FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2017

### CONTENTS

INTERPORT OF CENTAN	PAGE
INTRODUCTORY SECTION	
Schedule of School Board Members and Officials	
INDEPENDENT AUDITOR'S REPORT	
REQUIRED SUPPLEMENTAL INFORMATION	
Management's Discussion and Analysis	1
BASIC FINANCIAL STATEMENTS	
Government-Wide Financial Statements	
Statement of Net Position	9
Statement of Activities	10
Fund Financial Statements	
Balance Sheet –Governmental Funds	11
Reconciliation of the Governmental Funds Balance Sheet to the Statement of Net Position	12
Statement of Revenues, Expenditures, and Changes in Fund Balances – Governmental Funds	13
Reconciliation of the Governmental Funds Statement of Revenues, Expenditures, and Changes in Fund Balances to the Statement of Activities	14
Statement of Fiduciary Net Position - Fiduciary Funds	15
Statement of Changes in Fiduciary Net Position - Fiduciary Funds	16
Notes to Financial Statements	17
REQUIRED SUPPLEMENTARY INFORMATION	
Schedules of District's Share of Net Pension Liability and District's Contributions for Defined Benefit Pension Plans	35
Schedule of Revenues, Expenditures, and Changes in Fund Balance – Budget and Actual – General Fund	37
Schedule of Revenues, Expenditures, and Changes in Fund Balance – Budget and Actual – Food Service Fund	40
Notes to the Required Supplementary Information	41

### CONTENTS

	PAGE
OTHER SUPPLEMENTARY INFORMATION	
Schedule of Revenues, Expenditures, and Changes in Fund Balance	
General Fund – Historical Analysis	42
OTHER REQUIRED REPORTS AND SCHEDULES	
Schedule of Findings on Internal Control Structure and Compliance	43
Schedule of Findings on Internal Control Structure and Compliance Corrective Action Plan	47
Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements	<b>~</b> 0
Performed in Accordance with Government Auditing Standards	50
Independent Auditor's Report on Minnesota Legal Compliance	52
STUDENT ACTIVITY ACCOUNT	
Independent Auditor's Comment on the Student Activity Account	53
MANAGEMENT LETTER	54
UNIFORM FINANCIAL ACCOUNTING AND REPORTING STANDARDS COMPLIANCE TABLE	55

### INTRODUCTORY SECTION

# INDEPENDENT SCHOOL DISTRICT NO. 4026 EVERY CHILD HAS OPPORTUNITIES (ECHO) CHARTER SCHOOL ECHO, MINNESOTA SCHEDULE OF SCHOOL BOARD MEMBERS AND OFFICIALS JUNE 30, 2017

SCHOOL BOARD MEMBERS		TERM EXPIRES
Jeff Berthelsen	Chairperson	2018
Chris Berends	Clerk	2019
Kay Haneca	Treasurer	2017
Debbie Eakes	Director	2017
Melanie Kurtz	Director	2019
Judy Miller	Director	2019
Dana Johnson	Director	2018



### **PLLP**

### CERTIFIED PUBLIC ACCOUNTANTS

### INDEPENDENT AUDITOR'S REPORT

Members of the School Board Independent School District No. 4026 Every Child Has Opportunities (ECHO) Charter School Echo, Minnesota

### Report on the Financial Statements

We have audited the accompanying financial statements of the governmental activities, each major fund, and the aggregate remaining fund information of Independent School District No. 4026, Every Child Has Opportunities (ECHO) Charter School, Echo, Minnesota as of and for the year ended June 30, 2017, and the related notes to the financial statements, which collectively comprise the District's basic financial statements as listed in the table of contents.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

#### **Opinions**

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, each major fund, and the aggregate remaining fund information of Independent School District No. 4026, Every Child Has Opportunities (ECHO) Charter School, Echo, Minnesota as of June 30, 2017, and the respective changes in financial position for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### Other Matters

### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis and the Required Supplementary Information as listed in the table of contents be presented to supplement the basic financial statements. Such information, although not part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

### Other Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise Independent School District No. 4026, Every Child Has Opportunities (ECHO) Charter School, Echo, Minnesota's basic financial statements. The introductory section, other supplementary information, and the uniform financial accounting and reporting standards compliance table listed in the table of contents are presented for purposes of additional analysis and are not a required part of the basic financial statements.

The uniform financial accounting and reporting standards compliance table is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the uniform financial accounting and reporting standards compliance table is fairly stated in all material respects in relation to the basic financial statements as a whole.

The introductory section and other supplementary information have not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on them.

### Report on Summarized Comparative Information

We have previously audited the District's June 30, 2016 financial statements, and our report, dated November 30, 2016, expressed unmodified opinions on the respective financial statements of the governmental activities, each major fund, and the aggregate remaining fund information. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2016, is consistent, in all material respects, with the audited financial statements from which it has been derived.

### Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated December 7, 2017, on our consideration of Independent School District No. 4026, Every Child Has Opportunities (ECHO) Charter School, Echo, Minnesota's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering Independent School District No. 4026, Every Child Has Opportunities (ECHO) Charter School, Echo, Minnesota's internal control over financial reporting and compliance.

Hoffman + Brobst, PLLP

Hoffman & Brobst, PLLP Certified Public Accountants Marshall, Minnesota

December 7, 2017

### REQUIRED SUPPLEMENTAL INFORMATION

As management of Independent School District No. 4026, Every Child Has Opportunities (ECHO) Charter School, Echo, Minnesota, we offer readers of Independent School District No. 4026, Every Child Has Opportunities (ECHO) Charter School, Echo, Minnesota's financial statements this narrative overview and analysis of the financial activities of Independent School District No. 4026, Every Child Has Opportunities (ECHO) Charter School, Echo, Minnesota for the fiscal year ended June 30, 2017.

### FINANCIAL HIGHLIGHTS

Key financial highlights for the 2016-2017 fiscal year include the following:

- Net position in the Statement of Net Position decreased \$536,137 from the prior year to (\$666,291). This decrease was primarily the result of operating deficits in all funds, depreciation expense, and a change in estimated discount rate used by Teacher Retirement Association relating to the calculation of the District's proportion of the State's Net Pension Liability. In the prior year, the discount rate was 8.00%. In the current year, the discount rate was 4.66%. The decrease in net position from pension expense of \$388,932 was partially offset by receiving state aid related to pension.
- The General Fund expenditures and other financing uses exceeded revenues by \$111,929, resulting in the total fund balance decreasing to \$252,800 as of June 30, 2017. After deducting fund balance policy assignments, the unassigned fund balance decreased \$78,704 to \$212,703 at June 30, 2017. The District is not meeting its minimum fund balance policy of four months of expenditures in the General Fund. At June 30, 2017, the unassigned fund balance would cover less than two months of expenditures.

### OVERVIEW OF THE FINANCIAL STATEMENTS

The financial section of the annual report consists of four parts. They are:

- Independent Auditor's Report,
- Required Supplementary Information which includes the Management's Discussion and Analysis (this section),
- Basic financial statements, notes to financial statements, and
- Other supplementary information, and other required reports and information.

The basic financial statements include two kinds of statements that present different views of the District:

- The government-wide financial statements, including the Statement of Net Position and the Statement of Activities, provide both short-term and long-term information about the District's overall financial status.
- The remaining statements are fund financial statements that focus on individual parts of the District, reporting the District's operations in more detail than the government-wide statements. The governmental funds statements tell how basic services such as regular and special education were financed in the short term as well as what remains for future spending. The fiduciary fund statements provide information about the financial relationships in which the District acts solely as a trustee or agent for the benefit of others.

#### GOVERNMENT-WIDE STATEMENTS

The government-wide statements report information about the District as a whole using accounting methods similar to those used by private sector companies. The Statement of Net Position includes all of the District's assets, deferred outflows of resources, liabilities, and deferred inflows of resources. All of the current year's revenues and expenses are accounted for in the Statement of Activities regardless of when cash is received or paid.

The two government-wide statements report the District's net position and how it has changed. Net position – the difference between the District's assets, deferred outflows of resources, liabilities, and deferred inflows of resources – is one way to measure the District's financial health or position.

- Over time, increases or decreases in the District's net position are an indicator of whether its financial position is improving or deteriorating, respectively.
- To assess the overall health of the District, one needs to consider additional non-financial factors such as changes in the District's average daily membership served.

In the government-wide financial statements the District's activities are shown in one category:

• Governmental Activities – Most of the District's basic services are included here, such as regular and special education, transportation, administration, and food service. State and federal aids finance most of these activities.

### **FUND FINANCIAL STATEMENTS**

The fund financial statements provide more detailed information about the District's funds – focusing on its most significant or "major" funds – rather than the District as a whole. Funds are accounting devices the District uses to keep track of specific sources of funding and spending on particular programs:

- Some funds are required by State law.
- The District establishes other funds to control and manage money for particular purposes or to show that it is properly using certain revenues.

### The District has two kinds of funds:

- Governmental funds The District's basic services are included in governmental funds, which generally focus on: 1) how cash and other financial assets that can readily be converted to cash flow in and out, and 2) the balances left at year-end that are available for spending. Consequently, the governmental funds statements provide a detailed short-term view that helps to determine whether there are more or less financial resources that can be spent in the near future to finance the District's programs. Because this information does not encompass the additional long-term focus of the government-wide statements, additional information (reconciliation schedules) follows the governmental funds statements that explain the relationship (or differences) between these two types of financial statement presentations.
- Fiduciary funds The District is the trustee, or fiduciary, for a fund. The District is responsible for ensuring that the assets reported in this fund are used for their intended purpose. All of the District's fiduciary activities are reported in a separate Statement of Fiduciary Net Position and a Statement of Changes in Fiduciary Net Position. We exclude these activities from the District's government-wide financial statements because the District cannot use these assets to finance its operations.

### FINANCIAL ANALYSIS OF THE DISTRICT AS A WHOLE (GOVERNMENT-WIDE STATEMENTS) NET POSITION

The District's combined net position was (\$666,291) on June 30, 2017. This was a decrease of 411.9% from the previous year total of (\$130,154). A summary of the District's net position is as follows:

### Net Position - Governmental Activities

			Percentage
	6/30/2017	6/30/2016	Change
Current and Other Assets	\$ 386,637	\$ 499,491	
Capital Assets	411,668	478,332	
Total Assets	798,305	977.823	(18.4%)
			(45000)
Related to Pensions	1,937,080	169,920	
<b>Total Deferred Outflows of Resources</b>	1,937,080	169,920	1,040.0%
			·
Current Liabilities	133,837	125,438	
Noncurrent Liabilities	3,123,123	923,872	
Total Liabilities	3,256,960	1,049,310	210.4%
Related to Pensions	144,716	228,587	
<b>Total Deferred Inflows of Resources</b>	144,716	228,587	(36.7%)
			,
Net Investment in Capital Assets	411,668	478,332	
Restricted	, <u>-</u>	9,324	
Unrestricted	(1,077,959)	(617,810)	
Total Net Position	\$ (666,291)	\$ (130,154)	(411.9%)
<del>-</del>			(

### FINANCIAL ANALYSIS OF THE DISTRICT AS A WHOLE (GOVERNMENT-WIDE STATEMENTS) (Cont'd)

### **CHANGE IN NET POSITION**

The change in net position occurs as a result of expenses being greater than revenue for the year ended June 30, 2017 mainly due to the District incurring \$455,599 in pension expense. This pension expense (as required by GASB Statement No. 68) is allocated among all programs of the District. A summary of the District's revenues and expenses is as follows:

Change in Net Position – Governmental Activities

P	6/30/2017	6/30/2016	Percentage Change
Revenues			
Program Revenues	0 27 100	<b>.</b> 44.450	(0.1.10.1)
Charges for Services	\$ 35,109	\$ 44,470	(21.1%)
Operating Grants and Contributions	508,901	446,362	14.0%
General Revenues			
Unallocated Federal and State Aid	991,071	881,870	12.4%
Other	3,402	4,214	(19.3%)
Gain on Sale of Assets	<del></del>	1,193	(100.0%)
Total Revenues	1,538,483	1,378,109	11.6%
Expenses			
District and School Administration	87,111	58,908	47.9%
District Support Services	144,432	144,409	0.0%
Regular Instruction	1,048,411	710,641	47.5%
Vocation Instruction	-	664	(100.0%)
Exceptional Instruction	205,144	151,522	35.4%
Instructional Support Services	2,342	7,953	(70.6%)
Pupil Support Services	216,940	189,707	14.4%
Site, Buildings and Equipment	355,097	353,652	0.4%
Fiscal and Other Fixed Cost Programs	8,829	7,960	10.9%
Loss on Disposal of Assets	6,314		100.0%
Total Expenses	2,074,620	1,625,416	27.6%
Increase (Decrease) in Net Position	(536,137)	(247,307)	
Beginning of Year Net Position,			
As Originally Stated	(130,154)	137,779	
Prior Period Adjustment (GASB 68)		(20,626)	
Beginning Net Position, As Restated	(130,154)	117,153	
End of Year Net Position	\$ <u>(666,291)</u>	<b>\$_(130,154)</b>	(411.9%)

The District's total revenues consisted of program revenues of \$544,010, unallocated federal and state aids of \$991,071, and a small amount from various other sources. Expenses totaling \$2,074,620 consisted primarily of student instructional costs of \$1,253,555, student support services of \$219,282, administration costs of \$231,543, site, buildings and equipment costs of \$355,097, and minor other amounts.

The cost of all governmental activities this year was \$2,074,620.

- The users of the District's programs paid for 1.7%, or \$35,109, of the costs.
- The federal and state governments subsidized certain programs with grants and contributions. This totaled \$508,901 or 24.5% of the total costs.
- The balance of the District's net cost of services (\$1,530,610), were paid for by state taxpayers based on the statewide education aid formula and by District citizens.

FOR THE YEAR ENDED JUNE 30, 2017

### FINANCIAL ANALYSIS OF THE DISTRICT'S FUNDS (FUND FINANCIAL STATEMENTS) FUND BALANCE

The financial performance of the District as a whole is reflected in its governmental funds as well. As the District completed the year, its governmental funds reported a combined fund balance of \$252,800. This was a decrease of \$121,253 from the prior year. The decrease is mainly due to less than anticipated general education aid and special education aid, and an increase in salaries and bus repairs.

### REVENUES AND EXPENDITURES

Revenues of the District's governmental funds totaled \$1,497,771. This was an increase of 10.0% from the previous year total of \$1,361,502, primarily due to an increase in general education aid, lease aid, and special education aid. Total expenditures were \$1,619,024. This was an increase of 3.1% from the previous year total of \$1,570,408, primarily due to increased salaries and bus repairs. A summary of the revenues, expenditures and other financing sources (uses) reported in the governmental financial statements is as follows:

### Revenues and Expenditures - Governmental Funds

			Other Financing	Fund Balance Increase
General Fund Food Service Fund	<b>Revenue</b> \$ 1,439,245 58,526	Expenditures \$ 1,540,518 	Sources (Uses) \$ (10,656) 10,656	(Decrease) \$ (111,929) (9,324)
Totals	\$ <u>1,497,771</u>	\$ <u>1,619,024</u>	\$ <u>-</u>	\$ <u>(121,253)</u>

#### **GENERAL FUND**

The General Fund is used by the District to record the primary operations of providing educational services to students from kindergarten through grade twelve. Pupil transportation activities, capital purchases and major maintenance projects are also included in the General Fund.

The following schedule presents a summary of General Fund revenues and other financing sources:

### Revenues - General Fund

	Year Ended	Year Ended	Amount of Increase	Percent Increase
	6/30/2017	6/30/2016	(Decrease)	(Decrease)
Local Sources	\$ 25,725	\$ 32,727	\$ (7,002)	(21.4%)
State Sources	1,250,848	1,125,334	125,514	11.2%
Federal Sources	162,672	135,621	27,051	19.9%
Total Revenues	1,439,245	1,293,682	145,563	11.3%
Other Financing Sources				
Proceeds from Sale of Assets		4,006	(4,006)	(100.0%)
Total Revenues and Other Financing Sources	\$ <u>1,439,245</u>	\$ <u>1,297,688</u>	\$ <u>141,557</u>	10.9%

### FINANCIAL ANALYSIS OF THE DISTRICT'S FUNDS (FUND FINANCIAL STATEMENTS) (Cont'd) GENERAL FUND (Cont'd)

The following schedule presents a summary of General Fund expenditures and other financing uses:

### Expenditures - General Fund

			Amount of	Percent
	Year Ended	Year Ended	Increase	Increase
	6/30/2017	6/30/2016	(Decrease)	(Decrease)
Salaries and Wages	\$ 874,075	\$ 843,228	\$ 30,847	3.7%
Employee Benefits	148,631	148,494	137	0.1%
Purchased Services	405,243	392,840	12,403	3.2%
Supplies and Materials	90,696	95,702	(5,006)	(5.2%)
Capital Expenditures	3,600	7,940	(4,340)	(54.7%)
Other Expenditures	18,273	15,798	2,475	15.7%
Total Expenditures	1,540,518	1,504,002	36,516	2.4%
Other Financing Uses				
Transfer to Food Service Fund	10,656	<u> </u>	10,656	100.0%
Total Expenditures and Other				
Financing Uses	\$ <u>1,551,174</u>	\$ <u>1,504,002</u>	\$ <u>47,172</u>	3.1%

In summary, the 2016-2017 General Fund expenditures and other financing uses exceeded revenues by \$111,929. As a result, the total fund balance decreased to \$252,800 at June 30, 2017. The District closely monitors the General Fund unassigned fund balance throughout the year.

### GENERAL FUND BUDGETARY HIGHLIGHTS

During the year ended June 30, 2017 the District revised its operating budget once. This revision was planned, and was necessary because when the initial budget was prepared and adopted (a budget must be in place prior to the beginning of the fiscal year on July 1) details of student enrollment numbers, salary details, staffing levels, and other significant information items were not yet known. This revision was approved in March.

While the District's final budget for the General Fund anticipated that expenditures and other financing uses would exceed revenues by \$40,524, the actual results for the year showed a deficit of \$111,929.

- Actual revenues were \$44,702, or 3.0 percent, less than budget, due primarily to recognizing less revenue for general education aid and special education aid, along with several other less significant variances. The budget variance is mainly due to generating the budget based on estimates of student count and special education need.
- Actual expenditures were \$16,047 or 1.1 percent, higher than budget. This overall unfavorable variance
  was mainly due to negative variances in district and school administration, district support services, regular
  instruction, pupil support services, and site, buildings, and equipment and a positive variance in exceptional
  instruction. Several other less significant areas contributed to this overall unfavorable variance. The budget
  variance is primarily due to spending more for regular education salaries, bus repairs, and utilities than
  expected.

### FOOD SERVICE FUND

The Food Service Fund revenues and other financing Sources for 2016-2017 totaled \$69,182 and expenditures were \$78,506, resulting in a fund balance decrease of \$9,324. This decrease is mainly due to more salaries in the current year and federal funding withheld until a later date based on the FY2016 food service audit. The June 30, 2017 Food Service Fund fund balance is \$-0-.

### TRUST FUND

The Trust Fund additions exceeded deductions by \$21 in 2016-2017. The net position of \$7,690 at June 30, 2017 is available for scholarships.

### CAPITAL ASSETS AND DEBT ADMINISTRATION CAPITAL ASSETS

As of June 30, 2017, the District had net capital assets of \$411,668 including leasehold improvements, computer and audio-visual equipment, transportation equipment, and various other equipment for instructional, support and administrative purposes. Total depreciation expense for the year was \$60,350. Information about the District's capital assets is shown below. More detailed information about the District's capital assets is presented in Note 4 to the financial statements.

### Capital Assets - Governmental Activities

Leasehold Improvements Equipment and Vehicles Less Accumulated Depreciation	6/30/2017 \$ 457,259 671,713 	6/30/2016 \$ 457,259 684,340 (663,267)	Percentage Change 0.0% (1.8%) 8.1%
Total Net Capital Assets	\$ <u>411,668</u>	\$ <u>478,332</u>	(13.9%)

### **DEBT ADMINISTRATION**

At June 30, 2017, the District had no outstanding debt. Other long-term liabilities are detailed in Note 5 to the financial statements.

### FACTORS BEARING ON THE DISTRICT'S FUTURE

The Legislature approved in the 2017 Legislative Session foundation formula increases of two percent for both the 2017-2018 and 2018-2019 fiscal years. Along with the increases for the previous two years, this will continue to have a very positive effect for school district operations and maintaining a balanced budget. Along with this, long-term facilities maintenance revenue that was approved in the 2015 Legislative Session began in 2016-2017, and will increase per pupil unit each year for three years.

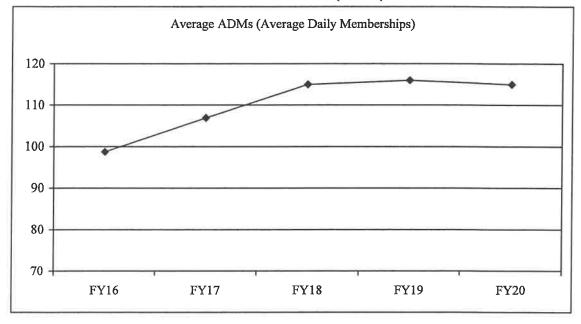
Year-round employee work agreements are in effect for a one-year period beginning July 1, all other work agreements are in effect for a one-year period beginning the first day of teacher workshop. Labor costs account for approximately 66% of the District's General Fund operating expenditures.

The District was awarded a PACT 4 grant for the 21st Century after school and summer program for the 2014-2015 year and the next two to four years. These grants provide increased program opportunities for the District's students.

The District is in the process of applying for a daycare license and will be applying for funding for the preschool program. The District anticipates the daycare to open in the 2017-2018 fiscal year. The preschool program currently relies on donations. If approved, the preschool funding will start in the 2019-2020 fiscal year. The District is relying on these program revenues to further support the operations of the District and increase future student count by expanding services to the community.

The District's trend for enrollment shows an increase in enrollment for the 2017-2018 school year due to an increase in the number of middle school age students and leveling off for the next few years due to these students remaining in the District. This impacts the District's funding since enrollment is what actually determines most of a school's funding components. Hence, if there was an increase in enrollment the District could anticipate an increase in revenues even if there were no increases to the formulas. Increasing enrollment is a primary goal of the District.

### FACTORS BEARING ON THE DISTRICT'S FUTURE (Cont'd)



### CONTACTING THE DISTRICT'S FINANCIAL MANAGEMENT

This financial report is designed to provide District citizens, customers, investors and creditors with a general overview of the District's finances and to demonstrate the District's accountability for the money it receives. If one has questions about this report or needs additional financial information, contact the Business Office, Independent School District 4026, Every Child Has Opportunities (ECHO) Charter School, 101 Rocket Ave, PO Box 158, Echo, MN 56237, visit the District website at <a href="https://www.echo.charter.k12.mn.us">www.echo.charter.k12.mn.us</a> or call (507) 925-4143.



### STATEMENT OF NET POSITION

**JUNE 30, 2017** 

(with Partial Comparative Information as of June 30, 2016)

		Governme	ntal A	ctivities
	\ <del></del>	2017		2016
ASSETS				
Current Assets:				
Cash and Investments	\$	103,893	\$	273,365
Accounts Receivable		2,055		8,695
Due From State of Minnesota		148,806		120,649
Due From Federal Government		11,966		10,540
Due From Other Minnesota School Districts		62,247		52,372
Interest Receivable		138		169
Inventory		2,823		3,867
Prepaid Expenses		9,471		9,154
Total Current Assets	1.	341,399		478,811
Noncurrent Assets:	-	0.12,077		170,011
Investments		45,238		20,680
Capital Assets:		75,250		20,000
Other Capital Assets, Net of Depreciation		411,668		478,332
Total Noncurrent Assets	-			
Total Moncurrent Assets	-	456,906		499,012
TOTAL ASSETS		798,305		977,823
DEFERRED OUTFLOWS OF RESOURCES				
Related to Pensions		1,937,080		169,920
TOTAL ASSETS AND DEFERRED OUTFLOWS OF RESOURCES	\$	2,735,385	s_	1,147,743
LIABILITIES				
Current Liabilities:				
Salaries Payable	\$	73,690	\$	75,624
Accounts Payable		20,130	*	10,080
Payroll Liabilities		40,017		39,734
Total Current Liabilities	-	133,837		125,438
Noncurrent Liabilities:	-	100,007		120,400
Noncurrent Portion of Long-Term Liabilities		3,123,123		923,872
TOTAL LIABILITIES		3,256,960		1,049,310
DEFERRED INFLOWS OF RESOURCES				
Related to Pensions		144,716	_	228,587
NET POSITION				
Net Investment in Capital Assets		411,668		478,332
Restricted For:		411,000		470,552
Food Service				9,324
Unrestricted		(1 077 050)		· ·
Olirestricted	-	(1,077,959)	-	(617,810)
TOTAL NET POSITION	<del>)</del>	(666,291)		(130,154)
TOTAL LIABILITIES, DEFERRED INFLOWS OF				
RESOURCES, AND NET POSITION	\$	2,735,385	\$	1,147,743
				,,

# EVERY CHILD HAS OPPORTUNITIES (ECHO) CHARTER SCHOOL INDEPENDENT SCHOOL DISTRICT NO. 4026

# FOR THE YEAR ENDED JUNE 30, 2017 ECHO, MINNESOTA STATEMENT OF ACTIVITIES

(with Partial Comparative Information for the Year Ended June 30, 2016)

			2017			2016
			Program Revenues		Net (Expense)	Net (Expense)
		Charges for	Operating Grants and	Capital Grants and	Revenue and	Revenue and
Functions/Programs	Expenses	Services	Contributions	Contributions	Net Position	Changes in Net Position
Governmental Activities:						TOTAL COLUMN
District and School Administration	\$ 87,111			€9	(87,111) \$	(58.908)
District Support Services	144,432			•	(144,432)	(144, 409)
Regular Instruction	1,048,411 \$	14,465 \$	174,745		(859,201)	(547,194)
Vocational Instruction	1	•				(664)
Exceptional Instruction	205,144	,	136,980		(68,164)	(38.154)
Instructional Support Services	2,342	•			(2,342)	(7.953)
Pupil Support Services	216,940	20,644	40,245		(156,051)	(119,061)
Site, Buildings and Equipment	355,097	ŧ	156,931		(198,166)	(210,281)
Fiscal and Other Fixed Cost Programs	8,829	•	•		(8,829)	(2,960)
Loss on Disposal of Assets	6,314	1			(6,314)	
Total Governmental Activities	2,074,620	35,109	508,901 \$		(1,530,610)	(1,134,584)
	į					
	General Revenues: Federal and State Aid Not	to N.				
		ific Purposes			991 071	881 870
	Earnings on Investments	ents			1153	001,870
	Gain on Sale of Assets	ts				1,720
	Miscellaneous Revenues	ınes			2,249	2.294
	Tol	Total General Revenues	es		994,473	887,277
	Change in Net Position	ion			(536,137)	(247,307)
	Net Position - Beginning of Year, As Originally Stated	ning of Year, As Or	riginally Stated		(130,154)	137,779
	F F					
	Frior Feriod Adjustment	ment				(20,626)
	Net Position, Beginning of Year, As Restated	iing of Year, As Res	stated	,	(130,154)	117,153
	Net Position - Ending	<b>5</b> 0		<b>∞</b> "	(666,291) \$	(130,154)

The accompanying notes are an integral part of these statements.

### BALANCE SHEET - GOVERNMENTAL FUNDS JUNE 30, 2017

(with Partial Comparative Information as of June 30, 2016)

Mai	or	Fu	nds
-----	----	----	-----

	Iviajo	JERU	inus				
			Food		Total Gover	nmei	ıtal Funds
-	General		Service	_	2017		2016
				_			
\$	145,820	\$	3,311	\$	149,131	\$	294,045
	1,958		97		2,055		8,695
	148,806		-		148,806		120,649
	10,810		1,156		11,966		10,540
	62,247		-		62,247		52,372
	138		-		138		169
	-		2,823		2,823		3,867
_	9,471			_	9,471	-	9,154
<b>\$</b> _	379,250	<b>.</b> \$_	7,387	<b>\$</b> _	386,637	\$_	499,491
\$	69,937	\$	3,753	\$	73,690	\$	75,624
	16,496		3,634		20,130		10,080
	40,017	0 0			40,017	S 19-	39,734
· _	126,450	. 11 <u></u>	7,387	_	133,837	_	125,438
	9,471		2,823		12,294		13,021
	-						5,457
	30,626		-		30,626		64,168
-	212,703	_	(2,823)	-	209,880	_	291,407
2	252,800	-	~	e e e	252,800	-	374,053
\$_	379,250	\$_	7,387	\$_	386,637	\$	499,491
	\$ = \$ \$ = \$ = \$ = \$	General  \$ 145,820     1,958     148,806     10,810     62,247     138     -     9,471  \$ 379,250  \$ 69,937     16,496     40,017  126,450  9,471     30,626     212,703  252,800	General	General         Service           \$ 145,820         \$ 3,311           1,958         97           148,806         -           10,810         1,156           62,247         -           138         -           2,823         9,471           \$ 379,250         \$ 7,387           \$ 69,937         \$ 3,753           16,496         3,634           40,017         -           126,450         7,387           9,471         2,823           30,626         -           212,703         (2,823)           252,800         -	General         Food Service           \$ 145,820         \$ 3,311           1,958         97           148,806         -           10,810         1,156           62,247         -           138         -           -         2,823           9,471         -           \$ 69,937         \$ 3,753         \$           \$ 16,496         3,634           40,017         -           126,450         7,387           9,471         2,823           30,626         -           212,703         (2,823)           252,800         -	General         Food Service         Total Gover 2017           \$ 145,820         \$ 3,311         \$ 149,131           1,958         97         2,055           148,806         -         148,806           10,810         1,156         11,966           62,247         -         62,247           138         -         138           -         2,823         2,823           9,471         -         9,471           \$ 379,250         \$ 7,387         \$ 386,637           \$ 69,937         \$ 3,753         \$ 73,690           16,496         3,634         20,130           40,017         -         40,017           126,450         7,387         133,837           9,471         2,823         12,294           -         -         30,626           212,703         (2,823)         209,880           252,800         -         252,800	General         Food Service         Total Government 2017           \$ 145,820         \$ 3,311         \$ 149,131         \$ 1,958           \$ 1,958         97         2,055         \$ 148,806           \$ 10,810         1,156         11,966         \$ 62,247           \$ 138         -         62,247         \$ 62,247           \$ 138         -         138         \$ 138           \$ -         2,823         2,823         \$ 2,823           \$ 9,471         -         9,471         \$ 386,637         \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$

### RECONCILIATION OF THE GOVERNMENTAL FUNDS BALANCE SHEET TO THE STATEMENT OF NET POSITION JUNE 30, 2017

(with Partial Comparative Information as of June 30, 2016)

	-	2017	-	2016
Total Fund Balances for Governmental Funds	\$	252,800	\$	374,053
Amounts reported for governmental activities in the				
statement of net position are different because:				
Capital assets used in governmental activities are not				
financial resources and therefore are not reported as				
assets in governmental funds. Those assets consist of:				
Other Capital Assets, Net of \$717,304 of				
Accumulated Depreciation		411,668		478,332
Deferred outflows and inflows of resources related to pensions				
are applicable to future periods and, therefore, are not reported				
in the funds.				
Deferred Outflows of Resources Related to Pensions		1,937,080		169,920
Deferred Inflows of Resources Related to Pensions		(144,716)		(228,587)
Long-term liabilities are not due and payable in the current period				
and therefore are not reported as liabilities in the governmental				
funds. Long-term liabilities at year-end consist of:				
Pension Benefits Payable	_	(3,123,123)	-	(923,872)
Total Net Position of Governmental Activities	\$	(666,291)	\$	(130,154)

### STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE GOVERNMENTAL FUNDS

### FOR THE YEAR ENDED JUNE 30, 2017

(with Partial Comparative Information for the Year Ended June 30, 2016)

		Major	Fun	ds				
				Food		Total Gover	nmei	ntal Funds
		General		Service		2017		2016
REVENUES								
Other Local and County Revenues	\$	18,897	\$	-	\$	18,897	\$	20,026
Revenue From State Sources		1,250,848		3,968		1,254,816		1,129,166
Revenue From Federal Sources		162,672		36,277		198,949		176,600
Sales and Other Conversion of Assets	-	6,828	_	18,281	_	25,109	oc 0	35,710
TOTAL REVENUES	_	1,439,245	_	58,526	·	1,497,771	-	1,361,502
EXPENDITURES								
Current:								
District and School Administration		63,886		-		63,886		60,004
District Support Services		137,150		-		137,150		142,334
Regular Instruction		725,824		-		725,824		704,056
Vocational Instruction		_		-		-		664
Exceptional Instruction		156,448		-		156,448		152,527
Instructional Support Services		601		-		601		2,315
Pupil Support Services		114,255		77,745		192,000		163,974
Site, Buildings and Equipment		329,925		-		329,925		328,634
Fiscal and Other Fixed Cost Programs		8,829		-		8,829		7,960
Capital Outlay:	2	3,600	_	761	_	4,361		7,940
TOTAL EXPENDITURES	_	1,540,518		78,506	-	1,619,024	_	1,570,408
EXCESS OF REVENUES OVER (UNDER)								
EXPENDITURES  EXPENDITURES		(101,273)		(19,980)		(121,253)		(208,906)
EXE EXPERIENCE	_	(1.1,1.0)	_	(27,700)	-	(==,==)	_	(===;
OTHER FINANCING SOURCES (USES)								
Sale of Property and Equipment		_		-		_		4,006
Transfer To/From Other Funds		(10,656)		10,656		_		, <u> </u>
	_	(10,656)	_	10,656				4,006
EXCESS OF REVENUES AND OTHER SOURCES OVER (UNDER)								
EXPENDITURES AND OTHER USES		(111,929)		(9,324)		(121,253)		(204,900)
FUND BALANCE BEGINNING OF YEAR	-	364,729	_	9,324	-	374,053	_	578,953
FUND BALANCE END OF YEAR	\$_	252,800	\$		\$_	252,800	\$	374,053

### RECONCILIATION OF THE GOVERNMENTAL FUNDS STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES TO THE STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED JUNE 30, 2017

(with Partial Comparative Information for the Year Ended June 30, 2016)

	 2017	2016
Total Net Change in Fund Balances - Governmental Funds	\$ (121,253)	\$ (204,900)
Amounts reported for governmental activities in the statement of activities are different because:		
Capital outlays to purchase or construct capital assets are reported in governmental funds as expenditures. However, for governmental activities those costs are shown in the statement of net position and allocated over their estimated useful lives as annual depreciation expense in the statement of activities. This is the amount of depreciation expense in the period.  Depreciation Expense	(60,350)	(69,470)
Proceeds from the sale of capital assets are reported in governmental funds as other financing sources without regard to any cost basis adjustment. However, for governmental activities those proceeds are adjusted for any remaining cost basis of the assets that were disposed.	(6,314)	(2,813)
Governmental funds recognized pension contributions as expenditures at the time of payment whereas the statement of activities factors in items related to pensions on a full accrual perspective.  State Aid Related to Pension Expense	40,712	15,414
Pension Expense	(388,932)	14,462
Change in Net Position of Governmental Activities	\$ (536,137)	\$ (247,307)

### STATEMENT OF FIDUCIARY NET POSITION - FIDUCIARY FUNDS JUNE 30, 2017

(with Partial Comparative Information as of June 30, 2016)

	Private-Purpose Trust Fund		
ASSETS	<del>V</del>	2017	2016
Cash and Investments	\$	7,684 \$	7,664
Interest Receivable	-	6	5
TOTAL ASSETS		7,690	7,669
LIABILITIES			
None	<del>y</del>	<del></del>	
NET POSITION HELD IN TRUST FOR SCHOLARSHIPS	\$	7,690 \$	7,669

### STATEMENT OF CHANGES IN FIDUCIARY NET POSITION - FIDUCIARY FUNDS FOR THE YEAR ENDED JUNE 30, 2017

(with Partial Comparative Information for the Year Ended June 30, 2016)

	Private-Purpose Trust Fund		
		2017	2016
ADDITIONS:			
Investment Income:			
Interest	\$		20
TOTAL ADDITIONS		21	20
DEDUCTIONS:			
None			
TOTAL DEDUCTIONS	-		
NET INCREASE		21	20
NET POSITION BEGINNING OF YEAR		7,669	7,649
NET POSITION END OF YEAR	\$	7,690 \$	7,669

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### A. BASIS OF PRESENTATION

The financial statements of Independent School District No. 4026, Every Child Has Opportunities (ECHO) Charter School, Echo, Minnesota have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP) as applied to governmental units. The Governmental Accounting Standards Board (GASB) is the accepted standard setting body for establishing governmental accounting and financial reporting principles. The GASB pronouncements are recognized as U.S. generally accepted accounting principles for state and local governments.

### B. FINANCIAL REPORTING ENTITY

Independent School District No. 4026, Every Child Has Opportunities (ECHO) Charter School, Echo, Minnesota (the District) was formed and operates pursuant to applicable Minnesota laws and statutes. The governing body consists of school board members elected by parents and District staff to serve staggered terms.

U.S. Generally Accepted Accounting Principles (GAAP) require that the District's financial statements include all funds, departments, agencies, boards, commissions, and other organizations which are not legally separated from the District. In addition, the District's financial statements are to include all component units – entities for which the District is financially accountable.

Financial accountability includes such aspects as appointing a voting majority of the organization's governing body, significantly influencing the programs, projects, activities or level of services performed or provided by the organization or receiving specific financial benefits from, or imposing specific financial burden on, the organization. These financial statements include all funds of the District. There are no other entities for which the District is financially accountable.

Student activities are determined primarily by student participants under the guidance of an adult and are generally conducted outside school hours. The School Board does have a fiduciary responsibility in establishing broad policies and ensuring that appropriate financial records are maintained for student activities. The District currently has no student activities accounts not reflected in these financial statements.

### C. BASIC FINANCIAL STATEMENT PRESENTATION

The government-wide financial statements (i.e. the Statement of Net Position and the Statement of Activities) display information about the reporting government as a whole. These statements include all the financial activities of the District.

The Statement of Activities demonstrates the degree to which the direct expenses of a given function or segment are offset by program revenues. Direct expenses are those that are clearly identifiable with a specific function or segment. Program revenues include charges to customers or applicants who purchase, use, or directly benefit from goods, services, or privileges provided by a given function or segment and grants and contributions that are restricted to meeting the operational, or capital requirements of a particular function or segment. Other items not properly included among program revenues are reported instead as general revenues.

The District applies restricted resources first when an expense is incurred for purpose for which both restricted and unrestricted net position are available. Depreciation expense that can be specifically identified by function is included in the direct expenses of each function. Generally, the effect of material interfund activity has been removed from the government-wide financial statements.

### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

### C. BASIC FINANCIAL STATEMENT PRESENTATION (Cont'd)

Separate fund financial statements are provided for governmental funds, proprietary funds, and fiduciary funds. Since the resources in the fiduciary fund cannot be used for District operations, they are not included in the government-wide statements. Major individual governmental funds are reported as separate columns in the fund financial statements.

Proprietary funds are used to report business-type activities carried on by a school district. No activities of the District were determined to be of this nature, so no proprietary funds are present in the financial statements.

### D. MEASUREMENT FOCUS AND BASIS OF ACCOUNTING

The accounting and financial reporting treatment applied is determined by its measurement focus and basis of accounting. The government-wide financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Grants and similar items are recognized when all eligibility requirements imposed by the provider have been met.

Governmental fund financial statements are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Under this basis of accounting transactions are recorded in the following manner:

- 1. Revenue Recognition Revenue is recognized when it becomes measurable and available. "Measurable" means the amount of the transaction can be determined and "available" means collectible within the current period or soon enough thereafter to be used to pay liabilities of the current period. State revenue is recognized in the year to which it applies according to Minnesota Statutes and U.S. generally accepted accounting principles. Minnesota Statutes include state aid funding formulas for specific fiscal years. Federal revenue is recorded in the year in which the related expenditure is made. Food service sales and other miscellaneous revenue (except investment earnings) are generally recorded as revenues when received because they are generally not measurable until then. Investment earnings are recorded when earned because they are measurable and available. A six-month availability period is generally used for other fund revenue.
- 2. Recording of Expenditures Expenditures are generally recorded when a liability is incurred. However, expenditures are recorded as prepaid for approved disbursements or liabilities incurred in advance of the year in which the item is to be used.

Fiduciary funds are accounted for on a flow of economic resources measurement focus and utilize the accrual basis of accounting. This basis of accounting recognizes revenues in the period in which they are incurred and become measurable.

### **Description of Funds**

The existence of the various District funds has been established by the State of Minnesota, Department of Education. The accounts of the District are organized on the basis of funds, each of which is considered a separate accounting entity. A description of the funds included in this report is as follows:

#### **Governmental Funds**

General Fund — The General Fund is used to account for all financial resources except those required to be accounted for in another fund. It includes the general operations and pupil transportation activities of the District, as well as the capital related activities such as maintenance of facilities, and equipment purchases.

 $\underline{\text{Food Service Fund}}$  — The Food Service Fund is used to account for food service revenues and expenditures.

### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

### D. MEASUREMENT FOCUS AND BASIS OF ACCOUNTING (Cont'd)

Description of Funds (Cont'd)

Fiduciary Fund

<u>Trust Fund</u> – The Private-Purpose Trust Fund is used to account for assets held by the District in a fiduciary capacity. Major sources of additions include gifts, donations, and interest income. Deductions are allowed for any purpose for which the original trust was created.

GASB Statement No. 34 specifies that the accounts and activities of each of the District's most significant governmental funds (termed "major funds") be reported in separate columns on the fund financial statements. Other non-major funds can be reported in total. Although only the General Fund is a major fund by definition, the District has elected to report all funds as major funds and therefore presents all funds in separate columns on the fund financial statements – an option permitted by GASB Statement No. 34.

### E. BUDGETING

Budgets presented in this report for comparison to actual amounts are presented in accordance with U.S. generally accepted accounting principles. Each June, the School Board adopts an annual budget for the following fiscal year for the General Fund, Food Service Fund, and Trust Fund. Reported budget amounts represent the amended budget as adopted by the School Board. Legal budgetary control is at the fund level.

Procedurally, in establishing the budgetary data, the School Board Treasurer submits to the School Board prior to July 1, a proposed operating budget for the fiscal year commencing July 1. The operating budget includes proposed expenditures and the means to finance them. The budget is legally enacted by School Board action. Revisions to budgeted amounts must be approved by the School Board.

Total fund expenditures in excess of the budget require approval of the School Board. Spending control is established by the amount of expenditures budgeted for the fund, but management control is exercised at line item levels.

Unencumbered expenditure appropriations lapse at year-end. Encumbrances are generally not recorded.

### F. CASH AND INVESTMENTS

Cash and investments include amounts invested to the extent available in various securities as authorized by state law. State statutes authorize the District to invest in obligations of the U.S. Treasury, commercial paper, corporate bonds, repurchase agreements and the State Treasurer's Investment Pool. Earnings from the pooled investments are allocated to the individual funds based on the average of month-end cash and investment balances. Investments are reported at fair value.

Cash and investments at June 30, 2017 are comprised of demand deposit accounts and negotiable certificates of deposit.

The District has formal policies in place as of June 30, 2017 to address custodial credit risk for deposits. The District does not have formal policies in place to address credit risk, concentration of credit risk and interest rate risk for investments since the District does not have any applicable investments.

### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

### G. ACCOUNTS RECEIVABLE

Accounts receivable represent amounts receivable from individuals and others for goods and services furnished by the District. Amounts due from the State of Minnesota and from other governmental units for general education aids and reimbursements under various specific programs are reported at the estimated amounts to be received based on available information at the date of this report. In some instances adjustments and proration by these agencies, which are dependent upon the amount of funds available for distribution, may result in differing amounts actually being received. Any such differences will be absorbed into operations of the subsequent period. No substantial losses are anticipated from present receivable balances, therefore, no allowance for uncollectible accounts is deemed necessary.

#### H. INVENTORIES

Inventories are recorded using the consumption method of accounting and consist of purchased food, supplies and surplus commodities received from the federal government. Food and supply purchases are recorded at invoice cost, computed on a first-in, first-out method, and surplus commodities are stated at standardized cost, as determined by the Department of Agriculture.

### I. PREPAYMENTS

Certain payments to vendors reflect costs applicable to future accounting periods and are recorded as prepayments. Prepaid items are reported using the consumption method and recorded as an expense or expenditure at the time of consumption.

#### J. CAPITAL ASSETS

Capital assets are capitalized at historical cost, or estimated historical cost for assets where actual historical cost is not available. Donated assets are recorded as capital assets at their estimated fair market value at the date of donation. The District maintains a threshold level of \$1,000 for capitalizing capital assets. The cost of normal maintenance and repairs that do not add to the value of the asset or materially extend asset lives are not capitalized.

Capital assets are recorded in the government-wide financial statement, but are not reported in the fund financial statements. Capital assets are depreciated using the straight-line method over their estimated useful lives. Since surplus assets are sold for an immaterial amount when declared as no longer needed for public school purpose by the District, no salvage value is taken into consideration for depreciation purposes. Useful lives vary from 5 to 15 years for equipment.

The District does not possess any material amounts of infrastructure capital assets. Items such as sidewalks and other land improvements are considered to be part of the cost of buildings or other improvable property which is being leased from Echo Community Corporation.

### K. DEFINED BENEFIT PENSION PLANS

#### **Teachers Retirement Association**

For purposes of measuring the net pension liability, deferred outflows/inflows of resources, and pension expense, information about the fiduciary net position of the Teachers Retirement Association (TRA) and additions to/deductions from TRA's fiduciary net position have been determined on the same basis as they are reported by TRA.

TRA has a special funding situation created by direct aid contributions made by the State of Minnesota, City of Minneapolis and Minneapolis School District. This direct aid is a result of the merger of the Minneapolis Teachers Retirement Fund Association merger into TRA in 2006. A second direct aid source is from the State of Minnesota for the merger of the Duluth Teacher's Retirement Fund Association (DTRFA) in 2015.

### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

### K. DEFINED BENEFIT PENSION PLANS (Cont'd)

### **Public Employees Retirement Association**

For purposes of measuring the net pension liability, deferred outflows/inflows of resources, and pension expense, information about the fiduciary net position of the Public Employees Retirement Association (PERA) and additions to/deductions from PERA's fiduciary net position have been determined on the same basis as they are reported by PERA. For this purpose, plan contributions are recognized as of employer payroll paid dates and benefit payments and refunds are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value.

#### L. VACATION AND SICK PAY

Employees of the District earn sick leave at various rates to a maximum accumulation of 60 days. Vacation leave is earned by 12-month employees at various rates. Unused vacation pay does not accumulate. The expenditures for sick leave and vacation pay are recognized during the periods that payment is actually made and accumulated leaves are forfeited by the employee upon termination of employment.

#### M. DEFERRED OUTFLOWS OF RESOURCES

In addition to assets, the Statement of Net Position will sometimes report a separate section for deferred outflows of resources. This separate financial statement element, deferred outflows of resources, represents a consumption of net position that applies to future period(s) and so will not be recognized as an outflow of resources (expense/expenditure) until then.

#### N. DEFERRED INFLOWS OF RESOURCES

In addition to liabilities, the Statement of Net Position will sometimes report a separate section for deferred inflows of resources. This separate financial statement element, deferred inflows of resources, represents an acquisition of net position that applies to future period(s) and so will not be recognized as an inflow of resources (revenue) until that time.

### O. RISK MANAGEMENT

The District is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; natural disasters and workers compensation. The District purchases commercial insurance coverage for such risks.

There has been no significant reduction in insurance coverage from the previous year in any of the District's policies. Settled claims resulting from these risks have not exceeded insurance coverage in any of the past three fiscal years.

### P. FUND BALANCE

In the fund financial statements, fund balance is divided into five classifications based primarily on the extent to which the District is bound to observe constraints imposed upon the use of resources reported in governmental funds. These classifications are as follows:

Nonspendable – consists of amounts that cannot be spent because it is not in spendable form, such as prepaid and inventory items.

Restricted – consists of amounts related to externally imposed constraints established by creditors, grantors or contributors; or constraints imposed by state statutory provisions.

Committed – consists of amounts that are constrained for specific purposes that are internally imposed by formal action (resolution) of the School Board. Those committed amounts cannot be used for any other purpose unless the School Board removes or changes the specified use by taking the same type of action it employed to previously commit those amounts.

### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

### P. FUND BALANCE (Cont'd)

Assigned — consists of amounts intended to be used by the District for specific purposes but do not meet the criteria to be classified as restricted or committed. In governmental funds other than the General Fund, assigned fund balance represents the remaining amount that is not restricted or committed. In the General Fund, assigned amounts represent intended uses established by the School Board itself or by an official to which the School Board delegates the authority. Pursuant to School Board resolution, the Finance Committee is authorized to establish assignments of fund balance.

Unassigned – is the residual classification for the General Fund and also reflects negative residual amounts in other funds.

If resources from more than one fund balance classification could be spent, the District will strive to spend resources from fund balance classifications in the following order (first to last): restricted, committed, assigned, and unassigned as determined by the School Board.

The District has formally adopted a fund balance policy for the General Fund. The District's policy is to maintain a minimum of four months operating expenditures in the General Fund.

#### O. NET POSITION

Net position represents the difference between assets, deferred outflows of resources, liabilities, and deferred inflows of resources in the government-wide financial statements. Net position invested in capital assets consists of capital assets, net of accumulated depreciation, reduced by the outstanding balance of any long-term debt used to build or acquire the capital assets. Net position is reported as restricted in the government-wide financial statement when there are limitations imposed on its use through external restrictions imposed by creditors, grantors, laws or regulations of other governments. All other net position items that do not meet the definition of "net investment in capital assets" or "restricted" are reported as unrestricted.

### R. USE OF ESTIMATES

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### S. RECLASSIFICATIONS

Certain amounts in the prior year data have been reclassified in order to be consistent with the current year's presentation. The total amount of the District's prior year fund balance did not change due to the reclassifications.

### 2. STEWARDSHIP, COMPLIANCE AND ACCOUNTABILITY

### A. DEFICIT FUND BALANCES

For the year ended June 30, 2017, the District did not have any negative fund balances.

### 3. DEPOSITS AND INVESTMENTS

### A. DEPOSITS

In accordance with Minnesota Statutes, the District maintains deposits at depository banks authorized by the School Board, which are members of the Federal Reserve System.

Minnesota Statutes require that all District deposits be secured by a bank guaranty bond or 110% of collateral valued at market or par, whichever is lower, less the amount covered by the Federal Deposit Insurance Corporation (FDIC).

JUNE 30, 2017

### 3. DEPOSITS AND INVESTMENTS (Cont'd)

### A. DEPOSITS (Cont'd)

Custodial Credit Risk: For deposits, is the risk that, in the event of failure of a depository financial institution, the District will not be able to recover deposits or will not be able to recover collateral securities that are in the possession of an outside party. As of June 30, 2017, the District's bank balance was not exposed to custodial credit risk because it was insured and properly collateralized with securities held by the pledging financial institution's trust department or agent and in the District's name.

### **B. INVESTMENTS**

Interest Rate Risk: Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. The District's investments were not exposed to interest rate risk at June 30, 2017.

Credit Risk: Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. The District's investments were not exposed to credit risk at June 30, 2017.

Concentration of Credit Risk: Concentration of credit risk is the risk of loss attributed to the magnitude of a government's investment in a single issuer. The District has no formal investment policy that places limits on the amount the District may invest in any one issuer.

Custodial Credit Risk: For an investment, this is the risk that, in the event of the failure of the counterparty, the government will not be able to recover the value of its investments or collateral securities that are in the possession of an outside party. The District's investments were not exposed to custodial credit risk at June 30. 2017.

The following table presents the District's cash and investment balances at June 30, 2017:

	Credit	Average	Percentage		
Cash/Investment Type	Rating_	<b>Maturities</b>	of Total	_Fair	r Value
Cash and Investments:					
Certificates of Deposit	N/A	12.81 months	103.6%	\$ 15	54,468
Savings	N/A	N/A	0.0%		10
Checking Accounts	N/A	N/A	(3.7%)	(	(5,447)
Petty Cash	N/A	N/A	0.1%		100
Total Cash and Investments			100.0%	<b>\$1</b> 4	19,131

Cash and Investments are presented in the June 30, 2017 basic financial statements as follows:

Statement of Net Position:

Current Assets:		
Cash and Investments	\$	103,893
Noncurrent Assets:		
Investments	_	45,238
Total	\$ <u></u>	149,131

### C. FAIR VALUE MEASUREMENT

The District's cash and investments consist of a checking account, certificates of deposit, a savings account, and petty cash, none of which are subject to fair value measurement under GASB Statement No. 72.

### 4. CAPITAL ASSETS

Capital asset activity for the year ended June 30, 2017 was as follows:

	Beginning <u>Bal</u> ance	Increases	Decreases	Ending Balance
Governmental Activities			\ <del></del>	
Capital Assets, Being Depreciated				
Leasehold Improvements	\$ 457,259	\$ -	\$ -	\$ 457,259
Equipment and Transportation Vehicles Total Capital Assets,	684,340	-	12,627	671,713
Being Depreciated	1,141,599	_	12,627	1,128,972
Accumulated Depreciation for:		(======================================		
Leasehold Improvements	137,360	18,491	-	155,851
Equipment and Transportation Vehicles	525,907	41,859	6,313	561,453
Total Accumulated Depreciation	663,267	60,350	6,313	717,304
Total Capital Assets, Being				
Depreciated, Net	478,332	(60,350)	6,314	_411,668
Governmental Activities Capital				
Assets, Net	\$ <u>478,332</u>	\$ <u>(60,350</u> )	\$ <u>6,314</u>	\$ <u>411,668</u>
Depreciation expense was charged to functions	of the District as	follows:		
Governmental Activities				
District Support Services			\$ 167	
Regular Instruction			18,457	
Exceptional Instruction			202	
Pupil Support Services			19,493	
Site, Buildings and Equipment			22,031	
Total Depreciation Expense, Govern	mental Activities		\$60,350	

### 5. GENERAL LONG-TERM LIABILITIES

### A. CHANGES IN LONG-TERM LIABILITIES

Long-term liability balances and activity for the year ended June 30, 2017 were as follows:

	Beginning <u>Balance</u>	Additions	Reductions	Ending Balance	Amounts Due within One Year
Governmental Activities Pension Benefits Payable	\$ <u>923,872</u>	\$ <u>2,303,252</u>	\$ <u>104,001</u>	\$ <u>3,123,123</u>	\$

### 6. OTHER POST EMPLOYMENT BENEFITS

Governmental Accounting Standards Board (GASB) Statement No. 45, Accounting and Financial Reporting by Employers for Post Employment Benefits Other Than Pensions requires Districts that provide health insurance benefits for retired employees to record a liability for the District's net OPEB obligation. Since the District does not offer health insurance to its employees, this Standard is not applicable to the District, and no liability is recorded.

#### 7. FUND BALANCE CLASSIFICATION

At June 30, 2017, a summary of the governmental fund balance classifications is as follows:

	General <u>Fund</u>	Food Service <u>Fund</u>	<u>Total</u>
Nonspendable:			
Prepaid Expenditures	\$ 9,471	\$ -	\$ 9,471
Inventory	-	2,823	2,823
•	9,471	2,823	12,294
Assigned for:			
Equipment and Program Supplies	16,095	-	16,095
Field Trips	14,531		14,531
-	30,626	-	30,626
Unassigned:	212,703	(2,823)	209,880
Total Fund Balance:	\$ <u>252,800</u>	\$	\$ <u>252,800</u>

#### 8. PENSION PLANS

Substantially all employees of the District are required by State law to belong to pension plans administered by Teachers Retirement Association (TRA) or Public Employees Retirement Association (PERA), all of which are administered on a statewide basis. Disclosures relating to these plans follow:

### A. TEACHERS RETIREMENT ASSOCIATION

### 1. Plan Description

The Teachers Retirement Association (TRA) is an administrator of a multiple employer, cost-sharing, defined benefit retirement fund. TRA administers a Basic Plan (without Social Security coverage) and a Coordinated Plan (with Social Security coverage) in accordance with Minnesota Statutes, Chapters 354 and 356. TRA is a separate statutory entity and administered by a Board of Trustees. The Board consists of four active members, one retired member and three statutory officials.

Teachers employed in Minnesota's public elementary and secondary schools, charter schools, and certain educational institutions maintained by the state (except those teachers employed by the Cities of Duluth and St. Paul, and by the University of Minnesota system) are required to be TRA members. State university, community college, and technical college teachers first employed by Minnesota State may elect TRA coverage within one year of eligible employment. Alternatively, these teachers may elect coverage through the Defined Contribution Retirement Plan (DCR) administered by MnSCU.

### 2. Benefits Provided

TRA provides retirement benefits as well as disability benefits to members, and benefits to survivors upon death of eligible members. Benefits are established by Minnesota Statute and vest after three years of service credit. The defined retirement benefits are based on a member's highest average salary for any five consecutive years of allowable service, age, and a formula multiplier based on years of credit at termination of service.

Two methods are used to compute benefits for TRA's Coordinated and Basic Plan members. Members first employed before July 1, 1989 receive the greater of the Tier I or Tier II benefits as described:

### NOTES TO FINANCIAL STATEMENTS JUNE 30, 2017

### 8. PENSION PLANS (Cont'd)

### A. TEACHERS RETIREMENT ASSOCIATION (Cont'd)

2. Benefits Provided (Cont'd)

ier I:	Step Rate Formula	Percentage
Basic	1 <sup>st</sup> ten years of service All years after	2.20% per year 2.70% per year
Coordinated	1 <sup>st</sup> ten years if service years are up to July 1, 2006 1 <sup>st</sup> ten years if service years are July 1, 2006 or after All other years of service if service years are	1.20% per year 1.40% per year
	up to July 1, 2006	1.70% per year
	All other years of service if service years are July 1, 2006 or after	1.90% per year

### With these provisions:

- (a) Normal retirement age is 65 with less than 30 years of allowable service and age 62 with 30 or more years of allowable service.
- (b) 3 percent per year early retirement reduction factors for all years under normal retirement age.
- (c) Unreduced benefits for early retirement under a Rule-of-90 (age plus allowable service equals 90 or more).

or

#### Tier II:

For years of service prior to July 1, 2006, a level formula of 1.70% per year for coordinated members and 2.70% per year for basic members is applied. For years of service July 1, 2006 and after, a level formula of 1.90% per year for Coordinated members and 2.70% per year for Basic members applies. Beginning July 1, 2015, the early retirement reduction factors are based on rates established under Minnesota Statute. Smaller reductions, more favorable to the member, will be applied to individuals who reach age 62 and have 30 years or more of service credit.

Members first employed after June 30, 1989, receive only the Tier II calculation with a normal retirement age that is their retirement age for full Social Security retirement benefits, but not to exceed age 66.

Six different types of annuities are available to members upon retirement. The No Refund Life Plan is a lifetime annuity that ceases upon the death of the retiree - no survivor annuity is payable. A retiring member may also choose to provide survivor benefits to a designated beneficiary(ies) by selecting one of the five plans which have survivorship features. Vested members may also leave their contributions in the TRA Fund upon termination of service in order to qualify for a deferred annuity at retirement age. Any member terminating service is eligible for a refund of their employee contributions plus interest.

The benefit provisions stated apply to active plan participants. Vested, terminated employees who are entitled to benefits but not yet receiving them are bound by the provisions in effect at the time they last terminated their public service.

### 3. Contribution Rate

Per Minnesota Statutes, Chapter 354 sets the contribution rates for employees and employers. Rates for each fiscal year ended June 30, 2016, and June 30, 2017 were:

# 8. PENSION PLANS (Cont'd)

# A. TEACHERS RETIREMENT ASSOCIATION (Cont'd)

# 3. Contribution Rate (Cont'd)

	Employee	Employer
Basic	11.00%	11.50%
Coordinated	7.50%	7.50%

The following is a reconciliation of employer contributions in TRA's CAFR "Statement of Changes in Fiduciary Net Position" to the employer contributions used in Schedule of Employer and Non-Employer Pension Allocations.

Employer contributions reported in TRA's CAFR, Statement of Changes in Fiduciary Net Position	\$ 354,961,140
Add employer contributions not related to future contribution efforts	26,356
Deduct TRA's contributions not included in allocation	(442,978)
Total employer contributions	354,544,518
Total non-employer contributions	35,587,410
Total contributions reported in Schedule of Employer and Non-Employer Allocations	\$ 390,131,928

Amounts reported in the allocation schedules may not precisely agree with financial statement amounts or actuarial valuations due to the number of decimal places used in the allocations. TRA has rounded percentage amounts to the nearest ten thousandths.

# 4. Actuarial Assumptions

The total pension liability in the June 30, 2016 actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement.

	Ke	v Methods and	Assumptions	Used in	Valuation of	f Total Pension Liability	7
--	----	---------------	-------------	---------	--------------	---------------------------	---

Actuarial Information	
Valuation Date	July 1, 2016
Experience Study	June 5, 2015
Actuarial Cost Method	Entry Age Normal
Actuarial Assumptions: Investment Rate of Return	4.66%, from the Single Equivalent Interest Rate calculation
Price Inflation	2.75%
Wage Growth Rate	3.50%
Projected Salary increase	3.50 - 9.50%
Cost of living adjustment	2.00%

# 8. PENSION PLANS (Cont'd)

# A. TEACHERS RETIREMENT ASSOCIATION (Cont'd)

4. Actuarial Assumptions (Cont'd)

Mortality Assumptions

Pre-retirement RP – 2014 white collar employee table, male rates set back six

years and female rates set back five years. Generational

projection uses the MP - 2015 scale.

Post-retirement RP – 2014 white collar annuitant table, male rates set back three

years and female rates set back three years, with further adjustments of the rates. Generational projection uses the MP-

2015 scale.

Post-disability RP – 2014 disabled retiree mortality table, without adjustment.

The long-term expected rate of return on pension plan investments was determined using a buildingblock method in which best-estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation.

The target allocation and best estimates of geometric real rates of return for each major asset class are summarized in the following table:

		Long-Term Expected
Asset Class	Target Allocation	Real Rate of Return
Domestic Stocks	45.00%	5.50%
International Stocks	15.00%	6.00
Bonds	18.00%	1.45
Alternative Assets	20.00%	6.40
Unallocated Cash	2.00%	0.50
Total	100.00%	

The TRA actuary has determined the average of the expected remaining service lives of all members for fiscal year 2016 is 6 years. The "Difference Between Expected and Actual Experience," "Changes of Assumptions," and "Changes in Proportion" use the amortization period of 6 years in the schedule presented. The amortization period for "Net Difference Between Projected and Actual Investment Earnings on Pension Plan Investments" is over a period of 5 years as required by GASB 68.

# 5. Discount Rate

The discount rate used to measure the total pension liability was 4.66%. This is a decrease from the discount rate at the prior measurement date of 8.00%. The projection of cash flows used to determine the discount rate assumed that employee contributions will be made at the fiscal 2017 contribution rate, contributions from school districts will be made at contractually required rates (actuarially determined), and contributions from the state will be made at current statutorily required rates. Based on those assumptions, the pension plan's fiduciary net position was projected to be depleted in 2052 and, as a result, the Municipal Bond Index Rate was used in the determination of the Single Equivalent Interest Rate (SEIR). The long-term expected rate of return was applied to periods before 2052 and the Municipal Bond Index Rate of 3.01% was applied to periods on and after 2052, resulting in a SEIR of 4.66%. Based on Fiduciary Net Position at prior year measurement date, the discount rate of 8.00% was used and it was not necessary to calculate the SEIR.

# 8. PENSION PLANS (Cont'd)

# A. TEACHERS RETIREMENT ASSOCIATION (Cont'd)

# 6. Net Pension Liability

On June 30, 2017, the District reported a liability of \$2,814,582 for its proportionate share of the net pension liability. The net pension liability was measured as of June 30, 2016, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of that date. The District's proportion of the net pension liability was based on the District's contributions to TRA in relation to total system contributions including direct aid from the State of Minnesota, City of Minneapolis and Minneapolis School District. District proportionate share was 0.0118% at the end of the measurement period and 0.0115% for the beginning of the year.

The pension liability amount reflected a reduction due to direct aid provided to TRA. The amount recognized by the District as its proportionate share of the net pension liability, the direct aid, and total portion of the net pension liability that was associated with the District were as follows:

District's proportionate share of net pension liability	\$ 2,814,582
State's proportionate share of the net pension liability	
associated with the District	\$ 282,850

There was a change in actuarial assumptions that affected the measurement of the total liability since the prior measurement date. Post-retirement benefit adjustments are now assumed to remain level at 2.00% annually. While in the previous measurement the COLA increased to 2.50% in 2034.

For the year ended June 30, 2017, the District recognized pension expense of \$421,000. It also recognized \$39,495 as an increase to pension expense for the support provided by direct aid.

On June 30, 2017, the District had deferred resources related to pensions from the following sources:

		red Outflows Resources	 l Inflows sources
Differences between expected and actual economic experience	\$	26,880	\$ 78
Changes in actuarial assumptions		1,603,857	-
Difference between projected and actual investment earnings		122,553	-
Changes in proportion		15,465	104,685
Contributions paid to TRA subsequent to the measurement date	_	46,333	 
Total	\$	<u> 1,815,088</u>	\$ 104,763

\$46,333 reported as deferred outflows of resources related to pensions resulting from District contributions to TRA subsequent to the measurement date will be recognized as a reduction of the net pension liability in the year ended June 30, 2018. Other amounts reported as deferred outflows and inflows of resources related to TRA pensions will be recognized in pension expense as follows:

# NOTES TO FINANCIAL STATEMENTS JUNE 30, 2017

# 8. PENSION PLANS (Cont'd)

# A. TEACHERS RETIREMENT ASSOCIATION (Cont'd)

# 6. Net Pension Liability (Cont'd)

Year ended June 30	Pension Expense A	Amount
2018	\$ 314,	778
2019	\$ 314,	778
2020	\$ 360,	924
2021	\$ 358,2	285
2022	\$ 315,3	227
Thereafter	\$	_

# 7. Pension Liability Sensitivity

The following presents the District's proportionate share of the net pension liability calculated using the discount rate of 4.66% as well as the liability measured using one percentage point lower and one percentage point higher than the current discount rate:

# District proportionate share of NPL

1 percent decrease	Current	1 percent increase
(3.66%)	(4.66%)	(5.66%)
\$3,625,885	\$2,814,582	\$2,153,802

The District's proportion of the net pension liability was based on the employer contributions to TRA in relation to TRA's total employer contributions including direct aid contributions from the State of Minnesota, City of Minneapolis and Minneapolis School District.

# 8. Pension Plan Fiduciary Net Position

Detailed information about the plan's fiduciary net position is available in a separately-issued TRA financial report. That report can be obtained at <a href="https://www.MinnesotaTRA.org">www.MinnesotaTRA.org</a>, or by writing to TRA at 60 Empire Drive, Suite 400, St. Paul, MN, 55103-4000; or by calling 651-296-2409 or 800-657-3669.

#### B. PUBLIC EMPLOYEES RETIREMENT ASSOCIATION

# 1. Plan Description

The District participates in the following cost-sharing multiple-employer defined benefit pension plan administered by the Public Employees Retirement Association (PERA). PERA's defined benefit pension plans are established and administered in accordance with *Minnesota Statutes*, Chapters 353 and 356. PERA's defined benefit pension plans are tax qualified plans under Section 401(a) of the Internal Revenue Code.

General Employees Retirement Plan (General Employees Plan (accounted for in the General Employees Fund))

All full-time and certain part-time employees of the District, other than teachers, are covered by the General Employees Plan. General Employees Plan members belong to the Coordinated Plan. Coordinated Plan members are covered by Social Security.

#### 2. Benefits Provided

PERA provides retirement, disability, and death benefits. Benefit provisions are established by state statute and can only be modified by the State Legislature.

Benefit increases are provided to benefit recipients each January. Increases are related to the funding ratio of the plan. Members in plans that are at least 90% funded for two consecutive years are given 2.50% increases. Members in plans that have not exceeded 90% funded, or have fallen below 80%, are given 1.00% increases.

# 8. PENSION PLANS (Cont'd)

# B. PUBLIC EMPLOYEES RETIREMENT ASSOCIATION (Cont'd)

# 2. Benefits Provided (Cont'd)

The benefit provisions stated in the following paragraph of this section are current provisions and apply to active plan participants. Vested, terminated employees who are entitled to benefits but are not receiving them yet are bound by the provisions in effect at the time they last terminated their public service.

# General Employees Plan Benefits

General Employees Plan benefits are based on a member's highest average salary for any five successive years of allowable service, age, and years of credit at termination of service. Two methods are used to compute benefits for PERA's Coordinated Plan members. The retiring member receives the higher of a step-rate benefit accrual formula (Method 1) or a level accrual formula (Method 2). Under Method 1, the annuity accrual rate for a Coordinated Plan member is 1.20% of average salary for each of the first ten years and 1.70% for each remaining year. Under Method 2, the annuity accrual rate is 1.70% for Coordinated Plan members for each year of service. For members hired prior to July 1, 1989, a full annuity is available when age plus years of service equal 90 and normal retirement age is 65. For members hired on or after July 1, 1989, normal retirement age is the age for unreduced Social Security benefits capped at 66.

# 3. Contributions

Minnesota Statutes Chapter 353 sets the rates for employer and employee contributions. Contribution rates can only be modified by the State Legislature.

# General Employees Fund Contributions

Coordinated Plan members were required to contribute 6.50% of their annual covered salary in fiscal year 2017; the District was required to contribute 7.50% for Coordinated Plan members. The District's contributions to the General Employees Fund for the year ended June 30, 2017, were \$20,334. The District's contributions were equal to the required contributions as set by State Statute.

#### 4. Pension Costs

# General Employees Fund Pension Costs

At June 30, 2017, the District reported a liability of \$308,541 for its proportionate share of the General Employees Fund's net pension liability. The District's net pension liability reflected a reduction due to the State of Minnesota's contribution of \$6 million to the fund in 2017. The State of Minnesota is considered a non-employer contributing entity and the State's contribution meets the definition of a special funding situation. The State of Minnesota's proportionate share of the net pension liability associated with the District totaled \$4,082. The net pension liability was measured as of June 30, 2016, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of that date. The District's proportion of the net pension liability was based on the District's contributions received by PERA during the measurement period for employer payroll paid dates from July 1, 2015, through June 30, 2016, relative to the total employer contributions received from all of PERA's participating employers. At June 30, 2016, the District's proportionate share was 0.0038%, which was a decrease of 0.0003% from its proportion measured as of June 30, 2015.

For the year ended June 30, 2017, the District recognized pension expense of \$34,599 for its proportionate share of General Employees Plan's pension expense. In addition, the District recognized an additional \$1,217 as pension expense (and grant revenue) for its proportionate share of the State of Minnesota's contribution of \$6 million to the General Employees Fund.

# 8. PENSION PLANS (Cont'd)

# B. PUBLIC EMPLOYEES RETIREMENT ASSOCIATION (Cont'd)

# 4. Pension Costs (Cont'd)

At June 30, 2017, the District reported its proportionate share of the General Employees Plan's deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

		ed Outflows Resources	Deferred Inflows of Resources
Differences between expected and actual economic experience	\$	986	\$ 25,587
Changes in actuarial assumptions		67,027	-
Difference between projected and actual investment earnings		33,645	-
Changes in proportion		<b>.</b>	14,366
Contributions paid to PERA subsequent to the measurement date	· —	20,334	
Total	\$	121,992	\$ <u>39,953</u>

\$20,334 reported as deferred outflows of resources related to pensions resulting from District contributions subsequent to the measurement date will be recognized as a reduction of the net pension liability in the year ended June 30, 2018. Other amounts reported as deferred outflows and deferred inflows of resources related to pensions will be recognized in pension expense as follows:

Year ended June 30	Pension Expe	nse Amount
2018	\$	15,944
2019	\$	8,343
2020	\$	26,273
2021	\$	11,145
2022	\$	-
Thereafter	\$	_

# 5. Actuarial Assumptions

The total pension liability in the June 30, 2016, actuarial valuation was determined using the following actuarial assumptions:

Inflation	2.50% per year
Active Member Payroll Growth	3.25% per year
Investment Rate of Return	7.50%

Salary increases were based on a service-related table. Mortality rates for active members, retirees, survivors and disabilitants were based on RP-2014 tables for the General Employees Plan for males or females, as appropriate, with slight adjustments. Cost of living benefit increases for retirees are assumed to be: 1.00% per year for all future years for the General Employees Plan.

# 8. PENSION PLANS (Cont'd)

# B. PUBLIC EMPLOYEES RETIREMENT ASSOCIATION (Cont'd)

# 5. Actuarial Assumptions (Cont'd)

Actuarial assumptions used in the June 30, 2016, valuation were based on the results of actuarial experience studies. The most recent four-year experience study in the General Employees Plan was completed in 2015.

The following changes in actuarial assumptions occurred in 2016.

# General Employees Fund

- The assumed post-retirement benefit increase rate was changed from 1,00% per year through 2035 and 2.50% per year thereafter to 1.00% per year for all future years.
- The assumed investment return was changed from 7.90% to 7.50%. The single discount rate was changed from 7.90% to 7.50%.
- Other assumptions were changed pursuant to the experience study dated June 30, 2015. The assumed future salary increases, payroll growth, and inflation were decreased by 0.25% to 3.25% for payroll growth and 2.50% for inflation.

The State Board of Investment, which manages the investments of PERA, prepares an analysis of the reasonableness on a regular basis of the long-term expected rate of return using a building-block method in which best-estimate ranges of expected future rates of return are developed for each major asset class. These ranges are combined to produce an expected long-term rate of return by weighting the expected future rates of return by the target asset allocation percentages. The target allocation and best estimates of geometric real rates of return for each major asset class are summarized in the following table:

		Long-Term Expected
Asset Class	Target Allocation	Real Rate of Return
Domestic Stocks	45.00%	5.50%
International Stocks	15.00%	6.00%
Bonds	18.00%	1.45%
Alternative Assets	20.00%	6.40%
Cash	2.00%	0.50%
Total	<u>100.00%</u>	

## 6. Discount Rate

The discount rate used to measure the total pension liability in 2016 was 7.50%, a reduction from the 7.90% used in 2015. The projection of cash flows used to determine the discount rate assumed that contributions from plan members and employers will be made at rates set in Minnesota Statutes. Based on these assumptions, the fiduciary net position of the General Employees Fund was projected to be available to make all projected future benefit payments of current plan members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

#### 7. Pension Liability Sensitivity

The following presents the District's proportionate share of the net pension liability for the General Employees Fund, calculated using the discount rate disclosed in the preceding paragraph, as well as what the District's proportionate share of the net pension liability would be if it were calculated using a discount rate one percentage point lower or one percentage point higher than the current discount rate:

# District proportionate share of General Employees Fund NPL

1 percent decrease	Current	1 percent increase
(6.50%)	(7.50%)	(8.50%)
\$438,220	\$308,541	\$201,721

# NOTES TO FINANCIAL STATEMENTS JUNE 30, 2017

# 8. PENSION PLANS (Cont'd)

# B. PUBLIC EMPLOYEES RETIREMENT ASSOCIATION (Cont'd)

# 8. Pension Plan Fiduciary Net Position

Detailed information about each pension plan's fiduciary net position is available in a separately-issued PERA financial report that includes financial statements and required supplementary information. That report may be obtained on the Internet at <a href="https://www.mnpera.org">www.mnpera.org</a>.

#### 9. OPERATING LEASE AGREEMENTS

# **Building Lease**

The District entered into an operating lease effective July 1, 2006 with the Echo Community Corporation for the building located in Echo, Minnesota. The lease is on a monthly basis and must be renewed annually. The lease agreement in effect for July 1, 2016 through June 30, 2017 requires monthly payments of \$16,500. The Echo Community Corporation is responsible for all building insurance costs, health and safety expenditures, ADA expenditures, and other facilities costs which may arise. Echo Community Corporation obtains an annual independent audit, and will furnish this information to the District upon request.

Lease expenditures for the year ended June 30, 2017 were \$198,000.

# Equipment Leases

The District has entered into operating lease agreements for various pieces of office equipment. These leases call for monthly payments ranging from \$19 to \$568 and end on various dates through January 19, 2022. Expenditures under these leases were \$10,467 for the year ended June 30, 2017.

Future minimum lease obligations under these agreements are as follows:

2018	\$ 11,61	3
2019	10,30	2
2020	6,81	8
2021	6,81	8
2022	3,97	7

## 10. AUTHORIZER AGREEMENT

The District entered into a contract with Innovative Quality Schools to act as its Authorizer on July 1, 2016. This contract is effective from the date of its issuance and shall remain in full force and effect for a period of three academic years through June 30, 2019, unless revoked or terminated. In exchange for an annual fee, Innovative Quality Schools confers certain rights, privileges, and obligations of a charter school and confirms the status of a charter school to the District. The District paid Innovative Quality Schools an authorizer fee of \$10,557 for the year ended June 30, 2017.

# 11. TRANSFERS

During 2017, the following authorized transfer was made:

<b>From</b>	<u>To</u>	Purpose	<b>Amount</b>
General Fund	Food Service Fund	To cover deficit operations	\$_10.656

## 12. SUBSEQUENT EVENTS

In August 2017, the District received and accepted a donation of \$60,000 from the Upper Sioux Community. This donation is verbally agreed upon to be used for the following: upgrading the District's website, a new mower, an electronic sign for the front of the building, various items needed for the daycare, any needed coach and athletic director salaries, and a new stove for the kitchen. The District has since used some of the funds to purchase a sign for \$23,255, improvements/upgrades to the website for \$8,322, a kitchen stove for \$5,897, and various small daycare items.

The District also purchased a new special education van subsequent to year end for \$23,395.



# REQUIRED SUPPLEMENTARY INFORMATION SCHEDULES OF DISTRICT'S SHARE OF NET PENSION LIABILITY AND DISTRICT'S CONTRIBUTIONS

FOR DEFINED BENEFIT PENSION PLANS JUNE 30, 2017

# TEACHERS RETIREMENT ASSOCIATION

# SCHEDULE OF DISTRICT'S PROPORTIONATE SHARE OF NET PENSION LIABILITY REQUIRED SUPPLEMENTARY INFORMATION (LAST TEN YEARS\*\*)

				District's			
				Proportionate			
				Share of the			
			State's	Net Pension		District's	
		District's	Proportionate	Liability and		Proportionate	
		Proportionate	Share (Amount)	the State's		Share of the	
	District's	Share	of the Net	Proportionate		Net Pension	Plan Fiduciary
	Proportion	(Amount)	Pension	Share of the		Liability (Asset)	Net Position
	(Percentage)	of the	Liability (Asset)	Net Pension		as a Percentage	as a Percentage
	of the	Net Pension	Associated	Liability	District's	of its	of the
Fiscal Year	Net Pension	Liability	with	Associated	Covered	Covered	Total Pension
Ending	Liability (Asset)	(Asset)	the District	with the District	Payroll	Payroll	Liability
	, ,	(a)	(b)	(a+b)	(c)	(a+b/c)	
6/30/17	0.0118%	\$ 2,814,582	\$ 282,850	\$ 3,097,432	\$ 615,156	503.5%	44.88%
6/30/16	0.0115	711,389	87,187	798,576	615,646	129.7	76.80
6/30/15	0.0120	552,951	38,766	591,717	593,895	99.6	81.50

<sup>\*\*</sup>Schedule is to be provided prospectively beginning with the employer's fiscal year ended June 30, 2015, or after.

# TEACHERS RETIREMENT ASSOCIATION

# SCHEDULE OF DISTRICT'S CONTRIBUTIONS REQUIRED SUPPLEMENTARY INFORMATION (LAST TEN YEARS\*)

	Contributions in Relation			Contributions
	to the			as a
Statutorily	Statutorily	Contribution	Covered-	Percentage of
Required	Required	Deficiency	Employee	Covered
Contribution	Contribution	(Excess)	Payroll	Payroli
(a)	(b)	(a-b)	(d)	(b/d)
\$ 46,333	\$ 46,333	\$ -	\$ 615,156	7.5%
46,060	46,060	-	615,646	7.5
44,477	44,477	-	593,895	7.5
	Contribution (a) \$ 46,333 46,060	in Relation to the  Statutorily Statutorily Required Required  Contribution (b)  \$ 46,333 \$ 46,333	in Relation to the  Statutorily Statutorily Contribution Required Required Deficiency Contribution (Excess)  (a) (b) (a-b)  \$ 46,333 \$ 46,333 \$ - 46,060 46,060 -	in Relation to the  Statutorily Statutorily Contribution Covered- Required Required Deficiency Employee  Contribution (Excess) Payroll  (a) (b) (a-b) (d)  \$ 46,333 \$ 46,333 \$ - \$ 615,156  46,060 46,060 - 615,646

<sup>\*</sup> Option to provide RSI for ten years at transition or to provide RSI prospectively.

# REQUIRED SUPPLEMENTARY INFORMATION SCHEDULES OF DISTRICT'S SHARE OF NET PENSION LIABILITY AND DISTRICT'S CONTRIBUTIONS

# FOR DEFINED BENEFIT PENSION PLANS JUNE 30, 2017

# PUBLIC EMPLOYEES RETIREMENT ASSOCIATION

# SCHEDULE OF DISTRICT'S PROPORTIONATE SHARE OF NET PENSION LIABILITY (\*) PUBLIC EMPLOYEES GENERAL EMPLOYEES RETIREMENT FUND REQUIRED SUPPLEMENTARY INFORMATION (LAST TEN YEARS\*\*)

				District's Proportionate	(	,	
				Share of the			
			State's	Net Pension		District's	
		District's	Proportionate	Liability and		Proportionate	
		Proportionate	Share (Amount)	the State's		Share of the	
	District's	Share	of the Net	Proportionate		Net Pension	Plan Fiduciary
	Proportion	(Amount)	Pension	Share of the		Liability (Asset)	Net Position
	(Percentage)	of the	Liability	Net Pension		as a Percentage	as a Percentage
	of the	Net Pension	Associated	Liability	District's	of its	of the
Fiscal Year	Net Pension	Liability	with	Associated	Covered	Covered	Total Pension
Ending	Liability (Asset)	(Asset)	the District	with the District	Payroll	Payroll	Liability
		(a)	(b)	(a+b)	(c)	(a+b/c)	
6/30/17	0.0038%	\$ 308,541	\$ 4,082	\$ 312,623	\$ 270,645	115.5%	68.9%
6/30/16	0.0041	212,483	-	212,483	233,708	90.9	78.2
6/30/15	0.0042	197,295	-	197,295	239,090	82.5	78.7

<sup>\*</sup> This schedule is for former MERF Division Employers to present their proportionate share of the State of Minnesota's contributions to the General Employees Fund on their behalf.

# PUBLIC EMPLOYEES RETIREMENT ASSOCIATION

# SCHEDULE OF DISTRICT'S CONTRIBUTIONS PUBLIC EMPLOYEES GENERAL EMPLOYEES RETIREMENT FUND REQUIRED SUPPLEMENTARY INFORMATION (LAST TEN YEARS\*)

		Contributions			
		in Relation			Contributions
		to the			as a
	Statutorily	Statutorily	Contribution		Percentage of
Fiscal Year	Required	Required	Deficiency	Covered	Covered
Ending	Contribution	Contribution	(Excess)	Payroll	Payroll
	(a)	(b)	(a-b)	(d)	(b/d)
6/30/17	\$ 20,334	\$ 20,334	\$ -	\$ 270,645	7.5%
6/30/16	17,513	17,513	-	233,708	7.5
6/30/15	17,709	17,709	•	239,090	7.4

<sup>\*</sup> Option to provide RSI for ten years at transition or to provide RSI prospectively.

<sup>\*\*</sup>Schedule is to be provided prospectively beginning with the employer's fiscal year ended June 30, 2015, or after.

# INDEPENDENT SCHOOL DISTRICT NO. 4026 EVERY CHILD HAS OPPORTUNITIES (ECHO) CHARTER SCHOOL ECHO, MINNESOTA SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE BUDGET AND ACTUAL - GENERAL FUND FOR THE YEAR ENDED JUNE 30, 2017 (with Comparative Actual Amounts for the Year Ended June 30, 2016)

	2017 Budge	eted Amounts	2017		2016
	Original	Final	Actual	Variance	Actual
REVENUES				. ———	
Other Local and County Revenues:					
Contributions	\$ 6,850	\$ 4,500	\$ 5,498	\$ 998 5	7,031
Admissions	2,050	2,458	4,368	1,910	2,483
Fees from Patrons	4,375	3,425	3,268	(157)	2,932
Earnings From Investments	2,500	2,000	1,153	(847)	1,920
Miscellaneous Revenues and Reimbursements	16,800	9,455	4,610	(4,845)	5,660
	32,575	21,838	18,897	(2,941)	20,026
Revenues From State Sources:				(2,5 12)	
Endowment Fund Apportionment	2,811	-	3,497	3,497	3,209
General Education Aid	862,316	954,422	939,260	(15,162)	859,880
Literacy Incentive Aid	3,182		3,822	3,822	3,367
Charter School Lease Aid	143,607	147,000	156,931	9,931	143,371
Special Education Aid	135,000	165,000	119,095	(45,905)	90,156
Alternative Teacher Compensation Aid	25,311	24,316	24,462	146	25,351
Long-Term Facilities Maintenance Aid	25,511	24,510	3,781	3,781	43,331
Bong-Torni Tuonnios Municonance And	1,172,227	1,290,738	1,250,848	(39,890)	1,125,334
Revenues From Federal Sources:	1,11,2,221	1,270,750	1,230,040	(32,020)	1,123,334
Title I	28,990	33,616	33,718	102	24,174
Title II	7,577	6,482	5,141	(1,341)	6,744
REAP Grant	15,145	19,758	19,758	(1,341)	9,953
21st Century Grant	69,958	91,333	86,171	(5,162)	71,539
Special Education Through Other Districts	70,000	10,096	17,884		23,211
Special Education Through Office Districts	191,670	161,285	162,672	7,788	
Sales and Other Conversion of Assets:	171,070	101,203	102,072	1,367	135,621
Sale of Materials	12,200	10,086	6,828	(2.250)	11 144
Insurance Recovery	12,200	10,000	0,020	(3,258)	11,144 1,557
insurance receivery	12,200	10,086	6,828	(3,258)	12,701
	12,200	10,000	0,020	(3,236)	12,701
TOTAL REVENUES	1,408,672	1,483,947	1,439,245	(44,702)	1,293,682
EXPENDITURES					
Current:					
District and School Administration:					
Salaries and Wages	18,000	36,341	38,290	(1,949)	36,692
Employee Benefits	2,727	5,506	5,801	(295)	5,559
Purchased Services	150	90	2,440	(2,350)	2,345
Supplies and Materials	-	25	25	-	20
Other Expenditures	12,000	15,443	17,330	(1,887)	15,388
	32,877	57,405	63,886	(6,481)	60,004
District Support Services:					
Salaries and Wages	72,436	72,000	73,620	(1,620)	76,968
Employee Benefits	10,974	10,908	11,153	(245)	11,661
Purchased Services	45,610	47,522	51,003	(3,481)	52,332
Supplies and Materials	800	1,139	1,031	108	1,063
Other Expenditures	150	400	343	57	310
•	129,970	131,969	137,150	(5,181)	142,334
Regular Instruction:				1-1	, 1
Salaries and Wages	527,856	539,663	549,697	(10,034)	528,214
Employee Benefits	93,974	94,093	99,783	(5,690)	101,176
Purchased Services	25,465	29,871	21,345	8,526	25,021
Supplies and Materials	30,960	48,752	54,999	(6,247)	49,645
- L T	678,255	712,379	725,824	(13,445)	704,056
	070,200		720,024	(LUITTS)	101,030

# ECHO, MINNESOTA SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE BUDGET AND ACTUAL - GENERAL FUND FOR THE YEAR ENDED JUNE 30, 2017

	2017 Budgeted	Amounts	2017		2016	
	Original	Final	Actual	Variance	Actual	
EXPENDITURES (Cont'd)						
Current (Cont'd):						
Vocational Instruction:						
Purchased Services	\$\$				664	
Exceptional Instruction:						
Salaries and Wages	144,390	116,370	110,071	6,299	104,846	
Employee Benefits	21,875	17,630	16,668	962	15,781	
Purchased Services	20,000	35,490	27,887	7,603	22,160	
Supplies and Materials	10,000	10,096	1,822	8,274	9,740	
Y4	196,265	179,586	156,448	23,138	152,527	
Instructional Support Services: Purchased Services	3,000	2,500	601	1,899	2,315	
Pupil Support Services:						
Salaries and Wages	41,394	55,000	54,095	905	50,854	
Employee Benefits	6,271	8,333	8,065	268	7,601	
Purchased Services	8,900	30,260	32,978	(2,718)	21,134	
Supplies and Materials	11,650	16,250	19,117	(2,867)	17,979	
Supplies and Materials	68,215	109,843	114,255	(4,412)	97,568	
Site, Buildings and Equipment:	00,213	100,010	111,200	(4,412)	21,500	
Salaries and Wages	45,000	48,400	48,302	98	45,654	
Employee Benefits	6,818	7,333	7,161	172	6,716	
Purchased Services	255,600	247,150	260,160	(13,010)	258,909	
Supplies and Materials	14,000	12,400	13,702	(1,302)	17,255	
Other Expenditures	100	100	600	(500)	100	
Outer Experiences	321,518	315,383	329,925	(14,542)	328,634	
Fiscal and Other Fixed Cost Programs:				(-1/-,-1-/		
District Insurance	12,500	12,500	8,829	3,671	7,960	
Capital Outlay:						
Regular Instruction	-	427	1,180	(753)	-	
Instructional Support Services	800	1,800	1,741	59	5,638	
Site, Buildings and Equipment		679	679		2,302	
	800	2,906	3,600	(694)	7,940	
TOTAL EXPENDITURES	1,443,400	1,524,471	1,540,518	(16,047)	1,504,002	
EXCESS OF REVENUES						
OVER (UNDER) EXPENDITURES	(34,728)	(40,524)	(101,273)	(60,749)	(210,320)	
OTHER FINANCING SOURCES (USES)						
Sale of Property and Equipment	-	2	-	-	4,006	
Transfer to Food Service Fund	<u> </u>		(10,656)	(10,656)	<u> </u>	
			(10,656)	(10,656)	4,006	
EXCESS OF REVENUES AND OTHER SOURCES OVER (UNDER)						
EXPENDITURES AND OTHER USES	(34,728)	(40,524)	(111,929)	(71,405)	(206,314)	
FUND BALANCE BEGINNING OF YEAR	364,729	364,729	364,729		571,043	
FUND BALANCE END OF YEAR	\$ 330,001 \$	324,205 \$	252,800 \$	(71,405) \$	364,729	

# INDEPENDENT SCHOOL DISTRICT NO. 4026 EVERY CHILD HAS OPPORTUNITIES (ECHO) CHARTER SCHOOL ECHO, MINNESOTA SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE BUDGET AND ACTUAL - GENERAL FUND

# FOR THE YEAR ENDED JUNE 30, 2017

	2017 Actual	2016 Actual
FUND BALANCE ANALYSIS		
NONSPENDABLE FUND BALANCE		
Prepaid Expenditures	\$9,471	\$ 9,154
ASSIGNED FUND BALANCES	-	\$ <del>7</del>
Projected Budget Deficit	-	34,728
Equipment and Program Supplies	16,095	16,095
Field Trips	14,531	13,345
TOTAL ASSIGNED FUND BALANCES	30,626	64,168
UNASSIGNED FUND BALANCE	212,703	291,407
TOTAL FUND BALANCE	\$252,800	\$ 364,729

# INDEPENDENT SCHOOL DISTRICT NO. 4026 EVERY CHILD HAS OPPORTUNITIES (ECHO) CHARTER SCHOOL ECHO, MINNESOTA SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE BUDGET AND ACTUAL - FOOD SERVICE FUND FOR THE YEAR ENDED JUNE 30, 2017

	2017 Budgeted	Amounts	2017		2016
	Original	Final	Actual	Variance	Actual
REVENUES					
Other Local and County Revenues:					
Miscellaneous Revenues	\$ <u>200</u> \$ _				
Revenues From State Sources:					
School Lunch Aid	3,000	5,000	3,058	(1,942)	2,577
School Breakfast Program	1,500	3,000	910	(2,090)	1,255
School Bleaklast I Togram	4,500	8,000	3,968	(4,032)	3,832
Revenues From Federal Sources:		5,000	5,700	(1,002)	0,002
School Lunch Aid	5,000	8,000	4,273	(3,727)	5,550
Free/Reduced Lunch Aid	20,000	27,000	21,179	(5,821)	23,673
School Breakfast Program	6,000	10,000	6,037	(3,963)	9,796
Summer Food Service Program	5,000	10,000	1,171	1,171	1,514
USDA Commodities/Rebate	400	4,400	3,617	(783)	446
USDA Commodities/Reoate	31,400	49,400	36,277	(13,123)	40,979
Salar And Other Committee Of Assets	31,400	49,400	30,277	(13,123)	40,979
Sales And Other Conversion Of Assets:	22.500	26 000	10 201	/7 710V	22.000
Sale of Lunches	23,500	26,000	18,281	(7,719)	23,009
TOTAL REVENUES	59,600	83,400	58,526	(24,874)	67,820
NAME AND ADDRESS OF THE PARTY O					
EXPENDITURES					
Current;					
Pupil Support Services:	-0.40-	21.422	20.615	(4.400)	
Salaries and Wages	28,187	31,432	32,615	(1,183)	20,957
Employee Benefits	4,270	4,762	4,941	(179)	3,175
Purchased Services	<u>-</u>	1,200	1,223	(23)	39
Supplies and Materials	27,050	32,142	33,225	(1,083)	40,901
USDA Commodities	-	400	3,502	(3,102)	223
Other Expenditures	600	1,499	2,239	(740)	1,111
	60,107	71,435	77,745	(6,310)	66,406
Capital Outlay:					
Pupil Support Services		761	761		
TOTAL EXPENDITURES	60,107	72,196	78,506	(6,310)	66,406
EXCESS OF REVENUES					
OVER (UNDER) EXPENDITURES	(507)	11,204	(19,980)	(31,184)	1,414
OTHER FINANCING SOURCES					
Transfer from General Fund			10,656	10,656	
EXCESS OF REVENUES AND OTHER					
SOURCES OVER (UNDER)	(#0#)	11 201	(0.22.1)	(20 =20)	
EXPENDITURES	(507)	11,204	(9,324)	(20,528)	1,414
FUND BALANCE BEGINNING OF YEAR	9,324	9,324	9,324	-	7,910
FUND BALANCE END OF YEAR	\$\$\$_	20,528 \$		(20,528) \$	9,324
FUND BALANCE ANALYSIS					
NONSPENDABLE FUND BALANCE		\$	2,823	\$	3,867
Inventory DESTRUCTED FUND DALANCE		Φ	دع0,4	Φ	3,607
RESTRICTED FUND BALANCE			_		5,457
Food Service			(2,823)		J,4J/
UNASSIGNED FUND BALANCES		-	(4,043)	-	<del></del> :
TOTAL FUND BALANCE		\$	-	\$	9,324
		-			

# INDEPENDENT SCHOOL DISTRICT NO. 4026 EVERY CHILD HAS OPPORTUNITIES (ECHO) CHARTER SCHOOL ECHO, MINNESOTA NOTES TO THE REQUIRED SUPPLEMENTARY INFORMATION JUNE 30, 2017

# 1. DEFINED BENEFIT PENSION PLANS

#### **Teachers Retirement Association**

Changes in Actuarial Assumptions:

- The assumed post-retirement benefit adjustments are now assumed to remain level at 2.00% annually. While in the previous measurement the COLA increased to 2.50% in 2034.
- The assumed investment return was changed from 8.00% to 4.66%. The single discount rate was changed from 8.00% to 4.66%.
- Other assumptions were changed pursuant to the experience study dated June 5, 2015. Mortality, retirement, termination and optional forms of payment assumptions were updated. In addition, price inflation was lowered 0.25 % to 2.75%, general wage growth and payroll growth were lowered 0.25% to 3.50%, and total salary increases were changed from 3.50% 12.00% to 3.50% 9.50%.

# PUBLIC EMPLOYEES RETIREMENT ASSOCIATION

Changes in Actuarial Assumptions:

- The assumed post-retirement benefit increase rate was changed from 1.00% per year through 2035 and 2.50% per year thereafter to 1.00% per year for all future years.
- The assumed investment return was changed from 7.90% to 7.50%. The single discount rate was changed from 7.90% to 7.50%.
- Other assumptions were changed pursuant to the experience study dated June 30, 2015. The assumed future salary increases, payroll growth, and inflation were decreased by 0.25% to 3.25% for payroll growth and 2.50% for inflation.

# 2. STEWARDSHIP, COMPLIANCE AND ACCOUNTABILITY

#### A. DEFICIT SPENDING

For the year ended June 30, 2017, the final approved budget projected deficit spending in the following fund:

General Fund

\$ 40,524

## B. EXPENDITURES EXCEEDING APPROPRIATIONS

For the year ended June 30, 2017, the District had expenditures exceeding the latest amended budget in the following funds:

Fund	<u>Budget</u>	<b>Expenditures</b>	<b>Excess</b>
General Fund	\$1,524,471	\$1,540,518	\$ 16,047
Food Service Fund	\$ 72,196	\$ 78,506	\$ 6,310

Budget revisions were last approved in March of 2017. This excess was realized since that time and is approved by the School Board upon acceptance of this report.

OTHER SUPPLEMENTARY INFORMATION, REQUIRED REPORTS AND SCHEDULES

# INDEPENDENT SCHOOL DISTRICT NO. 4026 EVERY CHILD HAS OPPORTUNITIES (ECHO) CHARTER SCHOOL GENERAL FUND - HISTORICAL ANALYSIS

DEVENIES	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Other Local and County Revenues	133,790	171,016	140,575	162,816	147,385	42.356	24.834	18 806	20.026	19 907
Revenue From State Sources Revenue From Federal Sources	1,785,485 522,038	1,903,914	1,777,530 319,211	1,842,006	1,916,941	1,683,923	1,375,435	1,238,519	1,125,334	1,250,848
Sales and Other Conversions of Assets	9,453	14,433	13,174	19,730	(11,693)	16,857	8,395	1.029	155,621	102,0/2
TOTAL REVENUES	2,450,766	2,247,934	2,250,490	2,246,796	2,164,490	1,826,503	1,466,570	1,388,248	1,297,688	1,439,245
EXPENDITURES - PROGRAMS			,	,						
District Support Services	51,823	54,432	56,567	61,483	48,360	65,929	39,730	62,613	60,004	63,886
Regular Instruction	903 892	141,/12	132,468	102,151	143,762	143,063	94,967	115,822	142,334	137,150
Vocational Instruction	8,085	+05,120,1	7,141,530	1,030,437	1,097,118	800,909	720,780	709,306	704,056	727,004
Exceptional Instruction	264,848	287,479	283,622	319.775	284 353	216 248	184 077	163 870	152 627	4 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7
Instructional Support Services	9,161	11,221	36,560	65.705	14.655	6 646	8 205	12 121	7.06.3	130,448
Pupil Support Services	155,561	254,369	164,062	259,829	169,546	178.764	128 367	100 620	07.569	240,7
Site, Buildings, and Equipment	805,096	436,982	374,512	375,839	378,318	409,368	345 075	343.650	330.026	114,233
Fiscal and Other Fixed Cost Programs	5,375	5,792	960'5	8.707	969'9	7.328	5,642	7 308	0.0000	400,000
Transfers Out		ŧ	•		30,000	11.000	7,060	2 500	006,7	0,029
TOTAL EXPENDITURES	2,358,286	2,219,371	2,214,137	2,272,836	2,172,808	1,899,558	1,526,893	1,517,859	1,504,002	1.551.174
EXCESS OF REVENUES OVER										
(UNDER) EXPENDITURES	92,480	28,563	36,353	(26,040)	(8,318)	(73,055)	(60,323)	(129,611)	(206,314)	(111,929)
FUND BALANCE-BEGINNING	710,994	803,474	832,037	868,390	842,350	834,032	760,977	700,654	571,043	364.729
FUND BALANCE-ENDING	803 474	837 037	002 390	047 250	024 033	2000	000			
		- Cortico	overeno o	055,470	2004400	116,001	400,007	571,043	364,729	252,800
ADJUSTED CASH BALANCE	513,916	615,631	361,048	455,480	330,622	651,608	748,991	482,362	290,850	145,820
EXPENDITURES - OBJECTS										
Salaries and Wages	1,069,075	1,204,427	1,307,874	1,333,938	1,258,971	1,074,239	858,187	838,306	843,228	874.075
Employee Benefits Durchased Corries	140,688	156,865	171,144	178,178	175,167	156,864	130,772	137,244	148,494	148,631
Sumfies and Materials	175,471	011,891	501,401	523,378	514,104	480,725	434,079	434,173	392,840	405,243
Equipment	121,203	100,001	162,794	124,421	134,633	93,575	74,197	81,322	95,702	969'06
Other Expenditures/Transfers	9,165	106,380	20,655	103,770	47,535	58,385	11,401	16,365	7,940	3,600
TOTAL EXPENDITURES	2,358,286	2,219,371	2,214,137	2,272,836	2,172,808	1.899.558	1.526.893	1.517.859	1 504 002	1 551 174
						where shows	70602061	Apol 1 tool	1,30%,00%	1,331,174

# SCHEDULE OF FINDINGS ON INTERNAL CONTROL STRUCTURE AND COMPLIANCE FOR THE YEAR ENDED JUNE 30, 2017

# INTERNAL CONTROL OVER FINANCIAL REPORTING PREVIOUSLY REPORTED ITEMS NOT RESOLVED

#### 2016-001 AUDIT ADJUSTMENTS

Condition: During our audit, we proposed audit adjustments that resulted in significant changes to the District's financial statements. This finding was also reported in the prior year audit. As in the prior year, the adjustments resulted primarily from the general ledger being maintained on the cash basis of accounting rather than the modified accrual basis. The District's corrective action plan for the prior year audit filed with the Minnesota Department of Education stated that the District would continue contracting with the SW/WC Service Cooperative for bookkeeping and yearend audit preparation services. This process was in place during the year; however, there were still required audit adjustments.

Effect: A control deficiency exists when the design or operation of a control does not allow management or employees in the normal course of performing their assigned functions to prevent or detect misstatements of the financial statements on a timely basis. One control deficiency that typically is considered significant is identification by the auditor of a misstatement in the financial statement not initially identified by the entity's internal controls. This could affect the District's ability to initiate, record, process and report financial data consistent with the assertions of management in the financial statements.

Cause: The District contracted with the SW/WC Service Cooperative during the current fiscal year to perform various bookkeeping responsibilities. The personnel at the Service Cooperative overlooked an account balance that required adjustment and did not receive timely and accurate information from District personnel for other adjustments prior to audit field work.

Criteria: The District's accounting staff, or contracted service provider, should prepare necessary journal entries during the year, or at a minimum, at year end to accurately reflect all account balances on a modified accrual basis. The external auditor's staff cannot be considered to be part of the District's internal control and should not be relied upon to propose a significant number of material audit adjustments.

Recommendation: We recommend that the District continue to contract with the SW/WC Service Cooperative and review the account balances for proper adjustment. If the District determines that this is not attainable, the plan should be amended to reflect an attainable goal.

Views of Responsible Officials and Planned Corrective Actions: The District agrees with the finding and the auditor's recommendations will be adopted.

# 2016-002 LACK OF ADEQUATE CONTROL OVER FOOD SERVICE FINANCES

Condition: During our audit, we noted instances of inadequate control over food service receivables and revenues. This finding was also reported in the prior year audit. Procedures were put into place toward mid-year to attempt to monitor and collect on overdue student lunch balances in a timely manner, but a material receivable remained at year end. Commodity rebates of approximately \$1,500 were lost in the current year due to requests not being filed in a timely manner. The District's MDE School Nutrition Administrative visit reported various findings and required compliance in those areas before funding is received for the next fiscal year. We noted an attempt by District personnel to correct this deficiency during the current year; however, the District did not completely follow the policies enacted to attempt to collect on past overdue lunch balances.

Effect: A control deficiency exists when the design or operation of a control does not allow management or employees in the normal course of performing their assigned functions to prevent or detect receivable and revenue misstatements on a timely basis. This could affect the District's ability to initiate, record, process and report financial data consistent with the assertions of management in the financial statements.

Cause: The policies were overlooked with the changes in management.

# SCHEDULE OF FINDINGS ON INTERNAL CONTROL STRUCTURE AND COMPLIANCE FOR THE YEAR ENDED JUNE 30, 2017

# INTERNAL CONTROL OVER FINANCIAL REPORTING (Cont'd) PREVIOUSLY REPORTED ITEMS NOT RESOLVED (Cont'd)

# 2016-002 LACK OF ADEQUATE CONTROL OVER FOOD SERVICE FINANCES (Cont'd)

Criteria: The District should have a billing process in place for all overdue student lunch balances and should follow its overdue lunch policy.

Recommendation: We recommend that the District follow its overdue lunch balance policy. Statements should be sent to all families when the account becomes overdrawn and students should not be able to partake in a hot lunch until balances are up to date. If all steps have been followed and no collection of the overdue balance is made, accounts should be sent to collections if deemed appropriate.

Views of Responsible Officials and Planned Corrective Actions: The District agrees with the finding and the auditor's recommendations will be adopted.

# 2016-004 LACK OF ADEQUATE APPROVAL OF DISBURSEMENTS

Condition: Two of 25 (8%) purchase orders were noted in the disbursements sample that were not approved by the appropriate personnel during the year. This finding was also reported in the prior year.

Effect: Checks could have been disbursed for improper amounts, payees, or purpose,

Cause: These checks were paid without appropriate approval by the Director.

Criteria: In order to ensure the disbursements are approved, the finance department must verify appropriate authorization has been obtained before the disbursement is issued.

Recommendation: We recommend that the District Finance Coordinator verify all disbursements are approved by the purchaser and the Director or other designated authorizer before checks are issued.

Views of Responsible Officials and Planned Corrective Actions: The District agrees with the finding and the auditor's recommendations will be adopted.

#### ITEMS ARISING IN CURRENT YEAR

# 2017-001 PAYMENT OF PURCHASE ORDERS FOR SPORTING EVENTS AND OFFICIALS

Condition: During our audit, we noted one payment for a sporting event official that did not contain adequate supporting documentation.

Effect: A control deficiency exists when the design or operation of a control does not allow management or employees in the normal course of performing their assigned functions to prevent or detect misstatements on a timely basis. This could affect the District's ability to initiate record, process and report financial data consistent with the assertion of management in the financial statements.

Cause: The purchase order was paid without verifying that the amount corresponded to an event workers and officials pay schedule.

Criteria: The District should have a review process in place for payments to sporting event workers and officials.

Recommendation: We recommend that the District implement a review process for all payments made to sporting event workers. The amounts paid should correspond to an approved event workers and officials pay schedule.

Views of Responsible Officials and Planned Corrective Actions: The District agrees with the finding and the auditor's recommendations will be adopted.

# SCHEDULE OF FINDINGS ON INTERNAL CONTROL STRUCTURE AND COMPLIANCE FOR THE YEAR ENDED JUNE 30, 2017

# INTERNAL CONTROL OVER FINANCIAL REPORTING (Cont'd) ITEMS ARISING IN CURRENT YEAR (Cont'd)

#### 2017-002 REIMBURSEMENTS FOR SALES TAX

Condition: Sales tax was reimbursed to an employee for items purchased personally by that employee. The District would not have been taxed if these items were purchased directly by the District.

Effect: A control deficiency exists when the design or operation of a control does not allow management or employees in the normal course of performing their assigned functions to prevent or detect misstatements on a timely basis. This could affect the District's ability to initiate, record, process and report financial data consistent with the assertions of management in the financial statements.

Cause: The sales tax amount was overlooked and not deducted from the disbursement when it was reimbursed.

Criteria: The District should have a process in place for the payment of reimbursements that doesn't allow for sales tax to be reimbursed. The District is not obligated to pay sales tax if items are directly purchased by the District.

Recommendation: We recommend that the District update and follow its policies to include that reimbursements will not be made for sales tax since the District would not have the obligation to pay sales tax if purchased directly by the District.

Views of Responsible Officials and Planned Corrective Actions: The District agrees with the finding and the auditor's recommendations will be adopted.

## 2017-003 CREDIT CARD POLICY

Condition: The District reimbursed an employee for large technology and supply items purchased with the employee's personal credit card.

Effect: A control deficiency exists when the design or operation of a control does not allow management or employees in the normal course of performing their assigned functions to prevent or detect misstatements on a timely basis. This could affect the District's ability to initiate, record, process and report financial data consistent with the assertions of management in the financial statements.

Cause: The District allowed an employee to be reimbursed for large technology and supply items, and in effect, violated the District's credit card policy.

Criteria: The District should follow its credit card policy that requires staff to sign out the District's credit card for school purchases.

Recommendation: We recommend that the District follow its policy requiring staff to sign out the District's credit card and turn in original receipts. If the credit limit is exceeded, the District should appropriately structure purchases to align with cash flow and credit limits.

Views of Responsible Officials and Planned Corrective Actions: The District agrees with the finding and the auditor's recommendations will be adopted.

# SCHEDULE OF FINDINGS ON INTERNAL CONTROL STRUCTURE AND COMPLIANCE FOR THE YEAR ENDED JUNE 30, 2017

# MINNESOTA LEGAL COMPLIANCE ITEM ARISING IN CURRENT YEAR

# 2017-004 LATE PAYMENT OF INVOICES

Condition: Finance charges were noted in the disbursement sample on one of the District's disbursements.

Effect: This is a violation of Minnesota Statute §471.425 Subd 2.

Cause: The District did not make timely payments on invoices resulting in the District being assessed finance charges for late payments.

Criteria: In order to avoid this violation, the District should ensure that there is adequate processing time to allow for payments to be made in a timely manner.

Recommendation: We recommend that the District comply with Minnesota Statutes and pay all invoices timely in order to eliminate finance charges.

Views of Responsible Officials and Planned Corrective Actions: The District agrees with the finding and the auditor's recommendations will be adopted.

# PREVIOUSLY REPORTED ITEMS RESOLVED

# Finding 2016-003: Legal Compliance - Statement of Just Claim

The District's check stock used for the Student account did not include the required declaration.

## Resolution

The District has been stamping the back of the Student account check stock with a statement of just claim stamp.

# SCHEDULE OF FINDINGS ON INTERNAL CONTROL STRUCTURE AND COMPLIANCE CORRECTIVE ACTION PLAN FOR THE YEAR ENDED JUNE 30, 2017

#### 2016-001 AUDIT ADJUSTMENTS

#### Auditor Recommendation

We recommend that the District continue to contract with the SW/WC Service Cooperative and review the account balances for proper adjustment. If the District determines that this is not attainable, the plan should be amended to reflect an attainable goal.

# Corrective Action Plan (CAP)

1. Explanation of Disagreement with Audit Finding

There is no disagreement with the audit finding.

# 2. Action Planned in Response to Finding

The District still intends to contract with SW/WC Service Cooperative for bookkeeping services and yearend audit preparation services.

# 3. Official Responsible for Insuring CAP

The School Board is the official responsible for insuring corrective action of the deficiency.

# 4. Planned Completion Date for CAP

This plan has been and will continue to be implemented for the June 30, 2018 audit.

# 5. Plan to Monitor Completion of CAP

The School Board will be monitoring this corrective action plan.

# 2016-002 LACK OF ADEQUATE CONTROL OVER FOOD SERVICE FINANCES

#### **Auditor Recommendation**

We recommend that the District follow its overdue lunch balance policy. Statements should be sent to all families when the account becomes overdrawn and students should not be able to partake in a hot lunch until balances are up to date. If all steps have been followed and no collection of the overdue balance is made, accounts should be sent to collections if deemed appropriate.

# Corrective Action Plan (CAP)

#### 1. Explanation of Disagreement with Audit Finding

There is no disagreement with the audit finding.

#### 2. Action Planned in Response to Finding

The Finance Coordinator and Food Service Director will monitor balances and attempt to collect overdue balances in a timely manner.

# 3. Official Responsible for Insuring CAP

The School Board is the official responsible for insuring corrective action of the deficiency.

# 4. Planned Completion Date for CAP

This plan will be implemented in during the 2017-2018 fiscal year.

# 5. Plan to Monitor Completion of CAP

The School Board will be monitoring this plan.

#### 2016-004 LACK OF ADEOUATE APPROVAL OF DISBURSEMENTS

# **Auditor Recommendation**

We recommend that the District Finance Coordinator verify all disbursements are approved by the purchaser and the Director or other designated authorizer before checks are issued.

# SCHEDULE OF FINDINGS ON INTERNAL CONTROL STRUCTURE AND COMPLIANCE CORRECTIVE ACTION PLAN FOR THE YEAR ENDED JUNE 30, 2017

# 2016-004 LACK OF ADEQUATE APPROVAL OF DISBURSEMENTS (Cont'd) Corrective Action Plan (CAP)

- 1. Explanation of Disagreement with Audit Finding There is no disagreement with the audit finding.
- Action Planned in Response to Finding
   The Finance Coordinator will verify all checks issued are appropriately approved.
- Official Responsible for Insuring CAP
   The School Board is the official responsible for insuring corrective action of the deficiency.
- Planned Completion Date for CAP
   This plan will be implemented for the 2017-2018 fiscal year.
- Plan to Monitor Completion of CAP
   The School Board will be monitoring this corrective action plan.

# 2017-001 PAYMENT OF PURCHASE ORDERS FOR SPORTING EVENTS AND OFFICIALS Auditor Recommendation

We recommend that the District implement a review process for all payments made to sporting event workers. The amounts paid should correspond to an approved event workers and officials pay schedule.

# Corrective Action Plan (CAP)

- Explanation of Disagreement with Audit Finding
   There is no disagreement with the audit finding.
- Action Planned in Response to Finding
   The Finance Coordinator will review purchase orders against an approved corresponding event workers and officials pay schedule for propriety.
- Official Responsible for Insuring CAP
   The School Board is the official responsible for insuring corrective action of the deficiency.
- Planned Completion Date for CAP
   This plan will be implemented for the 2017-2018 fiscal year.
- 5. Plan to Monitor Completion of CAP
  The School Board will be monitoring this plan.

# 2017-002 DISBURSEMENTS FOR SALES TAX

#### **Auditor Recommendation**

We recommend that the District update and follow its policies to include that reimbursements will not be made for sales tax since the District would not have the obligation to pay sales tax if purchased directly by the District.

#### Corrective Action Plan (CAP)

- Explanation of Disagreement with Audit Finding
   There is no disagreement with the audit finding.
- Action Planned in Response to Finding
   The District will update and follow its policies for reimbursements.
- Official Responsible for Insuring CAP
   The School Board is the official responsible for insuring corrective action of the deficiency.

# SCHEDULE OF FINDINGS ON INTERNAL CONTROL STRUCTURE AND COMPLIANCE CORRECTIVE ACTION PLAN FOR THE YEAR ENDED JUNE 30, 2017

# 2017-002 DISBURSEMENTS FOR SALES TAX (Cont'd)

# Corrective Action Plan (CAP) (Cont'd)

4. Planned Completion Date for CAP

This plan will be implemented for the 2017-2018 fiscal year.

# 5. Plan to Monitor Completion of CAP

The School Board will be monitoring this corrective action plan.

# 2017-003 CREDIT CARD POLICY

#### **Auditor Recommendation**

We recommend that the District follow its policy requiring staff to sign out the District's credit card and turn in original receipts. If the credit limit is exceeded, the District should appropriately structure purchases to align with cash flow and credit limits.

# Corrective Action Plan (CAP)

Explanation of Disagreement with Audit Finding
There is no disagreement with the audit finding.

# 2. Action Planned in Response to Finding

The District will follow its policies for credit cards and reimbursement.

# 3. Official Responsible for Insuring CAP

The School Board is the official responsible for insuring corrective action of the deficiency.

# 4. Planned Completion Date for CAP

This plan will be implemented for the 2017-2018 fiscal year.

# 5. Plan to Monitor Completion of CAP

The School Board will be monitoring this corrective action plan.

# 2017-004 LATE PAYMENT OF INVOICES

#### **Auditor Recommendation**

We recommend that the District comply with Minnesota Statutes and pay all invoices timely in order to eliminate finance charges.

## Corrective Action Plan (CAP)

1. Explanation of Disagreement with Audit Finding

There is no disagreement with the audit finding.

# 2. Action Planned in Response to Finding

The District will continue to monitor the various due dates to ensure they are paid in a timely manner.

# 3. Official Responsible for Insuring CAP

The School Board is responsible for insuring corrective action of this deficiency.

## 4. Planned Completion Date for CAP

This plan has been and will continue to be implemented during the 2017-2018 fiscal year.

# 5. Plan to Monitor Completion of CAP

The School Board will be monitoring this corrective action plan.



**PLLP** 

# **CERTIFIED PUBLIC ACCOUNTANTS**

# INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Members of the School Board Independent School District No. 4026 Every Child Has Opportunities (ECHO) Charter School Echo, Minnesota

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the governmental activities, each major fund, and the aggregate remaining fund information of Independent School District No. 4026, Every Child Has Opportunities (ECHO) Charter School, Echo, Minnesota as of and for the year ended June 30, 2017, and the related notes to the financial statements, which collectively comprise Independent School District No. 4026, Every Child Has Opportunities (ECHO) Charter School, Echo, Minnesota's basic financial statements and have issued our report thereon dated December 7, 2017.

#### **Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered Independent School District No. 4026, Every Child Has Opportunities (ECHO) Charter School, Echo, Minnesota's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Independent School District No. 4026, Every Child Has Opportunities (ECHO) Charter School, Echo, Minnesota's internal control. Accordingly, we do not express an opinion on the effectiveness of Independent School District No. 4026, Every Child Has Opportunities (ECHO) Charter School, Echo, Minnesota's internal control.

Our consideration of internal control was for the limited purpose described in the preceding paragraph and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and, therefore, material weaknesses or significant deficiencies may exist that were not identified. However, as described in the accompanying Schedule of Findings on Internal Control Structure and Compliance, we identified certain deficiencies in internal control that we consider to be material weaknesses and significant deficiencies.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the District's financial statements will not be prevented, or detected and corrected on a timely basis. We consider the deficiency described in the accompanying Schedule of Findings on Internal Control Structure and Compliance as item 2016-001 to be a material weakness.

A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance. We consider the deficiencies described in the accompanying Schedule of Findings on Internal Control Structure and Compliance as items 2016-002, 2016-004, 2017-001, 2017-002, and 2017-003 to be significant deficiencies.

# **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether Independent School District No. 4026, Every Child Has Opportunities (ECHO) Charter School, Echo, Minnesota's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under Government Auditing Standards; however, we noted a certain matter of noncompliance that is required to be reported under Minnesota Statutes. This item of noncompliance is described in the accompanying Schedule of Findings on Internal Control Structure and Compliance as item 2017-004.

Independent School District No. 4026, Every Child Has Opportunities (ECHO) Charter School, Echo, Minnesota's Response to Findings

Independent School District No. 4026, Every Child Has Opportunities (ECHO) Charter School, Echo, Minnesota's response to the findings identified in our audit is described in the accompanying Schedule of Findings on Internal Control Structure and Compliance Corrective Action Plan. Independent School District No. 4026, Every Child Has Opportunities (ECHO) Charter School, Echo, Minnesota's response was not subjected to the auditing procedures applied in the audit of the financial statements and, accordingly, we express no opinion on it.

# Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Hoffman + Brobst, PLLP

Hoffman & Brobst, PLLP Certified Public Accountants Marshall, Minnesota

December 7, 2017



# **PLLP**

# CERTIFIED PUBLIC ACCOUNTANTS

# INDEPENDENT AUDITOR'S REPORT ON MINNESOTA LEGAL COMPLIANCE

Members of the School Board Independent School District No. 4026 Every Child Has Opportunities (ECHO) Charter School Echo, Minnesota

We have audited, in accordance with auditing standards generally accepted in the United States of America, and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of the governmental activities, each major fund, and the aggregate remaining fund information of Independent School District No. 4026, Every Child Has Opportunities (ECHO) Charter School, Echo, Minnesota, as of and for the year ended June 30, 2017, and the related notes to the financial statements, and have issued our report thereon dated December 7, 2017.

The Minnesota Legal Compliance Audit Guide for Charter Schools, promulgated by the State Auditor pursuant to Minn. Stat. §6.65, contains two categories of compliance to be tested in audits of charter schools: uniform financial accounting and reporting standards, and charter schools.

In connection with our audit, nothing came to our attention that caused us to believe that Independent School District No. 4026, Every Child Has Opportunities (ECHO) Charter School, Echo, Minnesota, failed to comply with the provisions of the *Minnesota Legal Compliance Audit Guide for Charter Schools*, except as described in the accompanying Schedule of Findings on Internal Control Structure and Compliance as item 2017-004. However, our audit was not directed primarily toward obtaining knowledge of such noncompliance. Accordingly, had we performed additional procedures, other matters may have come to our attention regarding the Independent School District No. 4026, Every Child Has Opportunities (ECHO), Echo, Minnesota's noncompliance with the above referenced provisions.

The purpose of this report is solely to describe the scope of our testing of compliance and the results of that testing, and not to provide an opinion on compliance. Accordingly, this communication is not suitable for any other purpose.

Hoffman + Brobst, PLLP

Hoffman & Brobst, PLLP Certified Public Accountants Marshall, Minnesota

December 7, 2017

STUDENT ACTIVITY ACCOUNT

FOR THE YEAR ENDED JUNE 30, 2017



**PLLP** 

# CERTIFIED PUBLIC ACCOUNTANTS

# INDEPENDENT AUDITOR'S COMMENT ON THE STUDENT ACTIVITY ACCOUNT

Members of the School Board, Advisors, and Students Independent School District No. 4026 Every Child Has Opportunities (ECHO) Charter School Echo, Minnesota

During the audit of the financial statements of Independent School District No. 4026, Every Child Has Opportunities (ECHO) Charter School, Echo, Minnesota for the year ended June 30, 2017, it was noted that the District did not have a student activity account in place. Accordingly, all activity of the District is included in the District's financial statements.

Hobbman + Brobst, PLLP

Hoffman & Brobst, PLLP Certified Public Accountants Marshall, Minnesota

December 7, 2017



# PLLP

# CERTIFIED PUBLIC ACCOUNTANTS

# MANAGEMENT LETTER

Members of the School Board Independent School District No. 4026 Every Child Has Opportunities (ECHO) Charter School Echo, Minnesota

In planning and performing our audit of the financial statements of the governmental activities, each major fund, and the aggregate remaining fund information of the Independent School District No. 4026, Every Child Has Opportunities (ECHO) Charter School, Echo, Minnesota, for the year ended June 30, 2017, we considered the District's internal control in order to determine our auditing procedures for the purpose of expressing an opinion on the financial statements and not to provide assurance on internal control.

However, during our audit we became aware of the following opportunities for strengthening internal controls and operating efficiency. We previously reported on the District's internal control and any related significant deficiencies and material weaknesses in our report dated December 7, 2017. This letter does not affect that report or our report dated December 7, 2017, on the financial statements of Independent School District No. 4026, Every Child Has Opportunities (ECHO) Charter School, Echo, Minnesota.

#### COMMENTS AND SUGGESTIONS

- Due to the limited number of office personnel within Independent School District No. 4026, Every Child Has Opportunities (ECHO) Charter School, Echo, Minnesota, segregation of the accounting functions necessary to ensure adequate internal accounting control is not always possible. The District has responded to this deficiency by contracting with SW/WC Service Cooperative and implementing various oversight controls by the School Board and Management. These oversight controls help to mitigate the risk to the organization created by the lack of segregation of duties within the accounting function. However, the risks that are created by the lack of segregation of duties can never be completely eliminated. The School Board and Management should continue to be diligent in their review of financial transactions, and document these procedures by initialing invoices and approving expenditure reports.
- Student accounts need to be monitored closely. Student account checks were also noted to be issued out of sequence.
- Invoices should be marked as paid to prevent a paid invoice from being resubmitted.
- When a check signer resigns or is replaced on the School Board, bank signature cards should be promptly changed to reflect new check signers.

If you have any questions regarding these items, please contact us.

Hollman + Brobse, PLLP

Hoffman & Brobst, PLLP Certified Public Accountants Marshall, Minnesota

December 7, 2017



# Fiscal Compliance Report - 6/30/2017 Help Logoff District: E.C.H.O. CHARTER SCHOOL (4026-7) Back Print

	Audit	UFARS	Audit - UFARS	, ,	Audit	UFARS	Audit - UFARS
01 GENERAL FUND				06 BUILDING CONSTRUC	CTION		
Total Revenue	\$1,439,245	\$1,439,245	<u>\$0</u>	Total Revenue	\$0	<u>\$0</u>	<u>\$0</u>
Total Expenditures  Non Spendable:	\$1,540,518	\$1,540,518	<u>\$0</u>	Total Expenditures Non Spendable:	\$0	<u>\$0</u>	<u>\$0</u>
4.60 Non Spendable Fund Balance Restricted / Reserved:	\$9,471	\$9,471	<u>\$0</u>	4.60 Non Spendable Fund Balance Restricted / Reserved:	\$0	<u>\$0</u>	<u>\$0</u>
4.03 Staff Development	\$0	<u>\$0</u>	<u>\$0</u>	4.07 Capital Projects Levy	\$0	<u>\$0</u>	<u>\$0</u>
4.06 Health and Safety	\$0	<u>\$0</u>	<u>\$0</u>	4.13 Project Funded by COP	\$0	<u>\$0</u>	<u>\$0</u>
4.07 Capital Projects Levy	\$0	<u>\$0</u>	<u>\$0</u>	4.67 LTFM	\$0	<u>\$0</u>	<u>\$0</u>
4.08 Cooperative Revenue	\$0	\$0	<u>\$0</u>	Restricted:			
4.13 Project Funded by COP	\$0	<u>\$0</u>	<u>\$0</u>	4.64 Restricted Fund Balance	\$0	<u>\$0</u>	<u>\$0</u>
4.14 Operating Debt	\$0	\$0	<u>\$0</u>	Unassigned:			
4.16 Levy Reduction	\$0	<u>\$0</u>	<u>\$0</u>	4.63 Unassigned Fund Balance	\$0	<u>\$0</u>	<u>\$0</u>
4.17 Taconite Building Maint	\$0	<u>\$0</u>	\$0	AT DEDT OFFICE			
4.24 Operating Capital	\$0	\$0	\$0	07 DEBT SERVICE			
4.26 \$25 Taconite	\$0	<u>\$0</u>	\$0	Total Revenue	\$0	<u>\$0</u>	<u>\$0</u>
4.27 Disabled Accessibility	\$0	\$0	<u>\$0</u>	Total Expenditures	\$0	<u>\$0</u>	<u>\$0</u>
4.28 Learning & Development	\$0	\$0	\$0	Non Spendable:			
4.34 Area Learning Center	\$0	\$0	\$0	4.60 Non Spendable Fund Balance Restricted / Reserved:	\$0	<u>\$0</u>	<u>\$0</u>
4.35 Contracted Alt. Programs	\$0	<u>\$0</u>	\$0	4.25 Bond Refundings	\$0	\$0	¢0
4.36 State Approved Alt. Program	\$0	<u>\$0</u>	<u>\$0</u>	4.51 QZAB Payments	\$0	<u>\$0</u>	<u>\$0</u>
4.38 Gifted & Talented	\$0	<u>\$0</u>	\$0	Restricted:	φυ	<u>30</u>	<u>\$0</u>
4.40 Teacher Development and Evaluation	\$0	<u>\$0</u>	<u>\$0</u>	4.64 Restricted Fund Balance Unassigned:	\$0	<u>\$0</u>	<u>\$0</u>
4.41 Basic Skills Programs	\$0	<u>\$0</u>	<u>\$0</u>	4.63 Unassigned Fund Balance	\$0	<u>\$0</u>	\$0
4.45 Career Tech Programs	\$0	\$0	<u>\$0</u>	•		_	
4.48 Achievement and Integration	\$0	<u>\$0</u>	<u>\$0</u>	08 TRUST			
4.49 Safe School Crime - Crime Levy	\$0	<u>\$0</u>	<u>\$0</u>	Total Revenue	\$21	<u>\$21</u>	<u>\$0</u>
4.50 Pre-Kindergarten	\$0	<u>\$0</u>	<u>\$0</u>	Total Expenditures 4.22 Unassigned Fund Balance	\$0	<u>\$0</u>	<u>\$0</u>
4.51 QZAB Payments	\$0	<u>\$0</u>	<u>\$0</u>	(Net Assets)	\$7,690	<u>\$7,690</u>	<u>\$0</u>
4.52 OPEB Liab Not In Trust	\$0	<u>\$0</u>	<u>\$0</u>	,			
4.53 Unfunded Sev & Retiremt Levy	\$0	<u>\$0</u>	<u>\$0</u>	20 INTERNAL SERVICE		**	••
4.67 LTFM	\$0	<u>\$0</u>	<u>\$0</u>	Total Revenue		<u>\$0</u>	<u>\$0</u>
4.72 Medical Assistance Restricted:	\$0	<u>\$0</u>	<u>\$0</u>	Total Expenditures 4.22 Unassigned Fund Balance (Net Assets)		<u>\$0</u> \$0	<u>\$0</u> <u>\$0</u>
4.64 Restricted Fund Balance Committed:	\$0	<u>\$0</u>	<u>\$0</u>	25 OPEB REVOCABLE TR	NUOT		
4.18 Committed for Separation	\$0	\$0	<u>\$0</u>				
4.61 Committed Fund Balance Assigned:	\$0	<u>\$0</u>	<u>\$0</u>	Total Expenditures		<u>\$0</u> \$0	<u>\$0</u> <u>\$0</u>
4.62 Assigned Fund Balance Unassigned:	\$30,626	\$30,626	<u>\$0</u>	4.22 Unassigned Fund Balance (Net Assets)	\$0	<u>\$0</u>	<u>\$0</u>
4.22 Unassigned Fund Balance	\$212,703	\$212,703	<u>\$0</u>	45 OPEB IRREVOCABLE			
02 FOOD SERVICES				TRUST			
	\$58,526	\$58,52 <u>6</u>	<u>\$0</u>	Total Revenue	\$0	<u>\$0</u>	<u>\$0</u>
			<u>\$1</u>	4.00 University of Parish Delevers			<u>\$0</u> \$0

4.60 Non Spendable Fund Balance Restricted / Reserved:	\$2,823	<u>\$2,823</u>	<u>\$0</u>
4.52 OPEB Liab Not In Trust Restricted:	\$0	<u>\$0</u>	<u>\$0</u>
4.64 Restricted Fund Balance Unassigned:	\$0	<u>\$0</u>	<u>\$0</u>
4.63 Unassigned Fund Balancee	(\$2,823)	(\$2,823)	<u>\$0</u>
04 COMMUNITY SERVICE			
Total Revenue	\$0	<u>\$0</u>	<u>\$0</u>
Total Expenditures Non Spendable:	\$0	<u>\$0</u>	<u>\$0</u>
4.60 Non Spendable Fund Balance Restricted / Reserved:	\$0	<u>\$0</u>	<u>\$0</u>
4.26 \$25 Taconite	\$0	<u>\$0</u>	<u>\$0</u>
4.31 Community Education	\$0	<u>\$0</u>	<u>\$0</u>
4.32 E.C.F.E	\$0	<u>\$0</u>	<u>\$0</u>
4.40 Teacher Development and Evaluation	\$0	<u>\$0</u>	<u>\$0</u>
4.44 School Readiness	\$0	<u>\$0</u>	<u>\$0</u>
4.47 Adult Basic Education	\$0	<u>\$0</u>	<u>\$0</u>
4.52 OPEB Liab Not In Trust Restricted:	\$0	<u>\$0</u>	<u>\$0</u>
4.64 Restricted Fund Balance Unassigned:	\$0	<u>\$0</u>	<u>\$0</u>
4.63 Unassigned Fund Balance	\$0	<u>\$0</u>	<u>\$0</u>

47 OPEB DEBT SERVICE			
Total Revenue	\$0	<u>\$0</u>	<u>\$0</u>
Total Expenditures Non Spendable:	\$0	<u>\$0</u>	<u>\$0</u>
4.60 Non Spendable Fund Balance Restricted:	\$0	<u>\$0</u>	<u>\$0</u>
4.25 Bond Refundings	\$0	<u>\$0</u>	<u>\$0</u>
4.64 Restricted Fund Balance Unassigned:	\$0	<u>\$0</u>	<u>\$0</u>
4.63 Unassigned Fund Balance	\$0	<u>\$0</u>	<u>\$0</u>