

Exhibit D - Additional Discounts AEPA IFB #021-D Roofing & Building Envelope Services

Bidding Company Name:

WEATHERPROOFING TECHNOLOGIES, INC

Additional Discount for One Time Purchase or a Group of Local Agencies in a Geographic Area Combining Requirements (Estimate Annual Spend):

Line				Additional Discount
item	Dollar Amount FROM	Dollar Amount TO	Catalog Name	Offered (%)
Number	Example - \$0	\$50,000	MyCompanyGeneral 2019 Catalog	5.0%
F3-1	\$1	no limit	Tremco and WTI is happy to offer Free Freight (some exclusions apply*) on all turnkey line item projects and material only orders which applies to all public entities of the 29 member states. This equates to additional annual savings to AEPA members estimated between \$600,000 to \$900,000 per year. This benefit is in addition to the 13.4% material discount offered.	No freight charged (some exclusions apply*) on all material only and turnkey line items projects
F3-2	\$ 700,000.00	\$ 999,999.00	Additional Discount on Burmastic System Materials	1.0%
F3-3	\$ 1,000,000.00	\$ 1,000,000.00	Additional Discount on Burmastic System Materials	2.0%

 $^{{\}tt *Exclusions: Non-Tremco\ material\ Insulation, Fasteners, Specialty\ Metal, Specialty\ Aggregate, Safety\ Materials}$