services in accordance with OMSP regulations (as posted on the ODE website) and submit the documentation to HPC, via the EDU- DOC© software, incompliance with the pre-established monthly deadline for claims submission and related processing. HPC is not responsible for: ineligible claims, unrealized Medicald reimbursements, under-documentation/under-billing of service units or reimbursement paybacks due to non-compliance with program regulations, including non-compliance with OMSP documentation requirements, non-compliance with time study requirements, and including insufficient documentation/submission of eligible service documentation and related service progress reports by DISTRICTS' provider staff. Since the fees charged by HPC are flat, fee-for-service based (not percentage of revenue based), unrealized reimbursements due to provider non-participation, non-compliance, or late submissions of service documentation, are the responsibility of the DISTRICT, and therefore, not cause for fee reductions due to lower-than-expected

reimbursements from OMSP.

- D. DISTRICT is responsible for ensuring that all OMSP required supporting documentation, such as, but not limited to, student attendance records, case notes related to the service provided, Evaluation Team Report (ETR), Individualized Education Plans and all evaluation/testing reports are current, signed, dated, and available for audit, and fully support submitted OMSP service claims. DISTRICT holds HPC harmless for any audit findings and/or related payback of funds imposed on DISTRICT due to DISTRICTS' non-compliance and/or errors with OMSP documentation requirements.
- E. DISTRICT is responsible for ensuring that its OMSP service providers hold the requisite education, medical/professional licensure credentials upon hiring and/or contracting for their services, and ensure they remain current with all licensing and certification requirements. Compliance with licensing boards standards for documentation and professional standards of practice in accordance with state of Ohio and OMSP requirements is also required. Upon notification of non-compliance with licensing, education, or other certification/license requirements, DISTRICT is responsible for taking necessary action to prevent the unqualified/unauthorized providers from submitting eligible services for Medicald reimbursement. DISTRICT holds HPC harmless for any audit finding or reimbursement payback imposed on DISTRICT for unlicensed and/or uncertified providers.
- F. HPC will not knowingly process incomplete, inaccurate, or ineligible OMSP service documentation. The DISTRICT management and their service providers are responsible for documenting in compliance with OMSP Rules and Regulations, (as posted on the ODE website and listed in Ohio Administrative Code 5101:3-35 Medicaid School Program) and in accordance with the providers' professional practice standards, and their respective state licensing board regulations.

### VII. Vendor Obligations

- A. HPC shall comply with the requirements of 45 CFR 164.504(e) (1) for safeguarding and limiting access to information concerning beneficiaries.
- B. HPC will comply with all AUPE requirements for the annual Medicaid Cost Report completion, including allowing the representatives of the U.S. Department of Human Services, ODM, ODE or their respective designee access to the subcontractor's books, documents, and records.
- C. HPC acknowledges to the DISTRICT that neither the corporation, or its principals, are suspended or debarred.

### VIII. ATTESTATION

The DISTRICT hereby acknowledges and represents to HPC that its appropriate staff has reviewed, understood, and implemented all regulations, guidelines, and standard procedures affecting the operation of the OMSP, represented by the DISTRICT's authorized signature/approval in section XI below. The DISTRICT shall be solely responsible for its compliance, and the compliance of its providers, with all such regulations, guidelines, and standard procedures, and hereby holds HPC harmless from and against any expense or liability for any failure to comply.

### IX. TERMS AND COMPENSATION

Review the options below and check the box for the term of agreement.	Review the o	ptions below ar	nd check the	box for the	term of	agreement.
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OPTION A - Three-Year Service Agreement

The term of this Agreement shall be for three years, commencing on July 1, 2021 and ending on June 30, 2024, both dates inclusive. As compensation for services provided to DISTRICT by HPC, the DISTRICT shall pay HPC an <u>annual fee</u> of \$7,000. HPC will invoice DISTRICT quarterly, or monthly if DISTRICT established that payment schedule. Renewal and/or amendments of this Agreement can be made upon mutual agreement of both parties prior to its expiration.

OPTION B - One-Year Serivice Agreement

The term of this Agreement shall be for one year, commencing on July 1, 2021 and ending on June 30, 2022, both dates inclusive. As compensation for services provided to DISTRICT by HPC, the DISTRICT shall pay HPC a fee of \$7,000. HPC will invoice DISTRICT quarterly, or monthly if DISTRICT established that payment schedule. Renewal and/or amendments of this Agreement can be made upon mutual agreement of both parties prior to its expiration.

### X. TERMINATION

This Agreement may be terminated by either party prior to its expiration date only if there is a material breach of contract by the other, in which case the non-breaching party must notify the breaching party in writing of the actual breach and provide 30 days to correct the cause of the breach. If the breaching party does not correct that breach, the contract can be terminated without liability by the non-breaching party.

### XI. APPROVALS

Karen Brecky lac	
Karen Bresky	Superintendent or Treasurer/CFO
President/CEO	Richmond Heights Local SD
Healthcare Process Consulting, Inc.	
Date: 03/15/2021	Date:

SCAN A SIGNED COPY OF THIS PAGE AND FORWARD VIA EMAIL TO KAREN BRESKY

kbresky@hpcoh.com

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### **RICHMOND HEIGHTS LOCAL SCHOOLS**

### 2021-2022

### Board Approved - 04/12/2021

12	Teacher Room Preparation
13	Convocation Day
16	1/2 Meetings, 1/2 Prep
17	1st Day Grades 1-12
19	Kindergarten A-L Start
20	Kindergarten M-Z Start
23	PreK Start
14	Teacher Days
11	Student Days

	August-21					
S	М	T	W	Th	F	S
1	2	3	4	5	6	7
8	9	10	11		<b>3</b>	14
15				19		
22	23	24	25	26	27	28
29	30	31				

	February-22					
S	М	Τ	W	Th	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	28	19
20	21	22	23	24	25	26
27	28					

17	ES/SS Conferences
18	No School-Conf. Comp Day
21	No School-President's Day
18	Teacher Days
18	Student Days

6	No School-Labor Day
24	No School Prof. Development
21	Teacher Days
20	Student Days

September-21						
S	М	Τ	W	Th	F	S
			1	2	3	4
5	8	7	8	9	10	11
			15		_	18
19	20	21	22	23		25
26	27	28	29	30		

	March-22					
S	М	T	W	Th	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	X	22	23	24	25	26
27	28	29	30	31		

21-25	No School-Spring Break Part 1
	***
18	Teacher Days
18	Student Days

8	No School-NEOEA Day
18	Teacher Work Day - No School
21	Teacher Days
19	Student Days

	October-21							
S	М	T	W	Th	F	S		
					1	2		
3	4	5	6	7	X	9		
10	11	12	13	14	15	16		
17			20			23		
24	25	26	27	28	29	30		
31								

April-22								
S	М	T	W	Th	F	S		
					1	2		
3	4	5	6	7	8	9		
10	11	12	13	X	15	16		
17	18	19	20	21	22	23		
24	25	26	27	28	29	30		

14	No School Prof. Development
15/18	No School-Spring Break Part 2
19	Teacher Days
18	Student Days

4	HS Conference
11	ES Conference
24	No School-Conf. Comp Day
25-26	No School-Thanksgiving
19	Teacher Days
19	Student Days
	-

	November-21								
S	М	Τ	W	Th	F	S			
	1	2	3	4	5	6			
7	8	9		11					
14	15	16	17	18	19	20			
21	22	23	24	25	X	27			
28	29	30							

	May-22								
S	М	T	W	Th	F	S			
1	2	3	4	5	6	7			
8	9	10	11	12	13	14			
15	16	17	18	19	20	21			
			25	26	2	28			
29	30	31							

26	Last Student Day
27	Teacher Record Day -last day
30	Memorial Day
20	Teacher Days
19	Student Days

21	No Classes-Teacher Work Day
22-31	No School-Winter Break
15	Teacher Days
14	Student Days

	December-21									
S	М	T	W	Th	F	S				
			1	2	3	4				
5	6	7	8	9	10	11				
12	13	14	15	16	17	18				
19	20	(1)	22	23	24	25				
26	21	28	25	30	21					

June-22								
S	М	T	W	Th	F	S		
			1	2	3	4		
5	6	7	8	9	10	11		
12	13	14	15	16	17	18		
19	20	21	22	23	24	25		
26	27	28	29	30				

3	No School Prof. Development
4	Classes Resume
17	No School-MLK Day
20	Teacher Days
19	Student Days

January-22								
M T W Th F S								
					1			
	4	5	6	7	8			
10	11	12	13	14	15			
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31								
	10 11 24	M T  4 10 11 17 18 24 25	M     T     W       4     5       10     11     12       12     18     19       24     25     26	M     T     W     Th       4     5     6       10     11     12     13       18     19     20       24     25     26     27	M     T     W     Th     F       4     5     6     7       10     11     12     13     14       18     19     20     21       24     25     26     27     28			

		Ju	ıly-2	2	-	
S	М	T	W	Th	F	S
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3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

	Total 2021-22
185	Teacher Days
175	Student Days

### Dr. Kershini Naidu & Associates LLC Educational Consulting and School Psychological Services

4809 Quincy Drive, Copley, OH 44321 330-322-0078 drkershnaidu@gmail.com

### **Consulting Agreement**

This agreement is between Dr. Kershini Naidu (Dr. Naidu) and the Richmond Heights Local Schools (RHLS). Dr. Naidu will deliver services to RHLS as outlined below.

### Term of the Agreement:

This agreement shall become effective on the date signed by both parties, and end in 12 months or as follows:

- a. 90 days after RHLS gives written notice to Dr. Naidu of termination,
- or; b. 90 days after Dr. Naidu gives written notice to RHLS of

termination, or;

c. Dissolution of either corporation, aka Dr. Naidu Educational Consulting and School Psychological Services or RHLS.

This agreement insures to the benefit of and is binding upon the parties hereto, their heirs, executors, administrators, successors, and assigns. It is subject to any and all laws governing contracts and does not create an employer/employee relationship between RHLS and Dr. Naidu. This agreement shall become effective when signed by both parties. This contract shall automatically renew as written unless terminated under section 1 above.

Costs: The costs of services are to be billed at a rate of \$120 per hour for School Psychological Services, not to exceed a total of \$10,000.

Work scope: The work scope of services will include multifactored evaluations, psychoeducational testing, consultations, including behavioral assessments, meetings, data review and analysis, functional behavioral assessments (FBAs), behavioral intervention plans (BIPs), written reports, and written/electronic communication.

Payment of Costs: The school district agrees to pay invoices sent for services within 30 days of receipt of the invoices. Dr. Naidu agrees to bill the services periodically as work is

	ty for whom I sign to this agreement, and my signature nent. Should any part of this agreement be found to be main a part of the agreement.
	on behalf of
Richmond Heights Local Schools/Da	te
e freeze Which	
12	/8/2020

Dr. Kersh Naidu & Associates LLC / Date

### HANDLE WITH CARE

### Behavior Management System, Inc.

Bruce Chapman President

Hilary Adler Vice President

March 18, 2021

Richmond Heights Local Schools 447 Richmond Road Richmond Heights, OH 44143

### STANDARD HANDLE WITH CARE CONTRACT

Below is a contract for licensing and training in Handle With Care's Instructor Certification Program.

### **HANDLE WITH CARE 3 DAY INSTRUCTOR CERTIFICATION TRAINING**

### DAY 1 VERBAL TRAINING

Number of Participants

Up to 20 Participants\*

Length of Training:

Up to 8 Hours

Cost

\$2,500.00 plus expenses

### DAY 2 BASIC PHYSICAL TRAINING

Number of Participants

Up to 20 Participants\*

Length of Training:

Up to 8 Hours

Cost

\$2,500.00 plus expenses

### DAY 3 INSTRUCTOR CERTIFICATION TRAINING

Number of Participants

Up to 10\* Instructor-capable staff selected from the

group completing the Basic Program.

Length of Training:

Up to 8 Hours

Cost

\$2,500 plus expenses

- \*Participant number and training schedule is subject to change if there are Federal or State COVID or other restrictions limiting the number of attendees.
- \*\*Any Participants over the allotted amount of 20 for days 1 & 2 will be charged an extra \$150 per/day per/Participant; any Participant over the allotted amount of 10 for day 3 will be charged an extra \$ 250.00 per Instructor. Over 14 becomes a 2-day Instructor training.

Cost:

\$7,500.00 (excluding expenses\*)

**Estimated Expenses** 

\$500.00

Total Cost (not to exceed)

\$8,000.00

184 McKinstry Road, Gardiner, N.Y. 12525 (845) 255-4031 •E-mail: <u>info@handlewithcare.com</u> • Web Site: www.handlewithcare.com

# AGENCY IS GIVEN COPYRIGHT AUTHORIZATION FOR ONE YEAR. ONE PARTICIPANT MANUAL, INSTRUCTOR MANUAL AND VIDEO IS INCLUDED You may copy the materials for your staff at no additional cost as per license.

### **EXPENSES**

- \$75.00 per diem for any program requiring air travel &/or hotel accommodations.
- Air travel, hotel, car rental, parking & any other transportation costs.
- Auto travel: Mileage billed at the Federal Rate, currently .56 per mile.

### SITE & EQUIPMENT REQUIREMENTS (please read carefully)

### Verbal Training

- Sign in table outside the event room. Masks and sanitizer for participants. Gloves are at the option of the school/participant. HWC will be asking participants for a self health assessment and we will take temperatures.
- Tables/desks and chairs for the number of participants
- Desk/Table and chair for Instructor
- · Flip chart or white board
- Space to accommodate social distancing requirements for the number of persons attending

### **Physical Training**

- Sign in table outside the event room. Masks and sanitizer for participants. Gloves are at the option
  of the school/participant. HWC will be asking participants for a self health assessment and we will
  take temperatures.
- · Flip chart, whiteboard or blackboard
- Chairs for participants stacked or around perimeter
- Space to accommodate social distancing requirements for the number of persons attending
- Flat training area appropriate for the number of participants.
- Any relevant equipment normally used by Entity
- SOFT kneepads (soft e.g. volleyball) for each participant provided by the Entity
- Entity is responsible for the reproduction of HWC Materials per Contractual Terms

Participants should be advised to wear loose comfortable clothing e.g. sweats, t-shirts and sneakers. Note: Participants who cannot move down to or up from the floor comfortably may not be able to complete parts of this program. Instructor candidates must be able to complete the entire program, and should be comfortable going down to and up from the floor.

### COVID-19 See Addendum.

### RECERTIFICATION/RETRAINING

Annual training is required to ensure the quality of training and to update Participants/Instructors on any refinements or changes in the technology. Annual training is required for the entity to maintain its license

to use and copy Handle With Care's program and materials. Entities that are not current in their certification, and that do not have a training and licensing extension, will be responsible for discontinuing the use (and training) of HWC's program and materials.

Entities or instructors whose license term expired or requesting extensions over 30 days will be charged a pro rated licensing fee beginning after the 30 day grace period.

### **HWC CONTRACTUAL TERMS**

In consideration of attending or receiving access, certification or license to view, evaluate, use, teach or copy HWC's training or materials, Richmond Heights Local Schools agrees as follows:

Acknowledgment of Risk. Each entity and participant represents and acknowledges that it is aware that there are inherent risks associated with any physical activity, including, but not limited to, physical training in behavior management, self-defense & physical restraint and understands that participation in this program entails risks which may result in physical injury, as well as complications arising therefrom, including death. These risks also include exposures to the hazards of the novel COVID- 19. Each entity and participant has had the opportunity to be informed of the content of the training provided by HWC and hereby agrees to accept the inherent risks involved.

Handle With Care Behavior Management System, Inc. consists of its owners, directors, officers, independent contractors, and employees (collectively "HWC"). This is a one-year limited use non-exclusive, not-for-resale license and services agreement, not a contract of sale.

### ENTITY OF RECORD.

Richmond Heights Local Schools (hereinafter "Entity" or "Entity of Record") is the entity contracting for HWC's Program.

The Entity of Record may only use, teach or copy HWC's Programming or Materials to Entity employees unless otherwise authorized in writing by HWC. If the Entity of Record contracts with independent contractors to provide employee-type services only on a contractor or casual basis, the Entity may consider those independent contractors as Entity Employees (hereinafter collectively 'Entity Employees') provided such staff are subject to these contractual terms and have insurance coverage comparable to that provided by Entity for Entity's employees. The Entity of Record contracting for an on-site training may not invite outside entities i.e. agencies, facilities, partnerships, businesses, organizations, persons or schools without HWC's prior consent.

### OWNERSHIP OF PROGRAM AND TRAINING.

Entity agrees that all intellectual and property rights (including, but not limited to, the written manual, video, and performance of the verbal and physical components, techniques, team strategies, teaching methods, presentation methods and exercises, demonstrations, performances, workshops and seminars) in the manual and training program provided are owned by HWC and are protected by United States Contract, Copyright, Trademark and Patent laws (International Rights Reserved), other applicable property laws, state and common laws and international treaty

provisions. HWC retains all rights not expressly granted. Nothing in this agreement shall grant to Entity or Employee any rights, title or ownership interests in or to the Program, Training, Performance or Materials. Any notice of copyright, trademark, patent or other proprietary right shall not be removed, altered or otherwise obstructed.

Any copies permitted under this Agreement are subject to this Agreement and must contain the same copyright and other proprietary notices.

### OWNERSHIP OF DERIVATIVE WORKS.

The creation of derivative works is not permitted except with prior written approval by HWC. Derivative works include but are not limited to video, including cell phone, and audio taping training. If a derivative work is made, then to the extent Entity or its Employees create a derivative work /s of HWC Materials or Program, it is agreed that such derivative work/s shall be solely and exclusively owned by HWC.

### HWC TRAINING AND LICENSING

Instructor certification means that Entity Employees trained as Instructors can use and instruct HWC Basic training to Employees of the Entity of Record. HWC hereby grants Entity permission to use and reprint (copy) the Verbal Manual for each Employee receiving verbal training and the Physical Manual for each Employee receiving physical training and the Instructor Manual and video for each Employee receiving Instructor training for a period of one year from the date HWC provided the training. Annual training is required. This license is renewed annually.

All Handle With Care materials must be kept or maintained separate and distinct from all other materials, training or programs. HWC's Materials may only be distributed to Entity Employees receiving HWC training pursuant to this Agreement or any extension thereof. All HWC materials, including the manuals, video, and training must be kept under the cover page provided by HWC which contains the Notice of Copyright and Trademark. HWC materials must be kept and maintained separate and distinct from all other materials, training or programs. HWC materials, training and programming can only be used and taught by ENTITY Employees and cannot be shared with or disclosed to person's outside ENTITY

A 30 day extension is automatically granted. Entities and/or Employees requesting extensions over 30 days will be charged a pro rated licensing fee beginning after the 30 day grace period.

### PROTECTION OF PROPRIETARY RIGHTS.

Entity or Entity Employee acknowledges that HWC training or materials are proprietary and confidential and contain trade secrets. Entity is responsible for ensuring that all Entity Employees receiving HWC training or materials, comply with the terms and conditions of this Agreement. Entity agrees to take all reasonable steps to prevent all parties under its control or contract from using, copying, altering, incorporating, modifying, marketing, capitalizing, defaming, re-selling, lending, leasing, renting, assigning or distributing the program, goodwill and training other than as expressly authorized by this agreement (including but not limited to reverse engineering or taking components of the program and marketing them under a different name or title). Entity or Entity Employee shall promptly notify HWC of any unauthorized use discovered,

and agrees to cooperate with HWC in any action taken by HWC to terminate any such unlawful or illegal conduct or actions.

### INFORMATION AND MATERIAL REQUESTS.

Requests for HWC training or program information or copies of HWC Materials by outside entities (including attorneys), governmental organizations, non-profits or press, shall be referred to HWC.

### POLICY AND COMPLIANCE.

Entity of Record and Entity Employees are responsible for knowing and complying with all applicable federal, state and local laws and regulations (hereinafter "Law") including those regarding the use (and reporting) of physical restraint. In the event there are variances between HWC and the Law, the Entity of Record and/or Employee shall follow the Law.

### PROGRAM ADHERENCE.

In no instance shall HWC's techniques or holding methods be used unlawfully or for punishment. Entity agrees to take all steps reasonably necessary to ensure that any Entity staff who restrains another person using HWC's program fully understands and will abide by all of the safety precautions, safety protocols, advisories and warnings in HWC's Training Program and Materials.

### INDEMNITY.

HWC and/or their directors, officers, volunteers, representatives, independent contractors and employees are NOT responsible for the errors, omissions, acts, negligence or failure to act of any party, participant or entity using or conducting HWC training on behalf of themselves or the Entity. The Entity shall hold HWC harmless from and against damages, liabilities, losses, judgments, attorneys' fees, costs, and expenses caused by the negligent acts, gross negligence, culpable acts, errors or omissions of Entity and/or Entity Employees.

### CHOICE OF LAW.

Unless otherwise agreed to in writing, this agreement is governed by New York law and venued in Ulster County, New York or Northern District of New York.

### CANCELLATION POLICY.

GENERAL. If the Entity and/or Employee needs to cancel already-scheduled dates, 30-day notice is required of this rescheduling or written consent by HWC. If HWC booked travel in reliance on a contract or scheduled training dates and the training is cancelled, Entity is responsible for unrefunded travel fees.

WEATHER OR UNFORESEEABLE CIRCUMSTANCE. Scheduled trainings sometimes need to be cancelled due to weather conditions. If inclement weather will likely prohibit the registrants and/or the trainers from attending, we will reschedule. HWC will make reasonable efforts to phone or email all registrants to inform of the cancellation. Once the training is underway, it is most likely that it will continue to completion as scheduled. We will allow registrants to attend an alternate training if s/he cannot attend for weather or

other good cause. HWC is not responsible nor liable for travel decisions of the Entity of Record, registrants or Employees.

HWC reserves the right to cancel or reschedule trainings at any time. If HWC cancels or reschedules the training due to weather or circumstances beyond its control, we will credit or refund the full amount of training. HWC is not responsible for non-HWC travel arrangements, travel fees, or any expenses incurred by the Entity or Employees.

### TERMINATION.

- 1. In the event Entity or Entity Employees do not maintain their license or certification/s according to the provisions in this Agreement, then the Agreement terminates and Entity shall discontinue all use of HWC's Program or Materials.
- 2. In the event ENTITY is overdue on any fees, charges, disbursements or expenses as set forth in this agreement, and fails to cure within 15 days of written notice, this Agreement shall terminate.
- 3. In the event one party materially breaches the terms of this agreement, the other party may terminate this agreement after giving a written notice to the breaching party informing them of the breach and a 30-day opportunity to cure the breach.
- 4. HWC retains the right to immediately terminate this agreement if Entity engages in an act or acts which bring HWC or its principles into public disrepute, contempt, scandal or ridicule, or fails to comply with quality assurance and training requirements, or uses excessive or unlawful force.
- 5. In the event of termination, all copies of HWC's Materials must be destroyed or immediately returned to HWC, at HWC's option.
- 6. The rights and obligations under the section entitled "Protection of Proprietary Rights" shall survive any termination and continue to bind the parties to the agreements contained therein.

### PAYMENT.

The Entity agrees to supply any information, documents and/or purchase orders needed to process payment. If a purchase order or other documents are required, it is the Entity's responsibility to supply them. If documents or purchase orders are required but not supplied, the Entity will be financially obligated to pay for services received (and/or costs) according to our standard terms. The Entity agrees to supply any information needed to process payment in a timely manner.

Payment is late if not received 15 days from the time training is delivered. Late fees of 1.5% per month may be imposed after 30 days along with any costs for collection.

### RIGHTS, REMEDIES AND SERVERABILITY

The rights and remedies provided in this section shall not be exclusive and are in addition to any other rights and remedies provided by law or this Agreement.

In the event that one or more of any portion of the provisions contained in this agreement shall be invalid or unenforceable for any reason, the legality and enforceability of the remaining provisions shall not be affected thereby.

### **NO REPRESENTATIONS**

This Agreement constitutes the entire Agreement and supersedes all prior agreements between the HWC and Entity in respect to the subject matter herein. HWC has made no representations or promises in respect to the Training which is the subject of this agreement except those contained herein, and those, if any, contained in some written communication to Entity, signed by an officer of HWC.

The parties hereto have duly executed this Agreement as of the date first above written.

PROGRAM OWNER Handle With Care Behavior Management System, Inc. 184 McKinstry Road Gardiner, NY 12525

ID: 14-1803426 Phone: 845-255-4031 **ENTITY** 

Richmond Heights Local Schools 447 Richmond Road Richmond Heights, OH 44143

Phone: 216-692-0086 ext. 571227

Bruce Chapman, President

		1



18975 Villaview Road Euclid, Ohio 44119

### SERVICE AGREEMENT

### By and Between

Richmond Heights Local Schools and Better Together Learning Pod

This agreement for after school programming between the Richmond Heights Local School District, referred to as "Client" and Better Together Learning Pod referred to as "BTLP" to perform services as specified to the primary school located within Richmond Heights Local School District.

### I. Services

Better Together Learning Pod agrees to provide 8 weeks of after school programming for 90 students in grades K-6 beginning on Monday March 29, 2021, and ending May 21, 2021 as outlined in Attachment A.

### II. Compensation

This agreement is set forth to ensure that dollars allocated of \$24,000 to the BTLP are used in accordance to the mission, values and principles of both the BTLP and Client. By signing this agreement, Client will agree to the terms of the services included in this service agreement.

8 Week Program: \$24,000 (\$3,000 per week- maximum 45 students)

### III. Payments for Services Rendered

We propose to receive a 2-week payment at the beginning of the program, followed by weekly disbursements preceding weeks 2 through 7 of the period covered in this agreement.

### IV. Data and Reporting

BTLP agrees to assist Client with reports and data as needed and determined by Client to be necessary to complete local, state and/or federal reports.

### V. School Space

Client shall provide suitable, appropriate space that is quiet and private for use of the BTLP's programs.

### VI. Snacks and Meals

BTLP agrees to provide each student with an after-school snack.

### VII. Early Termination

In the event the Client or BTLP experience significant hardship or difficulty in performing its duties and obligations under this Agreement, the distressed party may petition the other to request an early termination of this Agreement ("Early Termination"). The petition must include a description of the significant hardship or difficulty that ALP is facing as well as a formal written request for Early Termination. In the event the parties herein agree upon such Early Termination, the program shall receive no further funds from the Intermediary under this Agreement with the exception of costs incurred by the Early Termination (subject to agreement by both parties).

District Designee	BTLP Designee
Print Name and Title	Print Name and Title
Witness	Witness
Date	Date

### Attachment A

### **After School Programming Proposal**

We will begin to implement after school activities for K-6 graders beginning on Monday March 29th.

The after school program will have 2 cohorts of K-6 graders, seeing every group twice a week.

POD COHORTS: COHORT A: MON/TUES & COHORT B: THURS/FRI

BEST PRACTICE POD GRADE BREAKDOWNS:

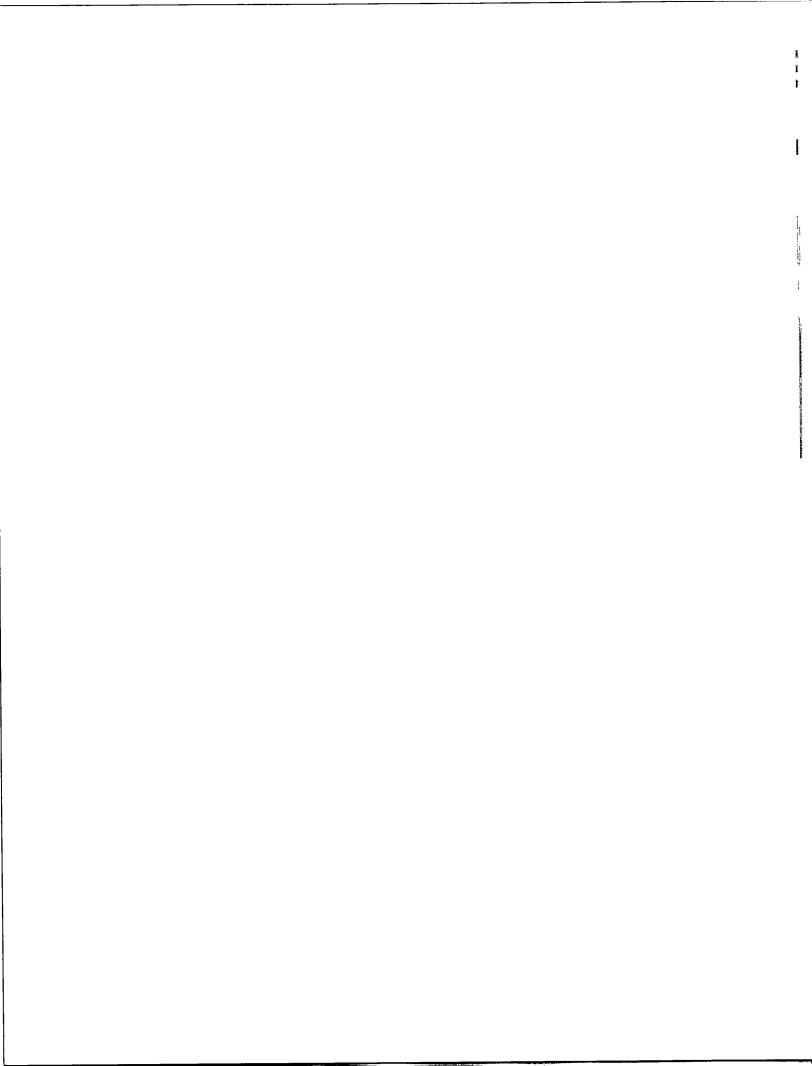
Pod 1: K-1

Pod 2: 2-3

Pod 3: 4-6

Our agreed upon programming cost is \$3000 per week for a maximum of 45 students per cohort. Online registration is required for all participants.

We will have a variety of programming for the students, some of the programming varying by age. The older students will complete financial literacy course! We will also have team building and self-esteem activities as well as some introduction to yoga and some physical and dance movements amongst other social enrichment skills programming and tutoring.





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March 29 2021 May 21, 2021 200 PM to 4:00 PM



### In-Person Academic Support

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- e Acordando
- a \$110.00 @ (国本)
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# Health and Wellness Exercise Yoga Frenthing Exercises Self-Regulation Calnung Techniques Proe Play & more





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Open to Grades K-6

Group 1; K-1st Graders

Group 2: 2nd-3rd Graders

Group 3: 4th-6th Graders

We provide:

Snacks & Refreshments

**Transportation** 

A SAFE, SECURE environment for our scholars to learn and play

AT NO COST TO **FAMILIES** 

Limited Space Available!

Register Now at

https://forms.gle/MgWgTshJd8QoxuTL

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### **Money Management Certification Program**

### **Welcome Parents!**

What you're holding in your hands is a gift to your child and your school from the Youth Financial Literacy (YFL) Foundation. The mission of the YFL Foundation is to create excellent financial stewardship and credit worthlness in our future generations to come.

The YFL Foundation has donated all the materials for your child to complete this certification program. It will help develop key money habits and benefit your child for the rest of his or her life. As an additional benefit, after the class completes the program, the YFL Foundation will also make a monetary donation to the school:



FamilyMint's award winning Money Management Certification Program combines a **60-page step-by-step workbook** with a **fun online money management application** for kids.

Created by children's money management experts, this program has been tested and used by thousands of families. It will quickly increase your child's understanding, confidence, and success in managing money.

It will also reinforce saving and tracking money, setting goals, delaying gratification, writing checks, budgeting, understanding interest, and more!

"Real life application is important for student learning. The FamilyMint Money Management Certification program gave my students practical experience using a financial program which connected with the mathematic concepts that they learn in the classroom. This program provides a financial unit that is clear and user-friendly."

- David Fiske- Heritage Elementary Schoo!

The award-winning FamilyMint Method is so effective that Institute for Financial Literacy named it "Education Program of the Year for Children" – twice!



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121 NW Everett Street

Portland, OR 97209

Company Address:

### Schedule A

### **SALES ORDER**

Created Date:

Quote Number:

04/01/2021

00039204

License Start Date: License End Date:	07/01/2021 06/30/2022	209	Partner II		00039204		
Prepared By: Phone: Email:	Megan Golsby (503) 548-5226 megan.golsby@nwea.org  Richmond Heights Local School District 447 Richmond Road Richmond Heights, OH 44143		Contact N Phone: Email:	lame:	Kelly Askew (216) 692-0086 askew.kelly@richmondheightssch ools.org		
Bill To Name:		nts Local	Ship To Name:		Richmond Height	s Local School	
Bill To Address:		1I	<b>-</b> 4		District		
Diii 10 Audiess.	Richmond Heights, OH 44143		Ship To Address:		447 Richmond Road Richmond Heights, OH 44143		
		ILLE PILE	Sales Pilie ii	Ouga No	Tetal Price	ीटार विकास	
MAP Growth K-12		\$13.50	\$12.50	750		-\$750.00	
Growth Report +1hr Virt	ual Consulting		\$0.00	1		-\$1,000.00	
Reports Workshop (up to	ics + Applying o 40 participants)	\$4,500.00	\$4,500.00	1	\$4,500.00	-\$0.00	
			Q	uote Discou	ınt	-\$1,750.00	
			C	Quote Subto	tal	\$13,875,00	
				Estimated Ta		\$0.00	
				<b>Grand Tot</b>	al	\$13,875.00	
Terms and Condition This Schedule A is subject agree you have read an all this schedule includes Workshop Cancellation Information about NWEAhttps://legal.nwea.org/ny	ect to NWEA's termed understood the te virtually delivered policy: at <a href="http://legaa/4">http://legaa/4</a>	ms and agree to the professional learning I.nwea.org/supplement	em. or workshops, ti entalterms.html.	nen cancella	ation is subject to th	_	
NWEA's W9 can be four	nd at: https://legal.nv	wea.org/nwea-w-9 hi	tmi				
Until this Schedule A is address, or specify chan	ianed, the terms ide	entified here are vali		m the date a	above. Please confi	irm the billing	
Signature							
Signature:			Printed Nan	ne:			
Date:			Title	-			

PO Box 8036, Wisconsin Rapids, Wi 54495-8036 Phone:(800) 338-4204 | Fax:(877) 280-7642 Federal I.D. 39-1559474 Www.renaissance.com Renewal Invoice Subscription Ends: 8/31/2019

Quote #: RPRN02071822\*

Richmond Heights School Dist - 701812

447 Richmond Rd

Cleveland, OH 44143-1429

Contact: Renee Willis - (216) 692-0086 Email: rwillis@richmondheightsschools.org Created:

May 02, 2019

Reference ID:

351308

BORED RESOLUTIONS 05-103-2019

# Quote Summary

Renaissance Products & Services Total

\$14,481.95

Sales Tax

\$0.00

**Grand Total** 

USD \$14.481.95

This quote includes: Renaissance Accelerated Reader, Renaissance Star Early Literacy, Renaissance Star Math and Renaissance Star Reading.

Pricing and discounts are subject to change if alterations are made to this quote.

By signing below, you

- agree that this Quote, any other quotes issued to you during the Subscription Period and your use of the
  Applications, the Hosting Services and Services are subject to the Renaissance Terms of Service and License
  located at <a href="https://doc.renlearn.com/KMNet/R003981304GH3CB5.pdf">https://doc.renlearn.com/KMNet/R003981304GH3CB5.pdf</a> which are incorporated herein by
  reference:
- · consent to the Terms of Service and License; and
- consent to the collection, use, and disclosure of the personal information of children under the age of 13 as
  discussed in the applicable Application Privacy Policy located at <a href="https://www.renaissance.com/privacy-policy/">https://www.renaissance.com/privacy-policy/</a>.

To accept this offer and place an order, please sign and return this Quote.

Renaissance will issue an invoice pursuant to this Quote on the Invoice Date you specify below. If no invoice Date is listed, Renaissance will issue an invoice within 30 days from the date of this Quote. If your organization requires a purchase order prior to invoicing, please check the box below and issue your purchase order to the Renaissance address below no later than 15 days prior to the invoice Date. Payment is due not 30 days from the invoice Date.

If your billing address is different from the address at the top of this Quote, please add that billing address below.

Please check here if your organization requires a purchase order prior to invoicing: [1]

Renaissance Learning, Inc.	Richmond Heights School Dist - 701812
Ted List	By:
Name: Ted Wolf	Name O Coo Marzi S
Title: VP - Corporate Controller	Title: Tesswer
Date: 05/02/2019	Date: 5/20/2019
	Invoice Date:

Renewal Invoice Subscription Ends: 8/31/2019

Quote #: RPRNQ2071822\*

PO Box 8036, Wisconsin Rapids, WI 54495-8036 Phone: (800) 338-4204 | Fax: (877) 280-7642 Federal I.D. 39-1559474 www.renalssance.com

Mail: PO Box 8036, Wisconsin Rapids, WI 54495-8036 ATTN: RENEWALS

Fax: (877)280-7642

Email: electronicorders@renaissance.com

Phone: (877)444-3172 if changes are necessary, or additional information is required, please contact your account executive: Jack Bommarito at (877) 204: 821 Valid Susan Maxwell at (866) 527-6280 of hanker purith a different reference number, and may reflect changes made in the past 30 days. Alterations to this quote will not be honored without Renaissance Learning approval. Tax has been estimated and is subject to change without notice. Unless you provide Renaissance with a valid and correct tax exemption certificate applicable to your purchase of product and the product ship-to location, you are responsible for sales and other taxes associated with this order. Standard payment terms are net 30 days from invoice date.

Renewal Invoice Subscription Ends: 8/31/2019

Quote #: RPRNQ2071822\*

PO Box 8036, Wisconsin Rapids, WI 54495-8036 Phone:(800) 338-4204 | Fax:(877) 280-7642 Federal I.D. 39-1559474 www.renalssance.com

Ren	ewal Details			
Richmond Heig	hts School Dist-701812			
analisance Problicts & Services	Subscription Period	Quantity	Unit Price	Total
Data Integration Services				
Data Integration Maintenance Fee Level 1 (0-2000 Students)	09/01/2019 - 08/31/2020	1	\$1,250.00	\$1,250.0
	Richworld Heightes	ction Dist Total		\$1,250.0
<b>R</b> ichmond Heights	Elementary School - 370/			
tenaissance Products & Survices	Subscription Period	Quantity	Unit Price	Total
Renaissance Applications				
Accelerated Reader Subscription Renewal	09/01/2019 - 08/31/2020	400	\$7.00	\$2,800.
Star Early Literacy Subscription Renewal	09/01/2019 - 08/31/2020	135	\$4.85	\$654.
Star Math Subscription Renewal	09/01/2019 - 08/31/2020 ·	400	\$4.85	\$1,940.
Star Reading Subscription Renewal	09/01/2019 - 08/31/2020	37.5	\$4.85	\$1,818.
Platform Services				
Annual All Product Renaissance Platform Renewal	09/01/2019 - 08/31/2020	1	\$750.00	\$750.
A STATE OF THE STA	Richmond Heights Element	ary School Total		\$7.963.5
Richmond Heig	hts High School - 741255			
enalisance Products & stylpes	Subscription Pariod	Quantity	Unit Price	Total
Renaissance Applications				
Star Math Subscription Renewal	09/01/2019 - 08/31/2020	400	\$4.85	\$1,940.
Star Reading Subscription Renewal	09/01/2019 - 08/31/2020	375	\$4.85	\$1,818.
Platform Services				
Annual All Product Renaissance Platform Renewal	09/01/2019 - 08/31/2020	1	\$750.00	\$750.
A. 1 3 1/2 14	Richmond Heights H	igh School Total		\$4,508.7
Richmond Height	s Middle School - 665286	4		
enelscance Products & Services	Subscription Period	Quantity	Unit Price	Total
Renaissance Applications				
Star Math Subscription Renewal	09/01/2019 - 08/31/2020	1	\$4.85	\$4.
Star Reading Subscription Renewal	09/01/2019 - 08/31/2020	· 1	\$4.85	\$4.
Platform Services			<del></del>	
Annual All Product Renaissance Platform Renewal	09/01/2019 - 08/31/2020	1	\$750.00	\$750.
ga mana at the fall and the same of the sa	Richmond Heights Mid	dle School Total	<del></del>	\$759.7

Renewal Invoice Subscription Ends: 8/31/2019

Quote #: RPRNQ2071822\*

PO Box 8036, Wisconsin Rapids, WI 54495-8036 Phone:(800) 338-4204 | Fax:(877) 280-7642 Federal I.D. 39-1559474 www.rengissence.com

Accelerated Reader Subscription Renewal	
Richmond Heights Elementary School - 370423	Quantity
	400
Accelerated Reader Subscription Renewal Total Star Early Literacy Subscription Renewal	400
Richmond Heights Elementary School - 370423	Quantity
	135
Star Early Literacy Subscription Renewal Total Star Math Subscription Renewal	135
<b>,</b>	Quantity
Richmond Heights Elementary School - 370423	400
Richmond Heights High School - 741255	400
Richmond Heights Middle School - 6652864	1
Star Math Subscription Renewal Total	801
Star Reading Subscription Renewal	Quantity
Richmond Heights Elementary School - 370423	375
Richmond Heights High School - 741255	375
Richmond Heights Middle School - 6652864	1
Star Reading Subscription Renewal Total	<del></del>
nnual All Product Renaissance Platform Renewal	751
Richmond Heights Elementary School - 370423	Quantity
Richmond Helghts High School - 741255	1
Richmond Heights Middle School - 6652864	1
Annual All Product Renaissance Platform Renewal Total	1
ata Integration Maintenance Fee Level 1 (0-2000 Students)	3
Richmond Heights School Dist - 701812	Quantity
	7
Data Integration Maintenance Fee Level 1 (0-2000 Students) Total	

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